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AUSTRALIA

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AUSTRALIA

POPULATION 23.933.824 TV HOUSEHOLDS 8,659,522 **TV PENETRATION 100% HOUSEHOLD SIZE 3.5 CABLE TV PENETRATION 35% DTT PENETRATION 96.5%** SATELLITE TV SUBSCRIBERS 100.000 **MULTICHANNEL HOMES MULTICHANNEL PENETRATION 36% NON-TERRESTRIAL TV**

INTERNET PENETRATION 92% BROADBAND SUBSCRIBERS 12,534,028 **FIXED BROADBAND**

CONNECTIONS 3,000,000

PENETRATION 72% INTERNET-CONNECTED TV PENETRATION 31% of households

PVR PENETRATION 56.8% of households

SMARTPHONE PENETRATION 74% of Australians aged 16+ **MOBILE BROADBAND PENETRATION 54%**

TABLET DEVICE PENETRATION

47.8% of households

SOURCES:-Asia Pacific Multichannel TV 2016, by CASBAA -Australian Bureau of Statistics -Australian Multi-Screen Report 4Q 2016 from OzTAM OzTAM Universe Estimates 20 2016 – Individuals Internet Live Stats, Internet Users by Country (2016) -Multichannel Television Advertising in Asia, Countries, Australia, by CASBAA -SNL Kagan APAC OTT

Although linear TV in early 2015 was still adopted by 88% of Australian households, the figure is falling gradually, and the advent of OTT viewing as well as IPTV offers from Telstra's new bundled video and broadband services and other major ISPs will see a more rapid shift from liner to time-shifted TV in coming years, especially since Netflix entered the market.

Foxtel has seen steady revenue growth during the last few years but the company has struggled to increase pay-TV penetration in Australia, even with competitively priced basic packages as low as AUD\$10 per month.

Ooyala reported that Australian households that subscribe to SVOD services have increased the number of services to 1.7 from 1.5 since 2015. More than 2.7 million new active subscribers came in at the end of June 2016, an increase of 46% compared to the same period a year ago.

Telstye found that the total number of paid SVOD subscriptions will double to 4.1 million in mid-2019, a huge rise from the 1.9 million subscribers in June 2016, totally exceeding pay-TV subscriptions. However, as of June 2016 pay-TV has a total of 3.3 million subscribers and continues to enjoy a healthy revenue lead over SVOD.

Roy Morgan Research found Netflix the clear market leader, followed by local SVOD services Stan and Presto. Both Australian services have been growing faster than Netflix in the past 12 months, primarily as the "second SVOD" service in homes. About 20% Netflix customers have more than one SVOD service.

Gender Matters

In December 2015, Screen Australia launched a five point AUD\$5 million plan over a three-year span for Gender Matters, a suite of initiatives addressing the gender imbalance within the Australian screen industry. With 32% of women working as producers, 23% as writers and only 16% as directors, the imbalance is most notable in the traditional film industry. The five point plan included an immediate \$3 million allocation of jump-start funding to get female-led projects production ready within two years, and a further AUD\$2 million of support for placements, distribution incentives, marketing and industry networking.

Matters' launch of the Gender Brilliant Stories and Brilliant Careers programmes garnered huge success, receiving a record-breaking 452 applications, the most applications ever received for any funding programme. When the 58 recipients of these two programmes, it marked the largest cohort of projects funded in a single day in the agency's history. A combined 45 story ideas and 13 industry projects led by Australian women shared in more than AUD\$3 million of funding.

Gender Matters' final two steps were unveiled in August 2016, namely Better Deals and Attachments for Women, at the MIFF 37°South Market in Melbourne. Better Deals is a \$1 million pilot programme, creating a new incentive for distributors considering quality femaledriven feature film projects. Screen Australia matched the distributor's minimum guarantee of AUD\$100,000 or more (up to AUD\$300,000), provided as a grant contribution towards the marketing of the film. Attachments for Women is run in conjunction with the existing Production Investment Programmes. It requires that all scripted drama projects that receive more than AUD\$500,000 from Screen Australia to have a compulsory, paid female attachment position built into the budget.

Key Developments

The fifth-annual Asian Animation Summit (AAS) will take place in Brisbane, Australia from November 22 to 24. Organisers are anticipating roughly 200 attendees taking part at this vear's event, which is designed to attract producers of animation who are interested in co-producing projects with partners in Asia-Pacific, as well as broadcasters, distributors and investors from the region and beyond. Over the course of the three-day event, 24 projects from Australia, Korea, Malaysia, Thailand and elsewhere in Asia-Pacific that are brand-new to the market and looking for financing and partners will be presented.

Thirteen Australian documentaries were shown at the 2016 Hot Docs Canadian International Documentary Festival, including eight feature documentaries and five shorts (as well as a music video from an Australian director). Putuparri and the Rainmakers, winner of the 2015 CinéfestOZ Film Prize, had its international premiere at the festival and was shown as part of the Made In Australia programme.

In April 2016, Network Ten, Nine Network and Seven Network announced the launch of a new joint venture marketing company, Think TV, aiming to persuade advertisers to continue to invest in free-to-air television. For the first time the two television sectors will be aligned under a new industry body to promote television's scale and effectiveness for advertisers across all screens.

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WORKING DOG PRODUCTIONS

PO Box 488 South Yarra 3143 Victoria Australia Tel: +61 3 9826 4344 Website: www.workingdog.com Email: dog@workingdog.com

WTFN ENTERTAINMENT

210 Riversdale Road Hawthorn, Victoria 3122 Tel: +61 3 9810 7111 Website: www.wtfn.com

ZSPACE

100 Hackett Street, Ultimo NSW 2007, Australia Tel: +61 2 9212 6777 Website: www.zspace.com.au Email: info@zspace.com.au

MOBILE TELCOS

HUTCHISON TELECOMS

Level 7, 40 Mount Street North Sydney, NSW 2060 Website: www.hutchison.com.au Email: investors@hutchison.com.au

OPTUS

Suite 408, 15 Lime Street Sydney, NSW, 2000 Tel: 13 0044 3012 Website: www.optus.com.au

Email: support2@obcsydneynorth.com.au

TELSTRA

Level 41, Telstra Centre 242 Exhibition Street, Melbourne VIC 3000 Tel: +61 1300 368 387 Fax: +61 3 9632 3215 Website: www.telstra.com.au

VODAFONE AUSTRALIA

Level 7, 40 Mount Street, North Sydney NSW 2060 Tel: +61 4 1414 1414 Fax: 1300 308 869

Website: www.vodafone.com.au

GOVERNMENT BODIES/ REGULATORY AGENCIÉS

AGB NIELSEN MEDIA RESEARCH AUSTRALIA

Ground Floor, 166 Epping Road Lane Cove, NSW 2066 Tel: +61 2 9490 6500 Website: www.agbnielsen.net Email: info.tam.au@nielsen.com

AUSTRALIA MOBILE TELECOMMUNICATIONS ASSOCIATION

PO Box 4309 Manuka ACT 2603 Tel: +61 2 6239 6555 Website: www.amta.org.au Email: contact@amta.org.au

AUSTRALIA SUBSCRIPTION TELEVISION & RADIO ASSOCIATION

Level 2, 4 Broadcast Way, Artarmon NSW 2064 Tel: +61 2 9776 2684 Website: www.astra.org.au Email: astra@astra.org.au

AUSTRALIAN CHILDREN'S TELEVISION FOUNDATION

3rd Floor, 145 Smith Street, Fitzroy Victoria 3065, Australia Tel: +61 3 9200 5500 Website: www.actf.com.au Email: info@actf.com.au

AUSTRALIAN COMMUNICATIONS AND MEDIA AUTHORITY

Level 5, The Bay Centre, 65 Pirrama Road, Pyrmont NSW 2009. PO Box Q500, Queen Victoria Building, NSW 1230 Tel: +61 2 9334 7700 Website: www.acma.gov.au Email: broadcasting@acma.gov.au

OZTAM PTY LIMITED

Level 4, 50 Berry Street North Sydney NSW 2060, Australia Tel: +61 2 9929 7210 Fax: +61 2 9929 3445 Website: www.oztam.com.au Email: info@oztam.com.au

SCREEN AUSTRALIA

Level 7, 45 Jones Street, Ultimo, Sydney, NSW 2007 GPO Box 3984, Sydney, NSW 2001 Tel: +61 2 8113 5800 Website: www.screenaustralia.gov.au Email: info@screenaustralia.gov.au

SCREEN PRODUCERS ASSOCIATION OF AUSTRALIA

36 Fitzroy Street, Surry Hills Suite 2, Level 1, Australia, Sydney, NSW 2010 Tel: +61 2 9360 8988 Website: screenproducersaustralia.org.au Email: info@screenproducers.org.au

CHINA

STATS**BOX**

CHINA

POPULATION 1,388,530,513 **PAY-TV PENETRATION 61% INTERNET USERS** 668,000,000 **INTERNET PENETRATION** 48.8 %

TOTAL BROADBAND SUBSCRIBERS 211 967 000

FIXED BROADBAND PENETRATION 46%

MOBILE INTERNET SUBSCRIBERS 951,610,000

MOBILE BROADBAND PENETRATION 57%

MOBILE SUBSCRIBERS 235,009,000

3G MOBILE SUBSCRIBERS 418,928,000

3G MOBILE TELEDENSITY (SUBSCRIBERS PER 100 PEOPLE) 95.0

MULTICHANNEL PENETRATION 57% NON-TERRESTRIAL TV CONNECTIONS

255.500.000

China Population as at 18 December 2015 - World Population Review
China Internet Network Information Center, as of June 2015 Ministry of Industry and Information Technology of the People's Republic of China, as at October 2015 Asia Pacific Multichannel TV 2015, by CASBAA

According to IBISWorld's TV & Radio Broadcasting market research report, China's TV and Radio broadcasting industry is expected to increase at a yearly rate of 13.0%. The figure is driven by the accelerating convergence of telecommunications, internet, and cable TV network operations and digitisation rate. In 2015, revenue in the industry is expected to increase 9.8% from 2010 to \$7.2 billion.

With an estimated population of nearly 1.4 billion, the world's most populous nation boasts the largest number of internet users; 668 million. With nearly half of its population on the internet. online video websites- Youku Tudou, iQIYI, PPTV, Sohu, Tencent, LeTV- are increasingly more popular.

Youku Tudou. China's biggest online video giant, features commissioned programmes from a myriad of channels including Hong Kong's TVB and CTE and also user-generated content.

In November 2015, Youku Tudou and Mirriad Advertising entered a long-term exclusive collaboration arrangement in China. The alliance will see Youku Tudou connecting brands with Mirriad's technology, enabling advertisers to digitally insert their brands into video content. Samsung capitalised on the first Mirriad campaign that lasted throughout 6 episodes over a two week period.

In that same month, Alibaba and Youku Tudou signed a definitive merger agreement whereby an affiliate of the Alibaba Group will acquire Youku Tudou in an all-cash transaction. Shareholders of Youku Tudou will have the right to receive \$27.60 per American Depositary Share (representing 18 ordinary shares of Youku Tudou) in cash.

Prior to this in late September 2015, G.hn standard in-home networking products were made available on Chinese e-commerce sites such as Alibaba and Taobao. The products include G.hn power line adapters attached via Ethernet to broadband gateways. Embedded in IP-Networked HD TVs, G.hn can also be used to connect Blu-Ray players and set top boxes. With G.hn, users can automatically gain access to the Internet and other home network devices as soon as they plug their smart TV into an AC outlet.

In March 2015, Irdeto announced its latest anti-piracy success with Alibaba, whereby over 5,000 online advertisements for pirate devices from 71 manufacturers and suppliers on Alibaba.com were identified and taken down in a month. Alibaba played a preemptive role in assisting with the removal of 5,389 ads marketing pirate devices offering content from Irdeto's pay-TV operator customers.

As at 15 June 2015, iQIYI had reached five million paid streaming subscribers; a 765% annual increase. With a wide range of premium content to its members, iQIYI hosted over 60% of movies played in cinemas in China, alongside over 400 internet-only movies.

Besides acquiring programmes, online video platforms like Youku Tudou have started to include more local productions via user generated content. Youku Tudou has a revenue sharing programme that allows qualified participants to be paid from advertisements placed in their videos which encourages more usergenerated content.

In November 2015, Honyee Media's Chinese version of BBC's Top Gear launched its first five episodes of the second season with a combined audience of 217 million across TV and online. Also, two-part series, China From Above, had gone viral with 130 million views on Tencent.

STRATEGIC PARTNERSHIPS

In 2015, DHX Media signed a series of deals with these SVOD operators-namely Alibaba in September, and iQIYI and LeTV in November. iQIYI had acquired AVOD and SVOD rights to more than 400 half-hours of content. LeTV acquired OTT TV and web broadcast rights to 313 half-hours of Teletubbies in English and Mandarin. Alibaba had acquired more than 2500 half-hours of content for its VOD service.

In October 2015, BBC Worldwide signed a Memorandum Understanding with Mango TV. The partnership will allow exploring for opportunities capitalizing on the strengths of each party, including coproduction and format opportunities in iconic BBC programmes targeting the Chinese and global market.

BBC Worldwide had also signed a Memorandum of Understanding with Shanghai Media Group (SMG) last April, expanding their strategic relationship to include programme and format production, programme and distribution co-production opportunities. The agreement will see BBC Worldwide working with several of SMG's subsidiaries including BesTV, DocuChina, Dragon TV, Wings Media and Toonmax Media.

INTERNET CONTENT DELIVERY

In October 2014, Akamai Technologies announced a strategic partnership agreement with China Telecom Corporation's cloud division CT Cloud. As part of the partnership, CT Cloud will offer an integrated solution that incorporates Akamai's full suite of media delivery, web performance and cloud security offerings to Chinese businesses. The partnership is also designed to enable close cooperation between the two companies in areas of technology and network access.

CT Cloud plans to leverage Akamai for content delivery network (CDN) technology that will be available for the delivery of its Cloud services. Akamai enables operators to deploy a highly scalable, completely turnkey CDN that leverages the same technologies found within the Akamai Intelligent PlatformTM.

PCCW Global, China Telecom Global (CTG) and Chunghwa Telecom International (CHTI) took the initiative to create a unified IPX (IP-eXchange) platform for Greater China, with agreements signed last year in May. The three partners will improve their seamlessly integrated service to their carrier, multinational and consumer customers, with unified platform.

Services supported from the deal includes VoIPX, GRX, Diameter, HD calling, HD video conferencing, Ethernet, cloud offerings and SDN. The platform will connect IP services

between mobile and fixed networks using MPLS as the transport layer.

CO-PRODUCTIONS

China has also upped its number of co-productions, working with several broadcasters and producers in the Asia- Pacific region. Huaso Film/TV Digital Production, the joint venture production company of Sony Pictures (SPT), and CCTV6's Television HuaCheng Pictures concluded a deal with Croton Media to co-produce a local version of the highly popular and critically-acclaimed comedy Mad About You for audiences in China. Shanghai Media Group has acquired the exclusive, first-run satellite TV rights to the series which will debut early January 2016. The deal was made in December 2014.

In addition to *Mad About You*, Huaso has produced local versions of other popular SPT scripted and non-scripted formats in China, including talk show *Dr. Oz*, as well as competition series *Raid the Cage* and *Dancing Nation*.

In August 2015, UK drama producer Left Bank Pictures and China International Television Corporation (CITVC) have signed a co-development deal for an English language drama for the Chinese and international market. The deal will see both parties taking ideas to the table with a view to selecting one series to go into production.

Is That Really Your Voice? debuted on iQIYI with its first five episodes receiving 200 million views, great reviews and taking the title of the mostwatched online show in the country's history. The format from Global Agency has 24 episodes planned in total.

In September 2015, the Chinese version of *Big Brother*, the international reality television franchise, begins production on the outskirts of Mumbai, making use of the available resources, infrastructure and expertise from Endemol Shine India. The Chinese version will be screened exclusively on Youku Turdou.

In December 2015, MyChinaChannel (MCC) and China Business Network (CBN) announced that they will be co-developing two brand new infotainment/documentary series as well as 100 hours of financial business content in English.

FREE-TO-AIR

ANHUI TV

Hefei Chief Cultural District Lung Road 666 West Anhui TV 230 066 Tel: +86 551 6599 3434 Website: www.ahtv.cn Email: ahtweb@126.com

ANIWORLD TV

314 Deya Lu, Changsha, China, Hunan 410003 Tel: +86 731 2871 295 / +86 731 2871 292 Fax: +86 731 2871 287 Website: www.aniworld.tv Email: jinyingkatong@vip.sina.com

BEIJING MEDIA NETWORK

No.14 Jianguomenwai Street Chaoyang District 100020 Beijing Website: www.bmn.net.cn

CHANGCHUN BROACASTER CHINA

Herbs Road, Changchun City, 149 Jilin Province China 130061 Tel: +86 431 8892 4501 / 8846 2528 Fax: +86 431 8892 7581 Website: www.chinacty.com

CHANGSHA TV

No. 237 Laodong West Road, Changsha, Hunan 410015 Tel: +86 731 8277 7340 / 234 Website: www.hncstv.com Email: hncstv@163.com

CHENGDU TV

No. 2 Gao Peng Road, Chengdu, Sichuan 610041 Tel: +86 28 8602 0840 Website: www.cditv.cn Email: service@cditv.tv

CHINA CENTRAL TeleVision (CCTV)

11 Fuxing Road, Beijing China Central Television Website: cctv.cntv.cn Email: webmaster@cctv.com

CHINA EDUCATION TELEVISION

No. 98 East Third Ring Road Hanjian Dan Yang Building, Room 510, 5th Floor, Chaoyang District, Beijing, 100021 Tel: +86 10 5861 1392 500 Website: www.centv.cn Email: centv@guoshi.com

CHINA UNITED TELEVISION

198 Danxia Rd, Xishan, Kunming, Yunnan, China Tel: +86 10 6267 0925 27 29 Fax: +86 10 6267 0823 Website: www.kunmingbc.com / www.kmtv.com.cn Email: webmaster@kmtv.com.cn

CHONGQING BROADCASTING GROUP

F6, #126 Yuzhou Road, Hi-tech District, Chongqing 400041 Tel: +86 23 6861 8616 Fax: +86 23 6360 3654 Website: v.cbg.cn Email: cqvcbg@163.com

CSPN CHINA SPORTS PROGRAMS NETWORK

Beijing Daxing District Xihongmen Town Rd East 2 Beijing, China 100162 Tel: +86 10 6029 9955 Website: www.cspn.cn Email: cspn@cspn.cn

Website: www.eemedia.cn

EE-MEDIA

Bali Zhuang No. 5 Pioneers Park West 2 (East Fourth Ring Road on the Eastern side) Chaoyang District, Beijing 100025 Tel: +86 10 6584 7200

FOSHAN TV

Foshan City Xin Cheng District, Yu He Road, Foshan TV Station Building, 10th Floor Centre for Business Tel: +86 757 2836 5188 Website: www.fstv.com.cn Fmail: webmaster@fstv.com.cn

FUJIAN BROADCASTING CORP

No. 128 West Ring Road Fuzhou, Fujian 350004 Tel: +86 591 8331 3789 Fax: +86 591 335 3168 / 334 8489 Website: www.fjtv.net

GANSU TV

Lanzhou City, Gansu Province No. 561 Zhang Su Beach – 730010 Tel: +86 931 8 688 294 Website: www.gstv.com.cn

GUANGDONG RADIO AND TELEVISION STATION

No.331, East Huan Road, Yue Xiu District, 510060 Guangdong Tel: +86 20 8335 5188 Website: http://www.gdtv.cn/ Email: gdtv@gdtv.cn

GUANGZHOU TV

No. 233 Huan Shi Dong Road Guangzhou, Guangdong 510010 Tel: +86 20 8666 4833 Fax: +86 20 8669 0066 Website: www.gztv.com

GUIYANG TV

Broadcast Mansion No. 15 Zunyi Road Guiyang, Guizhou 550002 Tel: +86 851 5826 969 Website: www.gystv.com Email: tao55@21cn.com

GUIZHOU TV

261 Qingyun Lu, Guiyang, China, 550002 Tel: +86 851 5377 260 / 582 2495 / 598 2150 Fax: +86 851 586 9983 / 598 1896 Website: www.gzstv.com

HAINAN TV

18th Floor, No. 61 Nansha Road, Haikou City, Hainan 570206 Tel: +86 898 6681 5988 Website: www.bluehn.com

HANGZHOU TV

Hooloo.tv 888 River Road,SMG Building, Hangzhou, China 310008 Fel: +86 571 8983 3421 Website: www.hcrt.cn Email: service@hzntv.cn

HARBIN TV

No. 1 Huashan Road, Xiangfang District, Harbin, Heilongjiang 150036 Tel: +86 451 8799 6114 Website: www.hrbtv.net

HEBEI TELEVISION

No. 100 South Street, Shijiangzhuang, Hebei 050031 Tel: +86 311 8711 8582 Fax: +86 311 8711 8582 Website: www.hebtv.com

HEFEI TELEVISION

Tel: +86 551 6350 9030 Website: www.hfbtv.com / www.myyoco.com

HENAN TV

No. 18 Zhenghua Road Zhengzhou, Henan 450008 Website: www.hntv.ha.cn Email: hntvdxw@126.com

HUIZHOU TV

No 55 Radio & Television News Centre 22nd Floor, New Media 516001 Huizhou City, Guangdong Tel: +86 752 2025 8888 653 Website: www.hzrtv.cn Email: service@hzrtv.cn

HUNAN TV

4F Hunan Golden Eagle International Exhibition Center North No. 480 Deya Road Kaifu, Changsha, Hunan, China, 410003 Tel: +86 731 8287 1680 8088 Fax: +86 731 8287 1686 8105

Beijing Office

7th Floor, Block A, Room A East 9th Street in Central Square Dongcheng District, Beijing 100010 Tel. +86 10 6418 5518 Website: www.hunantv.com Email: media@hunantv.com

JSBC JIANGSU BROADCASTING CORPORATION

4 East Beijing Road, Nanjing, China, Jiangsu 210008 Tel: +86 25 8318 8185 / 8187 Fax: +86 25 8318 8187 Website: www.jsbc.com Email: info@jsbc.com,

JIANGXI TELEVISION

No. 207 Hongduzhong Avenue, Nanchang, Jiangxi 330046 Tel: +86 791 833 7945 Fax: +86 791 833 1432 Website: www.jxgdw.com Email: jxtv@mail.jxgdw.com

JILIN TV

No. 2066, Changchun City Satellite Road 130033, China Tel: +86 431 8581 8000 Website: www.jilintv.com.cn

LIAONING TV

Heping District, 10th Street Liaoning Province, Shenyang City, China 110003 Tel: +86 24 8321 6555 Website: www.lntv.com.cn

LHASA TV

Chengguan District, No. 22 Jiangsu East Road Lhasa Tibet 850000 Tel: +86 891 6353 000 6107 Fax: +86 891 6350 837 Website: www.lasatv.com Email: tibet.lstv@163.com

MEIZHOU TV

Cultural Park Place, Meizhou City, Guangdong Tel: +86 20 218 7633 Website: www.gdmztv.com

NANNING TV

Radio and Television Center Building 25 Nanning Gecun Road, China 530022 Tel: +86 771 5631 182 / 5611 202 Website: www.nntv.cn

NEI MONGOL TELEVISION

No.71 Xinhua Street, 010058 Inner Mongolia Tel: +976 0471 6953 000 Website: www.nmtv.cn E-mail: info@nmtv.com

NINGXIA TV

66 Middle Road, Ningxia, Yinchuan City, China 750001 Tel: +86 0951 / 511 7020 Website: www.nxtv.com.cn

Website: www.nxtv.com.cn Email: nxtvweb@nxtv.cn; nxtv001@163.com

SHANGHAI INTERACTIVE

487 Luochuan Rd (E), Shanghai, China 200072

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SHENYANG RADIO AND TV

No. 296 Qingnan Road Heping District, Shenyang, Liaoning 110004 Tel: +86 24 2399 9111 Website: www.csytv.com

SHENZHEN TV

No. 59 Haidian District, 1207 Gao Liang Xie Jie Kun Building, 100044 Tel: +86 010 6267 0925 Fax: +86 010 6267 0823 Website: sztv.cutv.com

SHIJIAZHUANG TV

No. 59 Haidian District, 1207 Gao Liang Xie Jie Kun Building, 100044 Tel: +86 010 6267 0925 Fax: +86 010 6267 0823 Website: sjz.cutv.com

SICHUAN BROADCASTING GROUP

66 Shi Ji Cheng Road, Chengdu, China 610041 Tel: +86 28 8777 9896 Fax: +86 28 2776 2121

Fax: +86 28 27/6 2121 Website: www.sctv.com

TAIHU MINGZHU TV

4th Jiangsu Wuxi Hubin Road, Wuxi, Jiangsu 214061 Tel: +86 510 8587 8100 Website: www.thmz.com

TAIYUAN BROADCASTING & TELEVISION BUREAU

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TIANJIN TV

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TIBET TV

No 149 Beijing Mid. Road Lhasa, Tibet 850000

Tel: +86 891 6820 874 Fax: +86 891 6835 729

WUHAN TV

Radio and Television Centre Wuhan 677 Jianshe Avenue, Hankou, Wuhan 430022 Tel: +86 27 8556 2633 Fax: +86 27 8556 2590

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XINJIANG TV

Television Station Centre Urumqi, 830 Xinjiang Unity Road China 830044 Tel: +86 991 2568 835

Tel: +86 991 2568 835 Website: www.xjtvs.com.cn Email: xjtvgfwb@sina.com

XINYU TV

49, Xianlaizhong Road, Xinyu City, Jiangxi Tel: +86 790 641 8109 Website: www.jxxytv.com Email: admin@jxxytv.com

ZHENGZHOU TV

18 Zhendong District, Zhengzhou, Henan 450046 Tel: +86 371 6909 5300 Fax: +86 371 6909 5304 Website: www.zztv.tv

PAY-TV

BESTV NETWORK TELEVISION TECHNOLOGY DEVELOPMENT CO LTD

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BXH (BOXINHONG) INTERNATIONAL MEDIA GROUP

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CHINA CENTRAL TELEVISION (CCTV)

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CHINA ENTERTAINMENT TELEVISION BROADCAST LTD. Shenzhen Nanshan District Science Park,

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Tel: +86 755 3332 0028 Website: www.cetv.com

CHINA IPTV CO LTD

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DOXTV CORPORATION (BEIJING) LIMITED

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HANYA STAR CULTURE & TECHNOLOGY CO LTD

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HONG KONG SATELLITE TV INTERNATIONAL MEDIA GROUP

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JISHI MEDIA

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MACAU ASIA SATELLITE TELEVISION

Tel: +853 2875 0080 Fax: +853 2875 0016 Website: www.mastv.cc

MACAU LOTUS TELEVISION CO. LTD

180 Southeast Macao Song, Yusheng Plaza Business Center, 22 Floor, Block AV Tel: +853 2878 7606 Email: lotustv@lotustv.cc Website: www.lotustv.cc

ORIENTAL CABLE NETWORK (OCN)

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PHOENIX SATELLITE TELEVISION HOLDINGS LTD.

No. 2-6 Dai King Street, Tai Po Industrial Estate, Tai Po, N.T., Hong Kong Tel: +852 2200 8888 Fax: +852 2200 8899

Fax: +852 2200 8899 Website: www.phoenixtv-distribution.com

SHANXI BROADCAST & TV NETWORK

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SHANGHAI MEDIA GROUP (SMG)

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SHENZHEN MEDIA GROUP

ShenZhen Media Group Building, No. 1 Television Building Pengcheng Yi Lu, Futian District Shenzhen 518026, Guangdong, China Tel: +86 138 0883 0777 Website: www.szmg.com.cn

STAR TV

13/F One Harbourfront 18 Tak Fung Street, Hung Hom Kowloon City District, Hong Kong Tel: +852 2621 8888 Fax: +852 2621 8000 Website: www.startv.com

SUPERMOVIE ENTERTAINMENT LTD

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WASU MEDIA & NETWORK CO LTD

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PRODUCTION STUDIOS

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ACG KIDS INC

Guoli Building Room 1208 No. 1465 Beijing Road West Jingan District, 200040 Shanghai Tel: +86 18 1173 29130

ALPHA ANIMATION AND CULTURE CO LTD

10F Poly International Centre No. 5 Lin Jiang Road Zhujiang New Town, 510623 Guangzhou, Guangdong Tel: +86 20 3898 3278 Fax: +86 20 3833 6257

BEIJING HUALU BAINA FILM & TV INC

Building 6, 30 Anli Road Chaoyang District. 100042 Beijing, China Tel: +86 10 5684 2323 Fax: +86 10 5684 2325 Website: www.hlbn.cc Email: xiangmu@hlbn.cc

BEIJING HUTOON ANIMATION LTD COMPANY

47, 703 Building,Qi Xing East St, 798 Art District No. 4, Jiu Xian Qiao Rd Chao Yang District, 100000 Beijing Tel: +86 10 5678 9642 / 9145 Website: www.donghuabang.com Email: ssl@hutoon.com

BEIJING ICE TERRA CULTURAL COMMUNICATIONS CO LTD

Room 501, No. 8 Building
Heshengqilinshe, Futong West Street
Chaoyang District, 100102, Beijing, China
Tel: +86 10 5738 9866
Website: www.binghedadi.com

BEIJING SUNSHINE CULTURE AND COMMUNICATION CO LTD

5th Floor, North Block No. 7, Banqiao Southern Lane Dongchen District, 100007, Beijing Tel: +86 10 5793 0066 Website: www.sun+tv.com.cn

BEIJING XINBAOYUAN FILM AND TELEVISION INVESTMENT CO LTD

Building 311, Courtyard 86, Beiyuan Road Chaoyang District, Beijing, China Tel: +86 13 9013 5055 5 Email: film92@163.com

BLADEDGE (SHANGHAI)

Room 316-319 Building 6 Xu Hui Century Plaza, No. 28 Dan Ba Road, Shanghai, China 200062 Tel: +86 21 52061927 Website: www.bladedge.com Email: shanghai@bladedge.com

CARROT FILMS (SHANGHAI)

Room 19D, Block T1, Gateway Plaza Lane 2601, Xie Tu Road, Xu Hui District Shanghai 200030, China Tel: +86 21 6426 4833 Website: www.carrotfilms.com.mv Email: info@carrotfilms.tv

CHANG THE PATH TAKEN BY FILM AND TELEVISION CULTURE CO LTD

China Beijing Fengtai Fangzhuang Fang Group of Garden Area 21-449, China Tel: +86 10 6765 3095 Email: hechangzhengdao@126.com

CHINA CENTRAL TELEVISION -CHINA INTERNATIONAL TV CORPORATION (CCTV - CITV)

Room 605 Jingmen Building No. 9, Yang Fang Dian Road Hai Dian District, 100038, Beijing, China Tel: +86 10 6395 0016 Website: www.citvc.com

CHINA HUACE FILM & TV CO LTD

683 West Road, Hangzhou Xixi Creative Industry Zone C Zhejiang, China Tel: +86 571 8755 3088 Fax: +86 571 8755 3088 - 8088 Website: www.huacemedia.com

CHONGQING XIANGHONG FILM & TV CO LTD

7-1-2 C Zone, Neptune Technology Building No. 62 Starbright Avenue Beibuxin District, Chongqing, China Tel: +86 23 8686 7286 / 7285 Website: www.xianghongtv.com Email: xianghong@xianghongtv.com

CIB PRODUCTIONS

58 Xianger Hutong Dongcheng District Beijing 100007 Tel: +86 10 8403 0136 Website: www.cib-productions.com Email: info@cib-productions.com

Gongzheng Road, Wuchang District, Wuhan Hubei Province, China Tel: +86 27 8711 0568 Website: www.cjhsmedia.com Email: 429134746@qq.com

COMMON COMMUNICATION

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DOWIN TV PRODUCTION CO LTD

1F, No. 41-1, Lane 11, Section 6 Minquan E. Rd, Neihu District Taipei City, 114, Taiwan ROC Tel: +886 22 796 1909 Fax: +886 22 796 2730 Email: sunjun@ysy-group.com

ENDEMOL SHINE CHINA

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FANTAWILD ANIMATION INC

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GLOBAL DIGITAL CREATION (HOLDINGS) LTD

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GOLDMINES FILM PRODUCTIONS

B417 Sky & Sea Business Plaza 107 Dongsi Bei Dajie, Dongcheng District Beijing 100007, China Tel: +86 10 6415 3961 Website: www.goldminesfilm.com Email: info@goldminesfilm.com

GUAN YUE INTERNATIONAL LTD

4F, Building A China CBD TEDA No. 15 Guang Hua Road, Chaoyang District 100020 Beijing, China Tel: +86 10 8588 6980 Fax: +86 10 8588 6060

GUNG-HO FILMS (BEIJING)

Building B25A, 10 JiuXianQiao Road Chaoyang District, Beijing 100015, China Tel: +86 10 5975 6351 Website: www.gunghofilms.com Email: beijing@gunghofilms.com

HANGZHOU A.U CULTURAL CREATIVITY

CO LTD Building 38, Venice Town Paradise Xiaoshan District, 311203 Hangzhou, Zhejiang, China Tel: +86 571 8281 3763 Website: www.66uu.com Email: john@66uu.cn

HANGZHOU RISING ANIME CO LTD

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HANGZHOU STEAMWORKS CREATIVE CO LTD

Rm611 BLDG No.5 Haichuang Park No.998 Wenyi West RD, Hangzhou, China Tel:+86 571 2630 7273 Fax:+86 571 2630 7270 Website: www.megamediamarket.com

HANGZHOU TAIKONG WORKS FILM CO LTD

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HANGZHOU THUNDER ANIMATION CO LTD

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IPCN (80 PRODUCTION)

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JIANGTOON ANIMATION

19th Floor, Building F1, Optics Valley Software East Lake High-tech, Development Zone

Wuhan, Hubei 430000 China Tel: +86 27 5988 8633 Website: www.jtanimation.com

JO JO ANIMATION PRODUCTION CO LTD

4F BLDG 6, No 100 Dicui Road Wuxi 214072 China Tel: +86 510 8516 3725

JOYSPOON ANIMATION

No 18, No 1000 Zhang Heng Road Pudong New Area, Shanghai 200090, China Tel: +86 21 6542 6796 Website: www.joyspoonanimation.com Email: jieyuecn@163.com

JY ANIMATION CO LTD

15F, Tower C, Poly Centre of East No. 129 Balizhuangbeili, Chaoyang District Beijing 100025 China Tel: +86 10 8585 7575 Website: www.jya.cn Email: huangxueying@jya.cn

KAIMU PRODUCTIONS

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KUNG FU FAMILY ANIMATION (SUSHOU) CO LTD

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LEGEND MEDIA

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LENS MEDIA INTERNATIONAL LIMITED

Room 804, Mansion B Building 5 Soucheng International, No 36 Guang Qu Rd Chaoyang District, Beijing 100122 China Tel: +86 10 8721 3175 Website: www.lensmedia.com.cn Email: amanda_bj_china@yahoo.com.cn

1903 Room, Wealth Centre Building, No 577 CheZhan Road, Wenzhou City Zhejiang Province, China Tel: +86 13 2858 7901 0 Website: www.zhengxu.net Email: jinchengguang@vip.qq.com

LUNAR FILMS (SHANGHAI)

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MEDIA VISION (BEIJING)

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NANJING FABEI CULTURAL & CREATIVE INC

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19th Floor, #5 Wanda Plaza No. 93 JianGuo Road, Chaoyang District Beijing, China Tel: +86 18 8108 8376 8 Email: zhanglei@onevcn.com

ORI ANIMATION

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POP FILMS ASIA (CHINA) Ground Floor, No.9, Lane 156 Fu Min Road, Jin An District Shanghai 200040. China Tel: +86 15 2100 6813 Website: www.popfilmsasia.com Email: producer@popfilms.asia

PURITY MEDIA

10th Floor, Sea of Clouds No 118, Qinghai Road, 200041 Shanghai, China Tel: +86 13 9118 4644 5

SANDMAN ANIMATION STUDIO

D102-1, 1355 Jinjihu Da Dao Suzhou Industrial Park, 215021 Suzhou, Jiangsu, China Tel: +86 512 6262 0017 Website: www.sandman.me Email: kieron@sandmananimation.com.cn

SHANGHAI CROTON CULTURAL MEDIA CO LTD

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SHANGHAI LEFTPOCKET ANIMATION STUDIO LTD

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SHANGHAI YSY FILM & TV **ENTERPRISE CO LTD**

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SHENZHEN SHINE ENTERTAINMENT CO LTD

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SHIAO ANIMATION CO LTD

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SNOW LEOPARD OCTOBER DIGITAL ANIMATION CO LTD

2F, Rm 112, Bldg E2, No 200 Linghu Avenue, Wuxi, Jiangsu 214000 China Tel: +86 510 8534 5100 Website: www.10animation.com Email: animation10@aliyun.com 582230@qq.com

SPARKLY KEY ANIMATION STUDIO

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TAIKONG WORKS CULTURE DEVELOPMENT CO LTD

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THE GREAT WALL FILM AND TELEVISION LTD

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THE SHANGHAI JOB

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TSANGHAO ANIMATION

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TVZONE MEDIA

West Helong Stadium, Changsha Henan 410000 China Tel: +86 731 8874 5255 Website: www.tvzone.cn Email: contact@tvzone.cn

WALKING FORWARD MEDIA

Room 301, Building 6 188 Hongsha Road, Changsha 410022 China Tel: +86 135 5211 6606 Website: www.weif.tv

WIN SING COMPANY LIMITED

27/F South Office Tower, Suntec Plaza, 193 Guangzhou Ave, Guangzhou 510075, China Tel: +86 20 3758 3563 Website: www.winsing.net Email: info@winsing.net

WUHAN 2:10 CULTURE COMMUNICATION CO LTD

Guanshan Road No. 20 Optics Creative Industry Base, 8F No 2 Building, Wuhan, Hubei 430070 China Tel: +86 27 8722 3093 Website: www.2-10.cn

XIAMEN DOMOKO ANIMATION CO LTD

Domoko Building No. 10 Wanghai, Road Xiamen Software Park II Xiamen, Fujian 361008 China Tel: +86 59 2597 0031 Fax: +86 59 2252 9796

XIAMEN XTONE ANIMATION CO LTD

#102, No. 45 Wanghai Road Software Park II, Xiamen Fujian 361000 China Tel: +86 59 2379 9366 Fax: +86 59 2377 8905 Website: www.xtonegroup.com

YI ANIMATION

3rd Floor, Creation Centre of Hengda Industry Park Bigui Main Street of Nanpu Luoxi of Panyu District, Jiangsu Guangzhou, 511430 China Tel: +86 20 8944 0309 Website: www.kungfood.tv

ZHEJIANG VERSATILE MEDIA CO LTD

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ZHEJIANG ZHONGNAN ANIMATION CO LTD

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DOXTV CORPORATION (BEIJING) LIMITED

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EE-MEDIA

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SMG SHANGHAI MEDIA GROUP

298 Weihai Road, Shanghai, China, 200041 Tel: +86 21 2200 5899 Fax: 86-21-62870000 Website: www.smg.cn

MOBILE TELCOS

CHINA MOBILE COMMUNICATIONS CORPORATION

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CHINA TELECOMMUNICATIONS CORPORATION

31 Jinrong Street, Xicheng District, Beijing, 100032, China Tel: +86 10 6642 8166 Fax: +86 10 6601 0728 Website: hwww.chinatelecom-h.com

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GOVERNMENT BODIES / REGULATORY AGENCIES

BEIJING MUNICIPAL BUREAU OF RADIO, FILM AND TELEVISION

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CAPITAL RADIO & TV PROGRAM PRODUCERS ASSOCIATION

Chaoyang District, 100022 Beijing Tel: +86 10 8773 4850 / +86 10 8774 9710 Fax: +86 10 8777 1440 Website: www.cbbpa.com.cn Email: cbbpa@vip.sina.com

CHINA TELEVISION DRAMA PRODUCTION INDUSTRY ASSOCIATION

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SHANGHAI BROADCASTING FILM & TELEVISION PRODUCERS ASSOCIATION

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SHANGHAI MUNICIPAL ADMINISTRATION OF CULTURE, RADIO FILM & TV

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STATE ADMINISTRATION OF RADIO, FILM AND TELEVISION (SARFT) [MERGED WITH GAPP]

2 Fuxingmenwai Street, Beijing 100866
Tel: +86 10 8609 5315 (Publicity) /
1111 (Broadcasters) /
0466 (Movies) /
3631 (Drama Series)
Website: www.sarft.gov.cn
Email: sarft@chinasarft.gov.cn

HONG KONG

STATS**BOX**

HONG KONG

POPULATION 7,298,600 TV HOUSEHOLDS 2,407,000 PAY-TV SUBSCRIPTIONS 2,389,000

PAY-TV PENETRATION 97% FTA PENETRATION 99% DIGITAL TERRESTRIAL TELEVISION TAKE-UP RATE 85%

FIXED LINE SUBSCRIBERS
4.3 million

MOBILE SUBSCRIBERS 16,630,443

2.5G AND 3G/4G MOBILE SUBSCRIBERS 14,223,157 MOBILE PENETRATION 27.9%

MOBILE BROADBAND PENETRATION 183% BROADBAND SUBSCRIBERS 2,314,708

BROADBAND PENETRATION 83.1%

INTERNET USERS 5,751,357
PAY-TV ADVERTISING
REVENUE US\$46 million

SOURCES:

Census & Statistics Dept by Government of Hong Kong, as at mid-2015 -Hong Kong Office of the Communications Authority 2015 -Internet World Stats-Hong Kong, as at 31 December 2014 -Asia Pacific Multichannel TV 2015 by CASBAA -GoVHK Hong Kong Fact Sheets Telecommunications, as at 2015

In November 2014, CASBAA urged the Hong Kong legislature to end a decade of delay and pass amendments to Hong Kong's copyright law to give content creators and owners the right- at least in theory- to authorise electronic dissemination of their content.

CASBAA Chief Policy Officer, John Medeiros noted that CASBAA — along with other copyright industry groups — has been pressing for improvements in Hong Kong's law for years. In the decade since the government began this process, he said, "The world of TV has been transformed. Old copyright laws never foresaw the degree to which broadband connections can be used to bring huge quantities of pirated digital content to every home in Hong Kong from places where copyright protection is weak.

"Establishment of a right to authorise communication of copyrighted works will not solve the piracy problem," he said, and further steps are urgently needed. "Hong Kong is now way behind the curve," Medeiros added. In addition, CASBAA is urging the government to immediately begin considering further steps to restore balance and provide a new breath of life to Hong Kong's creative industries.

In December the following year, CASBAA renewed its appeal to pass amendments to Hong Kong's copyright law- critical to the future of the content industries in the SAR. Medeiros says, "Hong Kong's IP law is in dire need of updating in order to take account of legal and illegal digital distribution of copyrighted materials, including entire online packages of pirated pay-TV programming."

The legislature held considered a series of more than 900 amendments to weaken the bill, and the netizen lobby is pushing for the bill's defeat. However, opposition lawmakers in Hong Kong pushed back discussion till next year as the debate ran out of time in the last full meeting of 2015. Last updated in 2006, the government and industry believes that the copyright law should be updated and to restrict online piracy.

RECENT DEALS AND LAUNCHES

In May 2015, JSBCI partnered now TV with the launch of now jelli in Hong Kong, Malaysia and Thailand. The new channel was officially launched on 13 May that year. now jelli will screen popular entertainment shows produced by JSBC and other producers in China. The channel is targeting other major platforms in Asia.

Last August, PCCW Media Limited was awarded exclusive rights to broadcast the Liga Nacional de Futbol Profesional (La Liga) in Hong Kong for the next three football seasons through 2017/18. now TV will deliver SD and HD formats of the matches to its viewers via the now Player app or now TV's video-ondemand service.

The following month, as part of its expansion in the Asian region, Netflix first became available in Japan. Netflix aims to complete its global rollout by end 2016, and will expand to Hong Kong early this year. The service will be available at launch on smart TVs, computers, a range of internet-cabled game console, set-top boxes, tablets and smart phones.

In October 2015, HK Television Entertainment unveiled the name and logo of its new free TV service, ViuTV. The channel will offer to viewers a comprehensive wide range of genres from factual entertainment to sports, drama and variety shows. A soft launch of ViuTV is scheduled for the end of March this year.

In that same month, PCCW Media announced plans to launch Viu OTT video service- a global innovative Internet video platform. Viu OTT was launched in Hong Kong late October and will progressively rollout across Asia. Viu OTT video service will capitalise on the shift in users' viewing habits and demand.

SATELLITE

In September 2014, SatLink Communications launched its new Point of Presence (PoP) in Hong Kong. The new South East Asian based PoP, which accompanies SatLink's multiple PoP's in New York , London, Frankfurt and additional worldwide located PoP's via partners, has been selected to provide both broadcasters and TV operators located in Asia and those looking to expand their reach into the Asian region.

Located at the Equinox Data Centre. the PoP provides both international and local connectivity for broadcasters and operators allowing for quick and low latency connectivity to and out of the APAC region. The PoP will be integrated into SatLink's global satellite and fibre network to enable customers to extend their audience reach into new markets and gain access to SatLink's full range of end-to-end broadcast services. Satlink currently operates two MCPC (Multi Channel Per Carrier) platforms on the AsiaSat 5 C-band satellite, delivering content for tier one international and news broadcasters to Asian Pav TV markets in DVB-S2 and Free to air markets in DVB-S.

AUDIENCE MEASUREMENT

now TV, CSM Media Research (CSM) and Kantar Media introduced Hong Kong's first integrated cross-platform audience measurement using Return-Path-Data (RPD) technology for tracking viewership of content on now TV's television, online and OTT platforms. The Return-Path Rating Service (RPR) will be the first cross-platform viewership measurement by using RPD in Hong Kong based on automated system-captured data. To deliver accuracy and to enable more detailed customer segmentation, a large panel of 2.000 samples representative of now TV's customer demographics is used for the projection of the lifestyle and consumption pattern of nowTV's 1.2 million-strong subscriber base.

FREE-TO-AIR

Email: ccu@rthk.hk

RADIO TELEVISION HONG KONG

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PAY-TV

ANIMATION INTERNATIONAL LTD

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HONG KONG BROADBAND NETWORK (HKBN)

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HONG KONG CABLE TELEVISION LIMITED

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I-CABLE ENTERTAINMENT LIMITED

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INTERNATIONAL DISTRIBUTION LIMITED

Cable TV Tower, 9 Hoi Shing Road Tsuen Wan, Hong Kong Tel: +852 2 2112 5567 Fax: +852 2 2112 7681 Website: www.hkidl.com.hk Email: fionalee@hkidl.com.hk

NOW TV (PCCW MEDIA LTD)

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PHOENIX SATELLITE TELEVISION CO LTD

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HONG KONG

PROMO GROUP TV

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Email: pvko@promohroup.tv

TVB NETWORK VISION LIMITED

7/F, Customer Service Department, Shaw House, TV City, Clear WaterBay, Kowloon, Hong Kong Tel: +852 2399 9888 Website: www.tvbnetworkvision.com

Email: enquiry@tvbnv.com

YES TELEVISION (HK) LIMITED

16/F, AON China Building, 29 Queens Road, Central, Hong Kong Tel: +852 2289 0500 Website: www.ves.tv Email: enquiries@yes.tv

PRODUCTION STUDIOS

A&B FILM ENTERPRISE LIMITED

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ASIA ANIMATION LTD

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ASIA PACIFIC VISION LTD (HONG KONG)

1253A Telecom House 3 Gloucester Road Wanchai, Hong Kong Tel: +852 2827 2122 Website: www.apv.asia Email: info@apv.asia

BOTI GLOBAL LTD

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CINEDIGIT SOUND LTD

Unit 4-8. 5th Floor Chai Wan Industrial City Phase 2 70 Wing Tai Road, Chai Wan, Hong Kong Tel: +852 8101 3884 Website: www.cinedigit.com.hk Email: info@cinedigit.com.hk

EMPEROR MOTION PICTURES

28th Floor, Emperor Group Centre 288 Hennessy Road, Wanchai, Hong Kong Tel: +852 2835 6688 Website: www.emp.hk

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EVANS COMMUNICATIONS

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FILM MAGIC LIMITED

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FORTISSIMO FILMS

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FOX INTERNATIONAL CHANNELS SOUTHEAST ASIA

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LMAGIC

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K TEAM PRODUCTIONS (HONG KONG)

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MEGA-VISION PICTURES LTD

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NAF VIDEO PRODUCTION

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PIXELBOX (HONG KONG)

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POP FILMS ASIA (HONG KONG)

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PROTOWORK PRODUCTIONS INC

3rd Floor, 2A Leighton Road Causeway Bay, Hong Kong Tel: +852 9464 5160 Fax: +852 2877 6630 Website: www.protowork.com Email: info@protowork.com

SHAW STUDIOS

201. Wan Po Road. Tseung Kwan O, Kowloon, Hong Kong Tel: (852) 3123-1111 Website: www.shawstudios.hk Email: ssinfo@shawstudios.hk

SHING FUNG FILM STUDIO LIMITED

94-95, Sun On Tsuen, Sai Kung Kowloon HK Tel: (852) 27922176 Fax: (852) 27927074 Website: www.studios.com.hk Email: sales@studios.com.hk

THEKITCHEN

Flat 16A2, 16 Floor, Block A Viking Garden, 40 Hing Fat Street Tin Hau, Hong Kong Tel: +852 2512 0088 Website: www.thekitchen.com.hk Email: info@thekitchen.com.hk

VIM FILM

Room 1005, Allied Kajima Building 138 Gloucester Road Wanchai, Hong Kong Tel: +852 9484 4322 Website: www.vimfilm.com Email: info@vimfilm.com

MOBILE TELCOS

HUTCHISON TELECOMMUNICATIONS HONG KONG HOLDINGS LIMITED

22/F Hutchison House 10 Harcourt Road Hong Kong Tel: +852 2128 1188 Website: www.hthkh.com

PCCW MEDIA LTD

See Pg.57 39/F PCCW Tower, Taikoo Place 979 King's Road, Quarry Bay, Hong Kong Tel: +852 2888 2888/0008 / 1888 / 2228 Fax: +852 2877 8877 Website: www.pccw.com Email: general@pccw.com

SMARTONE TELECOMMUNICATIONS HOLDINGS LIMITED

Shop 325, Level 3, New Jade Building Arcade, 233 Chai Wan Road, Hong Kong Tel: +852 2281 8888 Fax: +852 2562 8229 Website: www.smartone.com

BROADCAST SOLUTIONS/ **TECHNOLOGY PROVIDER**

IDEAL SYSTEMS ASIA-PACIFIC LTD

Room A, 28/F Tower B Billion Centre No.1 Wang Kwong Rd, Kowloon Bay, Hong Kong Tel: +852 2801 4040 Website: www.idealsvs.com Email: sales_hongkong@idealsys.com

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Communications and Technology Branch, 21/F, West Wing, Central Government Offices

2 Tim Mei Avenue, Tamar, Hong Kong Tel: +852 3655 5595 Website: www.cedb.gov.hk/ctb

HONG KONG TRADE DEVELOPMENT COUNCIL (HKTDC)

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STATS**BOX**

INDIA

POPULATION 1,328,813,492 TV HOUSEHOLDS 167,000,000 **TV PENETRATION 64% LICENSED TV CHANNELS 902 HD CHANNELS** 72 **HOUSEHOLD SIZE 4.8 CABLE TV HOMES** 772,000,000 **CABLE TV PENETRATION 87%** PAY-TV HOMES 130,000,000 **PAY-TV PENETRATION 84% DTH HOMES** 50,000,000 **INTERNET USERS 22,860,000 INTERNET PENETRATION 6.7% BROADBAND SUBSCRIBERS** 100,760,000 **FIXED BROADBAND PENETRATION 6% TELEPHONE SUBSCRIBERS** 1.009.460.000 **OVERALL TELEDENSITY 81.82% MOBILE SUBSCRIBERS**

MOBILE BROADBAND PENETRATION 8% NET PIRACY COST US\$2.9 billion

MULTICHANNEL HOMES 167 000 000

MULTICHANNEL PENETRATION

NON-TERRESTRIAL TV CONNECTIONS 151,000,000

1.033.200.000

SOURCES: Multichannel TV Advertising Asia 2011, by CASBAA Asia-Pacific Multichannel TV 2015, by CASBAA Asia-Pacific Pay-TV Industry 2010, by CASBAA Telecom Regulatory Authority of India Annual Report

Easing India's Capacity Crunch, March 2013, by CASBAA

PAKISTAN

POPULATION 191,855,758 **TV HOUSEHOLDS** 21,600,000 **TV PENETRATION 75% HOUSEHOLD SIZE 6.4 CABLE TV PENETRATION 52.4% INTERNET USERS** 29,128,970 **INTERNET PENETRATION 10.9% MOBILE SUBSCRIBERS** 132,330,000 **MOBILE PENETRATION 76% ILLEGAL DISTRIBUTORS** 8.675.000 **MULTICHANNEL HOMES** 12,000,000

MULTICHANNEL PENETRATION 52.6%

NON-TERRESTRIAL TV CONNECTIONS 11,210,000

Pakistan Population 2015, World Population Review Asia-Pacific Multichannel TV 2015, by CASBAA -Multichannel Television Advertising in Asia – Pakistan

Pakistan – Telecoms, Mobile, Broadband and Forecasts, by BuddeComm
-The Future of Electronic Media in Pakistan, by Medialogic

List of countries by number of Internet users, Wikipedia Asia-Pacific Pay-TV Industry 2010, by CASBAA

STATS**BOX**

BANGLADESH

POPULATION 158,512,570 INTERNET SUBSCRIBERS

INTERNET PENETRATION 6.5% MOBILE SUBSCRIBERS 138.000.000

MOBILE PENETRATION 80%

-Bangladesh Population 2015, World Population Review

-Bangladesh – Key Statistics, Telecom Market Overview and Forecasts, by BuddeComm -Bangladesh – Telecoms, Mobile, Broadband and Forecasts, by BuddeComm

SRI LANKA

POPULATION 20,359,439 **FIXED ACCESS SERVICES CABLE** TV SUBSCRIBERS 5,820 **PAY-TV PENETRATION 19% NUMBER OF TV CHANNELS 40 ACTIVE INTERNET USERS 5 million INTERNET PENETRATION 6.3% FIXED BROADBAND PENETRATION** 11% **MOBILE SUBSCRIBERS** 23 million **MOBILE BROADBAND PENETRATION 15%**

-casbaa.com/advertising/countries/asia-pacific regional-overview

-digitalmarketer.lk/internet-usage-statistics-in-sri-

INDIA

Livemint reported that India's pay-TV industry is expected to grow at a compound annual growth rate (CAGR) of 9.2% to hit \$14.5 billion in revenue by 2021 compared to a projected \$ 9.4 billion in 2016.

By 2025, 70% of India's pay-TV base is estimated to be digitised, growing from 93 million subscribers to 129 million from 2016 to 2025 in light of the digital addressable system (DAS) being implemented by the government.

According to the Information & Broadcasting Ministry, nearly 41 million set-top boxes have been seeded in Phase 3 areas and Phase 4 digitisation is due in December 2016. The government has completed Phase 3 of digitisation barring few states which have demanded extension in the deadline.

Pay-TV Policies

Copyright Protection Many local agencies are not well educated on copyright matters, leading to relaxed enforcement on copyright infringement, even though the domestic copyright laws on signal piracy are good. Thanks to the cable digitisation programme, the government hopes to eradicate commercial fraud and underdeclaration. Online piracy is still very difficult to control.

Regulation of OTT

The local OTT-TV services are required to follow the same content code as cable TV networks but application to offshore OTT providers has not been tested. The Advertising Standards Council of India, a self-regulatory body, seeks to regulate advertisements in any media, including online media.

Key Developments

Google unveiled a set of enhanced features to bring alive the Olympic mood among Indian fans for the 2016 Rio Olympic Games. The new set of features helped bring fans closer to knowing more about their favourite athletes and sports disciplines. Fans across the country even chose to get automatic updates on top event and medal wins. Features included using Google Search to discover the event schedule, medal counts, results and trending athletes, viewing highlights on YouTube and using Google Maps to explore Rio and Olympic venues.

A+E Networks and TV18 launched FYI TV18, a contemporary factual and lifestyle entertainment channel. The new channel will draw on the success of FYI globally, a distinctive brand in the marketplace embraces adventurous, personalized and innovative lifestyle programming. In the U.S., FYI ranks as among the most upscale entertainment networks on ad supported cable and attracts among the youngest demos. At launch, FYI premiered two highprofile Indian productions focusing on relationships: Real 2 States Couples and Rivals-in-law.

PCCW Media launched Viu over-thetop (OTT) mobile video entertainment service in India. Offered as a freemium service. Viu provides viewers in both markets with free access to thousands of hours of premium content for local users. For Viu India, consumers get free access to a vast archive of premium content from Bollywood and Hollywood top studios such as Media Prima, Sony Pictures, Sony Music, BBC, CBS, etc.

Punit Goenka and Amit Goenka, the top leaders of India's Zee Entertainment Enterprises Limited (ZEEL) received the highest television honour at MIPTV - the Médaille d'Honneur Award. This was the first time any Indian broadcast executive has received the prestigious award.

PAKISTAN

Pakistan According to Telecommunication Authority (PTA), mobile broadband subscribers in the country are expected to become 47 million by 2020 and 79 million by 2025. The current number of mobile broadband subscribers in 2016 is around five million. The mobile and related market is projected to be worth \$17 billion per year by 2025, a huge jump from the current \$4 billion a year.

In Vision 2025. PTA has stated that key service providers will be encouraged to offer extended Over-The-Top (OTT) services such as Viber, Skype and work with third party digital distributors and vice versa to offer consumers value through productcentric services in a collaborative framework. Broadband subscriptions in the country depicted a growth of over 40% in 2015, reaching 3.79 million subscribers as compared to 2.72 million in 2013.

As part of the Pakistan Electronic Media Regulatory Authority (PEMRA)'s endeavour to meet the cable TV Digitalisation deadline at the end of September 2016 and to ensure maximum facilitation and protection of subscribers' rights, PEMRA has finalised the minimum standards/ specifications for Digital cable TV set-top boxes.

With these customised standards, PEMRA has made it compulsory cable operators and for all equipment providers to meet certain performance and audio/video decoding requirements, equipment conformity, electronic programme guide and logical channel numbering and more.

BANGLADESH

2016 was an eventful year for Bangladesh, with the launch of the country's first DTH service. RealVU. majorly changing the viewers' viewing experience. RealVU is available at selected and authorised trade partner locations in Dhaka, Sylhet and Chittagong. RealVU provides the best picture quality and

HD sound to its viewers at the most affordable price, with their TV signal being available across the country. The operator is planned to expand trade partner network to every division in Bangladesh in August 2016.

At the CASBAA India Forum 2016, Digi Jadoo Broadband Ltd implemented the Verimatrix Content Authority System (VCAS) for the DVB Hybrid to secure content for its new Jadoo Digital service. Jadoo Digital became the first to launch HD, premium TV services via a hybrid DVB-C and OTT network in the Bangladesh market.

SRI LANKA

Dish TV launched a local service in Sri Lanka, a market where a relatively small legal pay-TV industry is set for take-off over the next few years. Dish TV targets Sri Lanka's sprawling grey market and illegal subscriber base with a collection of Indian and local free-to-air channels priced at 317 rupees (US\$2.40) including tax, a new low price-point in the legal marketplace. The number is significantly cheaper than services offered by either of Sri Lanka's pay-TV operators – Dialog TV and Peo TV.

MTV Channel was awarded a DTH satellite license as the industry goes through technological changes. Sri Lanka's Dialog Axiata group is now the considered the market leader for pay-TV, with a 452,000 subscriber base which grew 36 percent in the year to March 2014.

Reports of a new OTT service in Sri Lanka surfaced in June 2016, but Dialog TV remains vague as to when it might be brought into the market. In a published report, a Dialog Axiata executive said the company believed the OTT industry was "heating up" and would be launching its own initiative that already was in active development. Dialog, in an effort to differentiate itself from OTT giant Netflix, aims to add new, unique local content that will be generated by local production houses.

Still, pay-TV penetration in Sri Lanka remains low. About 10% of the country's households had a pay-TV subscription in 2010, with researchers forecasting that number to more than double to 24% by 2020.

INDIA

FREE-TO-AIR

DOORDARSHAN BROADCASTING TELEVISION NETWORK

Doordarshan Bhawan Copernicus Marg, New Delhi– 110001 Tel: +91 2338 6055 Fax: +91 2338 8159 Website: www.ddindia.gov.in

PAY-TV

ASIANET SATELLITE COMMUNICATIONS LTD

Kaira 137, Opp Kerala Arts Club, Estate Road, Papanamcode Trivandrum. Tel: +91 471 2492789 Website: www.asianet.co.in

BHARTI AIRTEL TELEMEDIA

6th Floor, Tower A, Plot #16 Udyog Vihar PH-IV Gurgaon, Haryana 122 001 Tel: +91 12 4222 2222 Website: www.airtel.in Email: airtel.communications@in.airtel.com

DD FREE DISH

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DISHTV INDIA LTD

FC – 19, Sector 16A, Film City, Noida, Uttar Pradesh 201301, India Tel: 1860 180 3474 Email: dishtvcorporate@dishtv.in Website: www.dishtv.in

INDUSIND MEDIA COMMUNICATIONS LTD

IN centre, 49/50 MIDC, Andheri (East), Mumbai – 400 093 Tel: 1800 266 6456 Website: www.indigital.co.in Email: customer.care@incablenet.net inhelp.mum01@incablenet.net

NDTV LIFESTYLE LIMITED

207 Second Floor, Okhla Industrial Estate Phase 3, New Delhi – 110020 India Tel: +91 98 2052 7665 Website: www.goodtimes.ndtv.com

ORTEL COMMUNICATIONS LTD

C1, Chandrasekharpur Behind RMRC, B.D.A. Colony Bhubaneswar, Orissa, India – 751 016 Tel: +91 674 609 1111 Website: www.ortelcom.com Email: headcustomercare@ortelgroup.com

RELIANCE BIG TV DIGITAL SERVICE

Reliance BIG TV Limited Business Head Quarters, 4th Floor, B Wing, Dhirubhai Ambani Knowledge City, Navi Mumbai – 400 710 Website: www.bigtv.co.in Email: content.enquiry@reliancedigitaltv.com

RELIANCE COMMUNICATIONS

A Block, 2nd Floor, Reliance Communications Limited DAKC, Kopar Khairane, Navi Mumbai – 400 710 Website: www.rcom.co.in Email: customercare@relianceada.com

SITI CABLE NETWORK LIMITED

135, Continental Building, Dr. Annie Besant Road, Worli, Mumbai - 400 018 Tel: +91 22 2483 1439 +91 22 2483 1439 Fax: +91 22 2490 0302 Website: www.siticable.com

SUN DIRECT

701- 702, Dikap Chambers, Off Andheri Kurla Road, Andheri West, Mumbai – 400 053, India Website: http://www.sundirect.in Email: customercare@sundirect.in

SUN TV NETWORK LTD

Murasolimaran Towers, No. 73 MRC Nagar Main Road, MRC Nagar Chennai – 600028 India Tel: +91 44 4467 6767 Fax: +91 44 4067 6161 Website: www.sunnetwork.com

TATA SKY LTD

3rd Floor, C-1, Wadia International Centre (Bombay Dyeing), Pandurang Budhkar Marg, Worli, Mumbai 400 025, India Tel: 1860 500 6633 / 1860 208 6633 Website: www.tatasky.com

VEDIC BROADCASTING LIMITED

Aastha TV Channels, Aastha Bhawan A-105 Sector – 5, Noida – 201301 Uttar Pradesh India Tel: +91 12 0452 0000 Fax: +91 12 0452 0075 Website: www.aasthatv.com

VIDEOCON D2H LIMITED

(Formerly Bharat business channel limited) 1st Floor, Techweb Centre, New Link Road, Near Mega Mall, Oshiwara, Mumbai - 400102, India Website: www.videocond2h.com

PRODUCTION STUDIOS

ALT DIGITAL MEDIA ENTERTAINMENT LIMITED

Satya Dev Plaza, A-6, Flat No. 302 Veera Desai Road, Andheri West Mumbai – 400053 India Tel: +91 98 9026 4774 Website: www.balajitelefilms.com

ANGLES UNLIMITED

No. 444, Sector 31, Gurgaon National Capital Region 122001 New Delhi, India Tel: +91 12 4403 5337 Website: www.anglesunlimited.co.in Email: kanika@anglesunlimited.co.in

BEYOND DREAMS ENTERTAINMENT PVT LTD

111-115, 1st Floor, Shree Kamdhenu Estate Mind Space, Malad West Mumbai – 400064 India Tel: +91 22 400 3611 Website: www.beyonddreams.in Email: bd@beyonddreams.in

BIOSCOPEWALA PICTURES

14/A Ujjagar Industrial Estate,
Dr. W T Patil Marg
Deonar, Mumbai 400088, India
Tel +91 90 0421 1137
Fax: +91 90 0421 1137
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Email: nish.takia@bioscopewalapictures.com

BLUE MANGO FILMS

F-301A, 1st Floor, Lado Sarai New Delhi – 110030 India Tel: +91 11 4266 4077 Fax: +91 11 4160 3590 Website: www.bluemangocentral.com Email: mango@bluemangofilms.com

CINEVISTAAS LTD

6 Silver Croft, Junction of 16th & 33rd Rd Bandra-West, Mumbai – 400050 India Tel: +91 22 2600 6066 Fax: +91 22 2600 6618 Website: www.cinevistaas.com Email: udav@cinevistaas.com

CODE RED FILMS PVT LTD

Unit ¾, 2nd Floor, Yashodhan Building 19th Road, Khar-West Mumbai – 400052 India Tel: +91 22 4246 6103 Website: +91 22 4246 6111 Email: coderedfilms@gmail.com

CONTILOE ENTERTAINMENT PVT LTD

3rd Floor, Arc Plaza, Behind Country Club Off Veera Desai Extension Road, Andheri-West Mumbai − 400053 India Tel: +91 22 4073 1111 Website: www.contiloe.in Email: info@contiloe.in

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E-1/37, Basement, Sec-7, Rohini Delhi – 110085 India Tel: +91 98 1885 4202 Website: www.crazycubanimations.com Email: kamalpahuja@crazycubanimations.com

DHARMA PRODUCTIONS PVT LTD

Unit No. 201 & 202, 2nd Floor, Supreme Chambers
Off Veera Desai Road, 17/18 Shah Industrial Estate
Andheri – West, Mumbai – 400053 India Tel: +91 22 6179 0100
Website: www.dharma-production.com

DIGITOONZ MEDIA & ENTERTAINMENT PVT LTD

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DISCREET ART PRODUCTIONS LLP

30-31 Brigade Towers 5th Floor Financial District, Nankramguda, Gachibawli Hyderabad – 500032 India Tel: +91 40 6464 3678 Website: www.discreetarts.com Email: info@discreetarts.com

DQ ENTERTAINMENT

644, Aurora Colony, Road No. 3, Banjara Hills Andhra Pradesh, Hyderabad – 500034 India Tel: +91 40 2355 3726

Fax: +91 40 2355 3726 Fax: +91 40 2355 2594 Website: www.dqentertainment.com Email: swastika@dgentertainment.com

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KAS MOVIE MAKERS

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KIYOSHI ENTERTAINMENT PVT LTD

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LEMONTREE PRODUCTIONS

Unit No. 2, R. M. Building Next to Jaya Auto, Dr. E. Moses Rd Mahalaxmi (W) Mumbai - 400034 India Tel: +91 22 2354 4714 Website: www.infinitypost.net/lemontreefilms Email: lemontree.film@gmail.com

LODI ENTERTAINMENT

404, 3B, Horizon, Patliputra Nagar Mahada, Oshiwara New Link Road, Jogeshwari (W), Mumbai 400102, Maharashtra, India Tel: +91 98 2004 3679 Website: Iodientertainment.com Email: lodi_films@yahoo.com

MIDITECH PVT LTD

419/B, 3rd Floor, Deodhar Centre Marol Maroshi Road, Andheri-East Mumbai – 400059 India Tel: +91 22 2920 3470 - 73 Website: www.miditech.tv Email: info@miditech.tv

MOVING PICTURE COMPANY (INDIA) LTD 405, Skylark Building, 60 Nehru lace New Delhi – 110019 India Tel: +91 11 4053 2002 Website: www.mpcindia.com Email: mailtompc2014@gmail.com

NDTV LIFESTYLE LIMITED

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OMENS STUDIOS

Unit No. 6, Level 5 Discoverer Block, International Tech Park Bangalore 560066

PARKVIEW STUDIOS

C-6/5 A DLF Phase 2, Gurgaon, Haryana, 122001, India Tel: +91 93 1313 1319/ +91 99 5300 3292 Website: www.parkviewstudios.in Email: rajatibakshi@gmail.com / sombakshi@yahoo.com

PIXEL ANIMATION STUDIOS

Kinfra Technopark, Neo Space, Kakkanchery Malappuram District, Kerala India Tel: +91 49 4301 2004 Website: www.pixel-india.com Email: mailus@pixel-india.com

PRIME FOCUS STUDIOS

"True North" 63 Road No. 13, MIDC, Andheri (East) Mumbai 400 093 Tel: +91 22 6178 5555 Website: www.primefocusindia.com Email: sales@primefocusindia.com

PRITHVI MEDIA

22 Rakhi Mahal, Dinshaw Vacha Road Mumbai - 400020 India Tel: +91 22 2202 2206 Website: www.prithvimedia.com

R.S. PRODUCTIONS

No. 123 Vishal Tower, District Centre Janak Puri, New Delhi 110058 India Tel: +91 99 1144 4161 Website: www.rsproduction.com Email: mkt@rsproduction.com

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Bhavana, 1st Floor, 422 Veer Savarkar Road Prabhadeci, Mumbai - 400025 India Tel: +91 22 6616 0800 Website: www.rajshri.com Email: mail@rajshri.com

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Anaspur Village Hayathnagar Mandal, Hyderabad Telangana 501512, India Tel: +91 84 1524 6555 Website: filmaker.weboapps.com Email: jagadish@ramojifilmcity.com

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Film City Complex Gorgaon East Mumbai - 400065 India Tel: +91 22 3980 8900 Website: www.reliancemediaworks.com Email: ierin.iacob@relianceada.com

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201/202, Opulence, 6th Road TPS III, Santa Cruz East Mumbai – 400055, India Tel: +91 22 6127 3375 Website: www.studioeeksaurus.com Email: info@studioeeksaurus.com

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VEDATMA ANIMATION STUDIOS PVT LTD

#60, 4th main, B/w 7th & 8th Cross Near Malleswaram Club, Malleswaram Bengaluru Karnataka 560 003 India Tel: +91 80 2356 2944 /+91 98 4501 3791 Website: www.vedatmaanimation.com

WILDERNESS FILMS (INDIA) LTD

1 Factory Road, Ring Road (S) New Delhi - 110029 India Tel: +91 11 2619 8255 Website: www.wildfilmsindia.com Email: rupindang@gmail.com

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Website: www.yoboho.com Email: info@yoboho.com

MOBILE TELCOS

AIRCEL LIMITED

5th Floor, Spencer Plaza 769 Anna Salai, Chennai – 600002. Tel: +91 97 6801 2345 Website: www aircel com Email: care.mumbai@aircel.co.in

Aircel Business Solutions 5th Floor, Building No 10A DLF Cyber City, DLF Phase II Gurgaon-122002, Haryana Tel: +91 124-7944800 / +91 124-4765400

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A, E & F Blocks, Voltas Premises, T. B. Kadam Marg, Chinchpokli, Mumbai – 400 033

Tel: +91 22 6667 1414 Fax: +91 22 6660 5335 Website: www.tatateleservices.com

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MINISTRY OF INFORMATION & BROADCASTING

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PAKISTAN

FREE-TO-AIR

PAKISTAN TELEVISION CORPORATION LIMITED

Constitution Avenue F5/1, Islamabad 44000, UAN 111-786-000 Tel: +92 51 920 9740 / 920 3062 - 66 Fax: +92 51 920 3406 / 921 1184 Website: www.ptv.com.pk Email: feedback@ptv.com.pk

CHANNELS

PTV NEWS

Agha Khan Road F-5 Islamabad Pakistan Website: www.news.ptv.com.pk

PTV HOME

ETV Centre, PTV Home, 47, Sector H-9, Islamabad Tel: +92 51 925 7681-88

Website: www.ptv.com.pk

PTV GLOBAL

PTV Academy Hostel Building, 1F, 47, Sector H-9 Islamabad Tel: +92 51 925 9166 Website: www.global.ptv.com.pk Email: ptvglobal@ptv.com.pk

PTV NATIONAL

Pri Sibghatulla Road, Opp. Liaquat National Hospital Road, Karachi Tel: +92 21 9923 1067 Website: www.ptv.com.pk

PTV BOLAN

Constitution Avenue, Islamabad 44000 UAN 111-786-000 Tel: +92 42 920 0642 - 630/631 Fax: +92 42 920 0645

Website: ptv.com.pk/bolantv.asp Email: feedback@ptv.com.pk

AZAD JAMMU AND KASHMIR **TELEVISION (AJK TV)**

New Mohallah Madina Market, Muzaffarabad Tel: +92 58 224 8565 Website: www.ptv.com.pk

Email: feedback@ptv.com.pk

PAY-TV

ARY DIGITAL ASIA

ARY Communications Pvt. Ltd. 6th Floor, Madina City Mall, Abdullah Haroon Road, Karachi Tel: +92 21 3565 7315 Fax: +92 21 3565 7314 Website: www.arydigital.tv

GEO TELEVISION NETWORK

7th Floor, Landmark Plaza, I.I Chundrigarh Road, Karachi, Pakistan UAN: +91 21 111 436 111 Website: www.geo.tv

HUM NETWORK LIMITED

Plot #10 /11 Hassan Ali Street, Off. I.I.Chundrigar Road, Karachi - 74000, Pakistan

Fax: +92 21 3262 8840 UAN: +91 21 111 486 111 Website: www.hum.tv

INDUS MEDIA GROUP

Plot Number 41 D, Commercial Area, A Market, DHA Pahse - II, Karachi Tel: +92 21 358 9027 23 Fax: +92 21 569 3813

Website: http://www.industv.pk/demo/index.html Email: info@industv.pk

MULTIPLE SYSTEM OPERATORS

MULTINET PAKISTAN PVT LTD

Plot 1D-203, Sector 30, Korangi Industrial Area, Karachi 74900, Sindh, Pakistan Tel: +92 21 351 13626 58 Website: www.multi.net.pk Email: ibu@multinet.com.pk (International); ebu@multinet.com.pk (Domestic)

WORLDCALL TELECOM LIMITED

67-C III, Gulberg III, Lahore, Pakistan Tel: +92 42 587 2633 38 Fax: +92 42 575 5231 Website: www.worldcall.com.pk

PRODUCTION STUDIOS

CREATIVE VILLAGE

1 - KM Defence Road (Off Raiwind Road), Lahore. Pakistan Tel: +92 42 3596 6082 5 Website: www.facebook.com/creativev Email: info@creativev.com

INDUS MEDIA GROUP

Plot Number 41 D, Commercial Area, A Market, DHA Pahse - II, Karachi Tel: +92 21 358 9027 23 Website: http://www.industv.pk/demo/index.html Email: info@industv.pk

SHAHNOOR STUDIOS

Shahnoor Studios Off Multan Road, 54570 Tel: +92 00923 2184 6447 3 Website: www.facebook.com/pages/New-Shahnoor-Studios/162819270536504 Email: muju2002@gmail.com

STUDIO 146

Plot 1-D, 146, Sector 30, Near Brooks Chorangi, K.I.A Karachi, Pakistan-75400 Tel: +92 0300 0210 173 Website: www.facebook.com/ TheOfficialStudio146 Email: studio146@haqholdings.com

TIMELINE TV STUDIOS

House#1217, Street#16, Sector G-14/4, Islamabad, Pakistan Tel: +92 321 501 7878 Website: www.timelinetvstudio.com Email: contact@timelinetvstudios.com

TOTAL SPORTS & ENTERTAINMENT INDIA PVT LTD

Level 7, The Capital, Plot C – 70, G Block, Bandra Kurla Complex, Bandra (E), 400 051, Mumbai, India Tel: +91 22 6712 8984 / +91-9664-972-401 Email: tsaindia@totalsportsasia.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

PAKISTAN ELECTRONIC MEDIA REGULATORY AUTHORITY (PEMRA)

Mauve Area G-8/1, Islamabad, Pakistan Tel: +92 51 9107 1513 Website: www.pemra.gov.pk

BANGLADESH

FREE-TO-AIR

BANGLADESH TELEVISION (BTV)

Television Bhaban, Rampura, Dhaka 1219 Tel: +880 2 9330131 9 / 9330036 7 / 9330416 Website: www.btv.gov.bd

Email: info@btv.gov.bd

PAY-TV

PRISMA DIGITAL LTD

34, Kemal Ataturk Avenue, Awal Center, Level 3, Banani, Dhaka-1213, Bangladesh Tel: +880 2 881 1792 Fax: +880 2 890 0780 Website: www.prisma.net.bd Email: wecare@prisma.net.bd

TATA SKY LTD

3rd floor, C-1 Wadia International Centre (Bombay Dyeing), Pandurang Budhkar Marg, Worli, Mumbai 400 025, India Tel: +880 2 208 6633 Website: www.tatasky.com

PRODUCTION STUDIOS

CINEASTE STUDIO

Nissen Hut Block 32 House 4 Pallabi, Mirpur 12 Dhaka 1216, Bangladesh Tel: +88 02803 3701 Website: www.cineastestudio.com Email: office@cineastestudio.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF INFORMATION

Building #4, 8th Floor, Bangladesh Secretariat Dhaka 1000, Bangladesh Website: www.moi.gov.bd Ownership: Government of Bangladesh

SRI LANKA

FREE-TO-AIR

SRI LANKA BROADCASTING CORPORATION

Torrington Square, Colombo 7, Sri Lanka Tel: +94 11 269 7491 Fax: +94 11 269 1568 Website: www.slbc.lk

SRI LANKA RUPAVAHINI CORPORATION

P.O. Box 2204, Independence Square, Colombo 7, Sri Lanka Tel: +94 11 250 1050 / 259 9505 Fax: +94 11 258 0131 Website: www.rupavahini.lk

VASANTHAM TV

Independent Television Network Wickramasinghepura Battaaramulla 10120, Sri Lanka Tel: +94 11 277 4424/4725/3289 Website: www.vasantham.lk Email: manager@vasantham.lk

PAY-TV

DERANA MACRO ENTERTAINMENT (PVT) LTD

No.320 T.B. Jayah Mawatha, Colombo 10, Sri Lanka Tel: +94 11 530 0800 Fax: +94 11 250 6226 Website: www.derana.lk

DIALOG TELEVISION PVT LTD

No. 83, George R De Silva Mawatha, Kotahena

Colombo 13 01300, Sri Lanka Tel: +94 11 767 8700 Website: www.dialog.lk Email: dialogenterprise@dialog.lk

PRODUCTION STUDIOS

STUDIO 48

Studio 48 - Pepiliyana No.48, Dehiwala Road, Pepiliyana Colombo, Sri Lanka 10250 Tel: +94 7 7382 7674 Website: www.facebook.com/Studio-48-Pepiliyana-752780411414489

GOVERNMENT BODIES REGULATORY AGENCIES

MINISTRY OF PARLIAMENTARY **REFORMS AND MASS MEDIA**

163 Kirulapone Mawatha, Polhengoda Colombo 05, Sri Lanka Tel: +94 11 2513 459 / 460 / 389 Website: www.media.gov.lk

INDOCHINA & MYANMAR

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STATS**BOX**

VIETNAM

POPULATION 94.565.366 HOUSEHOLD SIZE 3.9 TV HOUSEHOLDS 25,166,720 FTA PENETRATION 70% of TV

households

PAY-TV SUBSCRIPTIONS 9.9 million

PAY-TV PENETRATION 37% MOBILE SUBSCRIBERS 137 million

MOBILE BROADBAND PENETRATION 45% 3G AND 3.5G MOBILE SUBSCRIBERS 22 million **BROADBAND SUBSCRIBERS**

FIXED BROADBAND PENETRATION 45% INTERNET USERS 49,063,762 **IPTV SUBSCRIPTIONS** 1 million PAY-TV SUBSCRIPTION REVENUE US\$130.2 million PAY-TV ADVERTISING REVENUE US\$82 million **TOTAL PAY-TV INDUSTRY**

-Vietnam Population 2015, World Population Review -Multichannel TV Advertising Asia 2011, by CASBAA -NexTV Asia

-Vietnam - Telecoms, Mobile, Broadband and Forecasts, by Buddecomm -Mobile networks still see bright future for 3G, by

REVENUE US\$201.2 million

VietNamNet -Number of Internet Users 2015 – Internet Live Stats -Asia Pacific Multichannel TV 2015, by CASBAA

CAMBODIA

POPULATION 15,860,359 FIXED LINE SUBSCRIBERS

MOBILE PENETRATION 167% MOBILE SUBSCRIBERS 25.6 million

INTERNET USERS 1,756,824 INTERNET PENETRATION 11.1% FIXED BROADBAND SUBSCRIBERS 50,000

-Cambodia Population 2015 – World Population Review -Cambodia – Telecoms, Mobile, Internet and Forecasts, by BuddeComm

LAOS

POPULATION 6,918,367 **MOBILE SUBSCRIBERS** 7.564.500

MOBILE PENETRATION

INTERNET SUBSCRIBERS 1.087.567

INTERNET PENETRATION 15.7%

-Laos Population 2015 – World Population Review -Laos – Telecoms, Mobile, Broadband and Forecasts, by Buddecomm -Tech In Asia

INDOCHINA & MYANMAR

MYANMAR

POPULATION 54,423,774 **TV HOUSEHOLDS** 39% **PAY-TV PENETRATION 3.4% PAY-TV SUBSCRIBERS** 375,000 **FIXED LINE SUBSCRIBERS** 587.000 **MOBILE SUBSCRIBERS** 2,200,000 **INTERNET SUBSCRIBERS** 1 353 649

BROADBAND SUBSCRIBERS INTERNET PENETRATION

-Wyanmar Population 2015 – World Population Review -Venture Consulting -Asian Development Bank

VIETNAM

According to CASBAA, Vietnam has an active and competitive pay-TV marketplace. More than half a dozen major multichannel programme distributors using the entire range of modern TV technologies compete to serve the nation's pay-TV households, which go beyond five million. Cable, satellite, Telco IPTV. digital terrestrial and mobile platforms are all available to urban consumers, and major new investments are being made to expand and upgrade network capabilities. Content is provided by a mix domestic and international media firms, which tailor different content offerings at price points for consumers.

Technology used in the pay-TV sector in Vietnam's TV industry includes cable TV (e.g. analogue, digital or IPTV), digital terrestrial TV (e.g. DVB-T), direct-to-home (DTH) and mobile TV. Vietnam has a total of 67 broadcasters that manage 899 TV stations with 1,610 broadcasting machines that cover 98.9 percent of Vietnam's territory. The Ministry of Information Communication stated that are 40 pay-TV service providers in Vietnam and 4.5 million subscribers of which 70 percent of the pay-TV subscribers are controlled by the national TV, Vietnam Television (VTV).

In November 2014, Vietnam Television (VTV) has licensed 4 seasons of Armoza's crime drama The Arbitrator. The 4 seasons will comprise 45 episodes and will be locally known as Đối Mặt Trong Bóng đêm (Facing the Darkness). Production is set to start in 2015 with air dates starting from early 2016, and will be headed up by VTV's production company, the Vietnam Television Film Center (VFC).

CJ E&M-Vietnam co-produced film. Let Hoi Decide (De Mai Tinh2) has become the biggestbox office hit in Vietnam announced by CJ E&M. Its ticket sales reached \$3.85 million on 30 December, 2014, beating the record of the previous megahit film TEO EM. In 2015, CJ E&M is expected to further carry out coproduction projects with partners in Vietnam. The company aims to distribute at least ten films and produce two to three local films every year. As part of the project, another Korea-Vietnam co-produced film 3 Girls is scheduled to be released in the first half of this year.

In March 2015, Global Agency announced the first big success of its unique music reality format The Remix in Vietnam. After its launch on VTV3, The Remix became the most popular TV show in the country.

2015, Globo announced that it has licensed channel four captivating and Las Viet, engaging shows that promise to delight the Vietnamese - Precious Pearl, Helena's Shadow, Brazil Avenue, and The Life We Lead. Soon, the Pay-TV channel will debut a slot with only telenovelas from Globo, and the first title to be chosen was The Life We Lead. The channel is targeted toward female audiences, and all the Brazilian shows will be dubbed in Vietnamese.

Television is one of the most prevalent forms of media consumption in Myanmar, and there are 12 local FTA TV channels. TV in Myanmar is predominantly FTA. On the FTA channels, a visible percentage of programming hours - roughly 35 to 40% - are international programmes across both weekdays and weekends, according to a report by Venture Consulting. Dramas (particularly predominate Korean) international content while live entertainment comprises the bulk of local content on FTA, adds the report.

The pay-TV industry, though available in most parts of Myanmar, has only two operators - Forever (delivered via DTT) and SkyNet (delivered via DTH) - with low subscriber counts, and carrying mostly international channels.

Telenor (Norway) and Ooredoo (Qatar) are international the first mobile operators in Myanmar, after winning a highly-contested auction of mobile licenses. According to the Financial Times, these are the first major public contracts given to international companies outside the natural resources sector and will liberalise а communications network that was previously tightly-controlled.

In the past, the military which was in power since 1962, imposed bans on

permits for satellite dishes. From 1993 to 2001, the only satellite dishes legally used were those by hotels and businesses. A new ban on licences came into force in 2005 but was lifted in 2011. Venture Consulting reports that there are an estimated 450,000 unregistered satellite dishes across the country.

Piracy remains a significant threat to legal pay-TV operators in Myanmar. Currently, there is no law against pay-TV piracy, and while specific law exists to combat the production and distribution of illegal VCDs and DVDs, its enforcement is weak.

Following the huge success of Myanmar's first Satellite Forum November 2014, the held on Myanmar government has outlined plans to launch its own satellite within five years with "an open, fair and transparent tendering process". The debate will also be continued at next year's Myanmar Satellite Forum, set to take place on 18 November 2015 alongside Communicast 2015 at Myanmar Event Park, Yangon. Myanmar's first Satellite Forum attracted overwhelming support from international satellite operators, manufacturers and launch providers.

VIETNAM

FREE-TO-AIR

VIETNAM TELEVISION (VTV) 43 Nguyen Chi Thanh Street, Hanoi

Tel:+84 4 66 897 897 Website: www.vtv.vn Email: info@vtv.vn

PAY-TV

FPT TELECOM JSC

2nd Floor, FPT Building Duy Tan Str, Dich Vong hau ward Cau Giay Dist 100000 Hanoi, Vietnam Tel: +84 9 1358 2883 Website: www.fpt.vn

HO CHI MINH CITY TV (HTV)

14 Dinh Tien Hoang Street, District 1, Ho Chí Minh City, Vietnam Tel: +84 8 3829 1667 Fax: +84 8 3829 8457 Website: www.htv.com.vn Email: web@htv.com.vn

MTV VIETNAM

172 Hai Ba Trung P. Da Kao Q. 1 Ho Chi Minh City, Vietnam Website: www.mtvvietnam.com.vn Email: thichme@mtvvietnam.com.vn

SAIGONTOURIST CABLE TELEVISION COMPANY LIMITED

86f Vo Thi Sau, Tan Dinh Ward Dist 1, HCMC, Vietnam Tel: +84 8 3936 2005 Website: www.sctv.com.vn Email: mv.lp@sctv.vn

STV CARLE JSC

10 Floor, Viet A Building, 1B Duy Tan Street Dich Vong Hau Ward, 1070 De La Thanh Street Nogh Khanh Ward, Ba Dinh Dist 0084 Hanoi, Vietnam Tel: +84 4 3771 2345 Website: www.styletv.vn

THAOLE ENTERTAINMENT

13B-B2 Hoa Dao St Ward 2, Phu Nhuan District 700910 Ho Chi Minh, Vietnam Tel: +84 8 3517 8989 Fax: +84 8 3517 8899

Website: www.thaole-entertainment.com

VIETCONTENT

2nd Floor, 79 Hang Trong str Hoan Kiem dist, Hanoi, Vietnam Tel: +84 4 3974 9470 Fax: +84 4 3942 9189 Website: www.vietcontent.com.vn

VIETNAM TELEVISION CABLE

844 De La Thanh St. Ba Dinh Dt, Hanoi Tel: +84 8 1900 1515 Website: http://www.vtvcab.vn/en/ multiple systems operators

PRODUCTION STUDIOS

CONG TY TNHH GIAI TRI VIET COM

2nd Floor, My Thinh Building 137 Le Quang Dinh, Binh Thanh 84 Ho Chin Minh City, Vietnam Tel: +84 8 6258 3515 Website: www.vietcomfilm.com Email: international@vietcom.com.vn

DIEN QUAN MEDIA & ENTERTAINMENT

34 Nguyen Thi Minh Khai District 1, Ho Chi Minh City, Vietnam Tel: +84 93 3401 603 Website: www.dienguan.com Email: info@dienguan.com

LASTA MULTIMEDIA JOINT STOCK COMPANY

41-43 Vo Van Street, Ward 6 District 3, HCMC, Vietnam Tel: +84 83 933 3359 Fax: +84 83 930 6959 Website: www letsviet vn Email: hoang.nguyenvan@lasta.com.vn

THE CREATY COMPANY

339 Binh Ouoi, Ward 28. Dist. Binh Thanh Ho Chi Minh City - Vietnam Tel: + 84 128 288 1988 Website: creatv.com Email: info@creatv.com

CONTENT & MOBILE SERVICES

VIETNAM MEDIA CORP - BHD CO LTD

Hong Hy Centre 11th Floor 25 Lytauong Kiet, Hanoi. Tel: +84 43 943 4133 FAX: +84 43 943 4135

MOBILE TELCOS

VIETNAM POSTS & TELECOMMUNICATIONS GROUP

57 Huynh Thuc Khang Street, Lang Ha Ward, Dong Da District, Hanoi Website: www.vnpt.com.vn/en Email: vnpt.website@vnpt.vn

INDOCHINA & MYANMAR

VIETTEL GROUP

1 Tran Huu Duc Street 7000 Hanoi, Vietnam Tel: +84 4 6288 0001 Website: www.viettel.vn

GOVERNMENT BODIES/ REGULATORY AGENCIES

HANOI POST

75 Dinh Tien Hoang, Hoan Kiem, Hanoi Tel: +84 4 3825 4403 Fax: +84 4 3824 3973 Website: www.hnpt.com.vn Email: hnpt@hn.vnn.vn

MINISTRY OF CULTURE, SPORTS AND TOURISM OF VIETNAM

No. 20, Lane 2 Hoa Lu, Van Ho, Hanoi Tel: +84 4 3974 5846 Fax: +84 4 3974 5845 Website: www.cinet.vn Email: phongthongtin@cinet.gov.vn

MINISTRY OF INFORMATION & COMMUNICATIONS

18 Nguyen Du, Hanoi Tel: +84 4 3556 3461 Fax: +84 4 3556 3458 Website: www.mic.gov.vn Email: banbientap@mic.gov.vn

CAMBODIA

FREE-TO-AIR

BAYON RADIO AND TELEVISION

Russey Srass Village, Sangkat Niroth, Khan Meanchey, Phnom Penh, Cambodia Tel: +855 23 726 614 Fax: +855 23 726 619 Website: www.bayontv.com.kh Email: bayontv@camnet.com.kh

CAMBODIAN BROADCASTING SERVICES CO LTD

National Road 5, Phum Krolko Sangkat Kilomet No 6, Khan Russey Keo Phnom Penh, Kingdom of Cambodia Tel: +855 1 299 9434 Website: www.mytv.com.kh Email: kuch.chanvisal@mytv.com.kh

CAMBODIA TV (TV9)

No.18, St. 562, Khan Toul Kok, Phnom Penh, Cambodia Tel: +855 23 880 874 Fax: +855 23 368 212 Website: www.tv9.com.kh Email: info@tv9.com.kh

CNC CAMBODIA NEWS CHANNEL

Cambodian Television Network National Highway 5, Cambodia Tel: +855 1731 2008 Website: www.cnc.com.kh Email:info@cnc.com.kh

HANG MEAS TV

132-134 Eo St. 182 S/K Boeng Pralit Khan 7 Makara, Phnom Penh, Cambodia Tel: +855 0 97 788 7889 Email: hangmeastv@yahoo.com

MAJOR KANTANA BROADCASTING CO LTD

No. 333/3 Town Ratchada Soi 19 Pracha Nivet. Huay Kwang, Bangkok, Samsennok 10320 Tel: +66 0 2275 0046 Website: www.kantana.com Fmail: Infr@kantana.co th

MY TV CAMBODIA

National Highway 5, Phum Krol Ko, Sangkat Kilomet 6, Khan Russei Keo, Phnom Penh 12104, Cambodia Tel: +855 89 999 769 Website: www.mytv.com.kh

ROYAL GROUP OF COMPANIES

246 Monivong Blvd., Phnom Penh, Kingdom of Cambodia Tel: +855 23 426 414 Fax: +855 23 426 415 Website: www.royalgroup.com.kh Email: opportunities@royalgroup.com.kh

TVK KAMPUCHEA

Building No. 26 Monivoing Blvd. PO Box 981, Phnom Penh, Cambodia, 12201 Tel: +855 23 430 827 Fax: +855 23 430 752 Email: info@tvk.gov.kh

PAY-TV

CAMBODIA CABLE TV (CCTV)

No. 43BC, Street 222, Phnom Penh Tel: +855 23 212 888 / 23 982 482 Fax: +855 23 240 406 Website: www.cctv.com.kh Email: cctv@everyday.com.kh

PHNOM PENH MUNICIPAL (CABLE TV)

N° 3A and 3B, Monireth (St. 217), Opposite the Olympic Stadium, Phnom Penh, Kingdom of Cambodia Tel: +855 23 880 028 Website: www.ppctv.com.kh Email: info@ppctv.com.kh

PRODUCTION STUDIOS

GLOBLE PNN HOLDINGS INC

#344, Mao Tse Tung Blvd, Toul Svay Prey 1 Khan Chamkarmon, Phnom Penh, Cambodia Tel: +855 02 321 3313 Website: www.pnn.com.kh Email: bopha.t@pnn.com.kh

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF INFORMATION

No. 62 Monivong Blvd Sangkat Sras Chork Khan Daun Penh, Phnom Penh Tel: +855 23 724 159 / 426 059 / 723 389 Fax: +855 23 724 275 Website: www.information.gov.kh Email: info@information.gov.kh

MINISTRY OF POSTS AND TELECOMMUNICATIONS

Wat Phnom, Corner Street 13 & 102 Phnom Penh, Cambodia Tel: +855 23 428 246 / 724 809 Website: www.mptc.gov.kh Email: info@mptc.gov.kh

LAOS

FREE-TO-AIR

LAO STAR CHANNEL

Lao Star Channel Co. Ltd P.O. Box 333, Ban Sinsangvon, Unit 17, Xaysetha District Vientiane Lao P.D.R Tel: +856 21 990 225 Website: www.laostartv.com

LNTV LAO NATIONAL TV

Television Nationale Lao Chommany street, Ban Sivilay, Muang Saythany District, Vientiane Lao PDR Tel: +856 21 710 067

Tel: +856 21 /10 06/ Website: www.tnl.gov.la

LUANG PRABANG TV

Ban Naxang, Muang Luang, Prabang, Khoueng Luang Prabang, Laos Tel: +856 71 212 472

SAVANNAKHET TV

Ban Dongdangdouane Khantabouli, Savannakhet Tel: +856 41 251 240 Fax: +856 41 212 028

THAKHEK TV

Thakhek, Khammouame Province Tel: +856 51 212 652

MYANMAR

FREE-TO-AIR

MYANMAR INTERNATIONAL TELEVISION

No. 425, MRTV Compound, Pyay Road, Kamayut Township, Yangon, Myanmar Tel: +951 539 315 Website: www.myanmaritv.com Email: info@myanmaritv.com

PAY-TV

DREAM 99 MEDIA CO LTDBuilding 49, Room 9, First Floor

Pha Sa Pa La Quarter, Mingalar Taung Nyunt Township Yangon, Myanmar Tel: +959 25 353 0763 Fax: +959 7 320 6949 Email: dream99media@gmail.com

MRTV-4

No. 123, Pyay Road, Yangon Tel: +95 9 123456 Fax: +951 534998 Website: www.mrtv4.com.mm Email: enquiry.mrtv4@gmail.com

PAN TAW WIN (MYANMAR) MEDIA CO LTD

No. 9, First Floor, 134 Street Ma U Gon Quarter, Tamwe Township Yangon, Myanmar Tel: +951 0120 6048 Fax: +951 0120 6048 Email: nngwewin@gmail.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

MINISTRY OF COMMUNICATIONS & INFORMATION TECHNOLOGY

Building No.2, Special Development Zone, Nay Pyi Taw, Myanmar Tel: +951 534 760 Website: www.mcit.gov.mm

MYANMAR MEDIA DEVELOPMENT CENTRE

Myanmar Radio & Television Compound, Pyay Road, Kamayut Township, Yangon, Myanmar Tel: +95 9 1534 760 / 501 714 Ext - 552 Website: www.mmdcmyanmar.com

INDONESIA

STATS**BOX**

INDONESIA

TOTAL HOUSEHOLDS 63.1 million
TV HOUSEHOLDS 38.2 million
PAY-TV PENETRATION OF
TVHH 11.5%
DTH SUBSCRIBERS 3.1 million
CARLE SUBSCRIBERS 0.4 million

POPULATION 254.3 million

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DTH SUBSCRIBERS 3.1 million CABLE SUBSCRIBERS 0.4 million IPTV SUBSCRIBERS 0.6 million TOTAL ONLINE USERS 93.4 million

- DESKTOP USERS 32.9 million
- MOBILE USERS 60.4 million
 FIXED BROADBAND
 SUBSCRIBERS 5.0 million
 WIRELESS BROADBAND
 SUBSCRIBERS 68.5 million
 MOBILE SUBSCRIBERS
 318.6 million

4G PHONE SUBSCRIBERS
10.0 million

SOURCES:
-Media Partners Asia

With a population of over 250 million, Indonesia is the world's fourth largest country by population and also the largest archipelago in the world. According to Nielsen based on a gross rate card that excluded digital, it showed ad spend to have reached Rp 118 trillion (US\$8.77billion). Early 2015 saw a deep slowdown in the market but advertising expenditure recovered at over 7%, being only slightly slower than 2014.

Zenith Media expects the global advertising market to grow by US\$77 billion from 2015 to 2018, with Indonesia in fourth place contributing to 5% of this extra advertising expenditure. A slight change is also expected in the ranking of the world's largest advertising markets from 2015 to 2018, where Indonesia is expected to replace Canada as the 10th largest advertising market.

Among Indonesian e-commerce start-ups, online marketplace Tokopedia and online ticket-booking platform Traveloka were found to have spent the most on TV advertising in 2015, with Tokopedia reportedly spending Rp 559billion (US\$40.2million) while Traveloka spent a total of Rp 553billion (US\$39.8million). Both companies were placed ninth and tenth position in the general top 10 list of companies that were the biggest

INDONESIA

spenders in TV advertisements in 2015.

CASBAA found that Indonesia had the lowest pay-TV penetration rate of TV households in Asia-Pacific in 2013, with a percentage of 9. However, it has the highest projected pay-TV subscriber growth in the Asia-Pacific, at 15%. A forecast for 2016 shows for the penetration of pay-TV subscribers to grow by 2% and for the number of pay-TV subscribers to be 6.3 million. 2017's forecast also sees a 2% rise in penetration and 7.1 million pay-TV subscribers.

NEW CHANNELS

Celestial Tiger Entertainment's Miao Mi made its debut on PT MNC Sky Vision network in January this year. Miao Mi is the first pan-regional Mandarin kids channel, created specifically to entertain and educate pre-school children regardless of their language background.

Turner International Asia-Pacific's Oh!K also extended its service to Indonesia this year, offering an OTT deal with first-run, localised and high quality video on mobile devices and online via Tribe.

KEY DEVELOPMENTS

Twitter has had many successful initiatives in Indonesia since the opening of its office in March 2015. Some of these include Peta Jakarta with the Jakarta city government, the Ramadhan campaign that managed to garner 20% of global conversation from Indonesia alone. Another initiative by Twitter Indonesia was the Independence Day campaign, Nyalakan Indonesia, which resulted in more than 440,000 tweets using the hashtag #R170.

CNN Indonesia began broadcasting in August 2015 for the first time from Transmedia broadcast centre in Jakarta. The start of CNN Indonesia follows the launch of its website, CNNIndonesia.com in October 2014. It offers a mix of local and international news and the latest in business and sports, all in Bahasa Indonesia. CNN Indonesia is part of a strategic effort by CNN International to explore ways to reach consumers more locally, regionally and internationally by partnering with other leading media organisations.

Beln Sports acquired the Indonesian English Premier League (EPL) rights for US\$75 million from 2016 to

2019. Returns on EPL distribution have shown to be challenging especially for pay-TV in Indonesia. Packaging is the key in increasing the value of EPL for Beln on pay-TV platforms in Indonesia.

Zee Entertainment's Zee Hiburan channel has successfully completed its first year (as of March 2016) in Indonesia. It ventured into Indonesia to consolidate their position and market share, which is one of the fastest growing pay-TV markets in the Asia-Pacific region. The channel is currently available on five platforms in Indonesia – viz.ICTA, K Vision, Orange TV, First Media and Dili Timor Leste ETO Telko.

Eccho Rights has also signed a new deal with Indonesian broadcaster SCTV for its Turkish drama *Elif.* In the first run of its first season, the show became number one in the timeslot, consistently scoring over a 20% share of audience as compared to the channel average of 10%.

In March this year, iffix announced the completion of a large new round of funding led by Sky PLC. Emtek Group also participated in the round through its subsidiary Surya Citra Media, one of Indonesia's leading television and content companies.

Being Asia's largest video-on-demand service, HOOQ debuted in Indonesia with over 35,000 hours of international and local titles. A start-up venture between Singtel, Sony Pictures Television and Warner Bros., it aims to drive the entertainment revolution and change the way Asians consume entertainment, particularly in the emerging markets.

Ideal Systems took the lead to design and build CNN Indonesia's new turnkey newsroom solution. The launch was the result of collaboration between CNN International and CT Corp Indonesia. The groundbreaking channel is a first of its kind for CNN in Southeast Asia, which delivers CNN's unique brand of high-quality news. CNN Indonesia also plans to acquire licensing for free-to-air broadcast in the upcoming DVB-T2 switchover in Indonesia.

FREE-TO-AIR

ACEH TV

JI. Mata le Dua No.1 Desa Geundring Kec. Darul Imarah Kabupaten Aceh Besar, ACEH 23352 Tel: +62 651 40185 Website: www.acehtv.tv

AHSAN TV

Telaga Murni, Cikarang Bekasi, Jawa Barat, Indonesia Tel: +62 21 322 0010 Website: www.ahsan.tv

ALIF TV

Jl. Kav. Polri Blok I, No. 65A Kelurahan Jagakarsa Jakarta Selatan, 12550 Tel: +62 21 916 565 79 Website: www.aliftv.co.id

AN TEVE ANDALAS TELEVISI

Komplek Rasuna Epicentrum Lot 9
Jl. H.R. Rasuna Said, Karet Kuningan
Setiabudi, Jakarta Selatan - Indonesia 12940
Tel: +62 21 561 01555
Website: www.an.tv
Email: humas@an.tv

ARJUNA TV

The Belleza GP office Tower Floor 23 Jln. Letjend. Soepeno No. 34, Arteri Permata Hijau, Kebayoran Lama, Jakarta 12210 Tel: +62 21 7071 8409 Website: www.arjunatv.com

BANDUNG TV

Gedung Pers Bandung
Jl. Pacuan Kuda no. 63 Arcamanik,
Bandung, Indonesia
Tel: +62 22 721 3862
Website: www.bandungtv.co.id
Email: marketing@bandungtv.tv

BERITASATU TV WORLD

BeritaSatu Plaza, 11th Floor, Suite 1102 Jl. Jend. Gatot Subroto Kav. 35-36 Jakarta, Indonesia– 12950 Tel: +62 21 2995 7500 Website: www.beritasatu.com Email: redaksi@beritasatu.com

CAHAYA TV BANTEN

JI. Wana Mulya No. 7, Karang Mulya Karang Tengah, Kota Tangerang Banten, Indonesia – 15157 Tel: +62 21 7345 7252 +62 21 7345 7253 Website: www.cahayabanten.tv

Email: info@cahayabanten.tv CAKRA SEMARANG TV

Jalan Puncak Bukit II No. 8 Ngresrep, Banyumauik Semarang Tel: +62 24 746 5454 / 746 5533 Website: www.cakrasemarang.tv

GLOBAL TV INDONESIA

PT Global Informasi Bermutu GlobalTV Building, MNC Studio Jl. Lapangan Bola, Kebon Jeruk Jakarta, Indonesia 11520 Tel: +62 21 530 3555 Website: www.globaltv.co.id

INTV (FORMERLY BANTEN TV)

Jalan Balikpapan Raya 28/C-D Central Jakarta – 10130 Tel: +62 216 348 057 Website: www.intv.id Email: info@intv.id

MNCTV

Jalan Pintu 2, Taman Mini Indonesia Indah (TMII), Pondok Gede, Jakarta Timur, Indonesia 13810

Tel: +62 21 841 2473 / 83 Fax: +62 21 841 2470 / 1 Website: www.mnctv.com

PT CAKRAWALA ANDALAS TELEVISI (ANTV)

Komplek Rasuna Epicentrum Lot 9, Jl. H.R. Rasuna Said, Karet Kuningan, Setiabudi, Jakarta Selatan – Indonesia 12940 Tel: +62 21 561 01555 Website: www.an.tv Email: humas@an.tv

PT DUTA VISUAL NUSANTARA TIVI TUJUH (TV7)

Gedung TRANS7, Jln. Kapten P Tendean Kav.12-14A No. 88 C, Jakarta 12790 Tel: +62 21 5290 7918 7770 Website: www.trans7.co.id

PT GLOBAL INFORMASI BERMUTU (GLOBAL-TV)

GlobalTV Building, MNC Studio. Jl. Lapangan Bola, Kebon Jeruk Jakarta, Indonesia 11520 Tel: +62 21 530 3555 Website: www.globaltv.co.id

PT INDOSIAR VISUAL MANDIRI (INDOSIAR)

Jalan Damai No. 11, Daan Mogot Jakarta 11510 Tel: +62 21 567 2222 / 568 8888 Website: www.indosiar.com

PT MEDIA NUSANTARA CITRA (MNC) CONTENTS

MNC Tower, 27th Floor JI Kebon Sirih Kav. 17 – 19 Jakarta Pusat 10340 Tel: +62 21 390 0885 Website: www.mncgroup.com

PT MEDIA TELEVISI INDONESIA (METRO-TV)

Jalan Pilar Mas Raya Kav.AD Kedoya – Kebon Jeruk, Jakarta 11520, Indonesia Tel: +62 21 5830 0077 Website: www.metrotvnews.com Email: michelle.claresta@metrotvnews.com

PT NET MEDIATAMA TELEVISI

Jl. Lingkar Mega Kuningan E.3.2. NO 1 12950 Jakarta, Indonesia Tel: +62 81 693 3564 Website: www.netmedia.co.id

PT RAJAWALI CITRA TELEVISI INDONESIA (RCTI)

Jalan Raya Pejuangan No.1 Kebon Jeruk, Jakarta Barat 11530 Tel: +62 21 530 3550 / 3540 Fax: +62 21 532 0906 Website: www.rcti.tv Email: corcom.rcti@mncgroup.com

PT SURYA CITRA TELEVISI (SCTV)

PT Surya Citra Televisi SCTV Tower – Senayan City Jl. Asia Afrika Lot 19 Jakarta 10270 Indonesia Tel: +62 21 2793 5555 Website: www.sctv.co.id

INDONESIA

Jln Kapten P.Tendean

PT TELEVISI TRANSFORMASI INDONESIA (TRANS-TV)

Kav 12 – 14A Jakarta 12790 Tel: +62 21 7917 7000 Website: www.transtv.co.id

TELEVISI REPUBLIK INDONESIA (TVRI)

Headquarters Public Broadcasting Televisi Republik Indonesia Jl. Gerbang Pemuda, Senayan, Jakarta, Indonesia 10270 Tel: +62 21 570 4720 Website: www.tvri.co.id

TRANSVISION

Gedung Plasa TelkomVision, Jln. Prof. Dr. Soepomo, SH. No. 139 Jakarta, Indoesia –12810 Tel: +62 21 829 8800 Wesbite: www.telkomvision.com Email: care@telkomvision.com

PAY-TV

AORA / PT KARYAMEGAH ADIJAYA

PT Karyamegah Adijaya Gedung SkyBee One Building, 8th Floor, Jl. Kebun Sirih Raya Kav. 63, Jakarta Pusat 10340, Indonesia Tel: +62 21 500 313 Website: www.aora.tv

PT CIPTA SKYNINDO

PT Cipta Skynindo, Jl. Dr. Susilo Raya No 23 6th Floor Jakarta Barat 14350 Indonesia Tel: +62 21 2967 8222 Website: www.skynindo.tv Email: krestian@skynindo.tv

PT FIRST MEDIA

BeritaSatu Plaza 5th Floor, Suite 401, Jalan Jendral Gatot Subroto Kav. 35 – 36, Jakarta 12950 Tel: +62 21 527 8811 Website: www.firstmedia.com

PT IDEAL SYSTEMS INDONESIA

Jalan Murni No. 5C RT 016 RW 02 Joglo – Kembangan Jakarta Barat, 11640 Indonesia Tel: +62 817 671 9907 Website: www.idealsys.com Email: sales_singapore@idealsys.com

PT INDONUSA TELEMEDIA (TELKOMVISION)

Gedung Plasa TelkomVision, Jl. Prof. Dr. Soepomo, SH. No. 139, Jakarta 12810, Indonesia Tel: +62 21 829 8800 Website: www.telkomvision.com Email: care@telkomvision.com

PT MNC SKY VISION (INDOVISION)

Wisma Indovision
Jalan Raya Panjang Blok Z/III,
Jakarta 11520, Indonesia
Tel: +62 21 5050 9988 / 581 9981
Website: www.indovision.tv
Email: callcentre@indovision.tv

PT MULTIMEDIA NUSANTARA (METRA)

The East Tower 33rd & 37th Floor
Jl. Dr. Ide Anak Agung Gde Agung Kav. E
3.2 No. 1
Kuningan Timur, Setiabudi
Jakarta Selatan 12950
Teles 62 21 521 0123

Tel: +62 21 521 0123 Website: www.metra.co.id

RTV

JI Hr Rasuna Said Kav B10-11 Setiabudi Jakarta Seletan, Indonesia Tel: +62 21 2930 6677 Fax: +62 21 2930 6699 Website: www.rtv.co.id Email: yeni.anshar@rtv.co.id

PRODUCTION STUDIOS

25 FRAMES PRODUCTION SERVICES

JL. Bangka Raya No. 2B Jakarta Selatan 12720, Indonesia Tel: +6221 719 3113 Website: www.25-frames.com Email: 25fps@25-frames.com

AMAZING PRODUCTIONS (INDONESIA)

Golden Plaza (D'Best) Blok B-31 Jl. RS Fatmawati No.15 District: Gandaria Selatan Jakarta 12420, Indonesia Tel: +62 21 7507838

Website: www.amazingproductions.info

ASIAWORKS TELEVISION (JAKARTA)

16 Fl, Deutsche Bank Building Jalan Imam Bonjol 80 Jakarta 10310, Indonesia Tel: +62 21 316 2048 Website: www.asiaworks.com Email: jakarta@asiaworks.com

BALI SATRIA FILM

Jln. Siulan Gg. Plamboyan No. 17 Denpasar, Bali 80238, Indonesia Tel: +62 819 4492 9999 Fax: +62 361 464625 Website: www.balisatriafilm.com Email: info@balisatriafilm.com

CASTLE PRODUCTION

Jl. Pasar Baru Timur No.7A Jakarta 10710, Indonesia Tel: +62 21 350 1663 Fax: +62 21 350 2528 Website: www.castle-pro.com Email: info@castle-pro.com

EVOLUTION TEAMS

Jl. Prof. Joko Sutono Sh No 7 Jakarta Selatan 12160, Indonesia Tel: +62 21 2952 8687 Website: www.evolutionteams.com Fax: +62 21 7229 476

INFINITE STUDIOS

Jl. Hang Lekiu, Teluk Mata Ikan Nongsa, Batam Riau Islands - Indonesia 29465 Tel: +62 778 7614 52 Website: www.frameworks.com.sg Email: info@frameworks.com.sg

JAKARTA PELANGI PRODUCTIONS

Block A.4, Bungur Grand Centre Jalan Ciputat Raya No. 4-6 Kebayoran Lama, Jakarta 12240, Indonesia Tel: +62 21 725 3486 Website: www.jakartapelangi.com Email: info@jakartapelangi.com

KEMISTRY

Jalan Gandaria II, No.7 Kebayoran Baru Jakarta Selatan 12140, Indonesia Tel: +62 21 739 2696 Website: www.ke-content.com Email: info@kemistry.biz

MD ANIMATION

MD Place, Tower 1, 8th Floor JI. Setiabudi Selatan No. 7 Jakarta 12910, Indonesia Tel: +62 21 3442 777 Fax: +62 21 3451 777

MOVIE STUDIO BALI

Pt. Movie Studio Bali Abuan Susut Bangli 80661 Bali, Indonesia Tel: +62 81 138 557 91 Website: www.moviestudiobali.com Email: contact@moviestudiobali.com

RT FILMS

Jln. Kemang Barat No.7B Jakarta12730, Indonesia Tel: +62 21 7182988 Website: www.rtfilms.co.id

SEVEN SUNDAY FILMS

Jalan Pelita, No. 17 Kemang Jakarta 12150, Indonesia Tel: +62 21 725 6810 Fax: +62 21 750 5136 Website: www.sevensundayfilms.com Email: rodney@sevensundayfilms.com

SHOOTING GALLERY (INDONESIA)

Wisma Iskandarsyah C-5 Jalan Iskandarsyah Raya Kav. 12-14 Jakarta 12160, Indonesia Tel: +6221 723 6878 Fax: +6221 723 6929

Website: www.shootinggalleryasia.com

SORAYA INTERCINE FILMS

Jalan Wahid Hasyim No. 3 Menteng, Central Jakarta 10110, Indonesia Tel: +62 3983 7555 Website: www.sorayafilms.com Email: info@sorayafilms.com

MOBILE TELCOS

INDOSAT

Singapore Office 8 Temasek Boulevard, Suntec City Tower 3, #15-05, Singapore 038988 Phone Number: +65 6235 5155 Website: www.indosatsingapore.com Email: info@indosat.com.sg

INDOSAT M2

Jalan Kebagusan Raya No. 36 Pasar Minggu, Jakarta 12550, Indonesia Tel: +62 21 7854 6900 +62 21 7854 6800 Website: www.indosatm2.com Email: e-care@indosatm2.com

PT ELANG MAHKOTA TEKNOLOGI (EMKOM)

Jl. Asia Afrika Lot 19, Jakarta 10270, Indonesia Tel: +62 21 7278 2066 Website: www.emtek.co.id Email: corsec@emtek.co.id /

GOVERNMENT BODIES/ REGULATORY AGENCIES

KOMISI PENYIARAN INDONESIA PUSAT (THE INDONESIA BROADCAST COMMISSION)

State Secretariat Building, 6th Floor Jalan Gajah Mada No.8, Jakarta 10120, Indonesia Tel: +62 21 634 0713 Website: www.kpi.go.id

JAPAN

STATS**BOX**

JAPAN

POPULATION 126,283,347 TV HOUSEHOLDS 50,372,140 TV PENETRATION 99.7% HOUSEHOLD SIZE 2.5 CABLE TV PENETRATION 29.5%

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INTERNET USERS 101,228,736
INTERNET PENETRATION
79.3%

BROADBAND SUBSCRIPTIONS

28.84 (per 100 people)

FIXED BROADBAND PENETRATION 74%

FIXED LINE SUBSCRIBERS 56,810,000

MOBILE PHONE SUBSCRIBERS 157,589,400 3G MOBILE SUBSCRIBERS

135,680,000 MOBILE BROADBAND PENETRATION 79.%

MULTICHANNEL HOMES 14.481.000

MULTICHANNEL PENETRATION 29% NON-TERRESTRIAL TV CONNECTIONS 18,500,000

SOURCES

Japan Population 2016 – World Population Review Internet Users by Country (2014), by Internet Live Stats 2015
-Business Monitor International, Japan Telecommunications Report, Q3 2015
-Asia Pacific Multichannel TV 2015, by CASBAA
-Fixed Broadband Internet Subscribers (per 100 people), by World Bank
-Multichannel Television Advertising in Asia, by CASBAA
-Mobile Broadband Penetration, by mobiThinking
-Industry Overview, by Softbank
-TV Households, Total Number (68 countries) Databank
-Multichannel TV Advertising Asia 2011, by CASBAA
-Asia Pacific pay-TV Industry, by CASBAA

The Mitsubishi Research Institute found that penetration of 4K television sets in Japan is set to escalate, from about 6% of households in 2016 to more than half of the marketplace by 2020 – ahead of forecasts for either North America or Europe.

According to research by Nielsen from March 2016, only 12% of internet users in Japan use OTT video service, less than 10% of respondents use cable TV and only less than 5% use paid satellite TV. Many Japanese purchase or rent DVDs or Blu-rays to access video content. Even though this is the case, OTT TV and video ad revenues are still growing.

Statists indicates that the number of subscription video-on-demand (or SVOD) users are estimated grow to

JAPAN

about 11 million by 2020. Considering Netflix's entry into Japan, the rising popularity of online video could help the company immensely in the long term and could seize this subscriber

PAY-TV POLICIES

Copyright

Japan's copyright law has a strong framework, imposing significant penalties with effective enforcement and content protection. Online piracy violates the copyright law, which may lead to the imposition of criminal sanctions (imprisonment and fines). Police are very pro-active in uncovering illegal uploading. Copyright collecting societies are required to register with the Commissioner of the Agency of Cultural Affairs and submitting the terms and conditions on how third parties are able to use the copyright. This applies to users of pay-TV and online TV operators.

OTT Services

Most of the OTT services are not specifically regulated, but some services such as NOTTV has been categorised as a broadcasting service that requires a license to air. Specific legislation requires operators who provide internet services to teenagers to adopt measures that minimise exposure to harmful teenagers' information, in respect of content.

Content Regulation

There are no local content quotas and no requirements to insert local classification and other content labels into international feeds. However, the Broadcast Law requires broadcasters to be politically fair, avoiding distorting facts and to provide balance in their broadcasts, to avoid harming public safety or morals. They also need to establish and publicly disclose standards for TV programmes.

KEY DEVELOPMENTS

In early April 2016, Japan is named the MIPCOM 2016 Country of Honour. Japan's production sector is shifting widely towards 4K, which will be witness at MIPCOM. MIPCOM 2016 takes a look at the history of Japanese animation, and introduces the latest shows on the international marketplace.

NHK commissioned a local version of all3media International's hit format Gogglebox, NHK in Japan aired a pilot of Studio Lambert format Gogglebox at the end of March 2016, a first for the channel in this genre that puts cameras in people's homes with a unique production technique. NHK placed it on its main channel as one of the special programmes commemorating the 90th Anniversary of NHK's first ever broadcast.

Viacom International Media Networks (VIMN) Asia collaborated with AbemaTV, Inc. to introduce MTV HITS, a curated international music channel on the Internet TV station in Japan. MTV HITS on AbemaTV offers music fans in Japan access to a curated 24/7 international music experience anytime, anywhere. MTV HITS curates the hottest international music videos including international hits playlists, artists' specials showcasing recommended international artists' music videos, to thematic-based music videos for the channel on AbemaTV, in line with music interests and requirements of its young target audience.

Netflix launched in Japan in 2015, the company's first entry into a major Asian market. Netflix stated at the UBS Global Media and Communications Conference held during December 2015, that considering that Japanese viewers watched Japanese programming 95% of the time. Netflix's Japanese subscribers are streaming 30%-50% of their content in English.

FREE-TO-AIR

FUJI TELEVISION NETWORK INC (FUJI TV)

2-4-8 Daiba, Minato-ku, Tokyo 137-8088, Japan Tel: +81 3 5500 8888 (Japanese Only) Website: www.fujitv.co.jp/en Email: intl.cood@fujitv.co.jp

HOKKAIDO BROADCASTING CO LTD

North-1, West-5, Chuo-ku Sapporo City, 060-8501 Hokkaido, Japan Tel: +81 1 1232 5858 Website: www.hbc.co.jp/info/english/index/html

KYOTO BROADCASTING SYSTEM CO LTD (KBS)

600-1, Tastumae0cho, Kanasuma-dori Ichijo-Sagaru, Kamigyo-ku Kyoto 602-8588, Japan Tel: +81 7 5431 7373 Fax: +81 7 5431 5458 Website: www.kbs-kyoto.co.jp

KYUSHU ASAHI BROADCASTING (KBC)

1-1-1 Nagahama, Chuo-ku Fukuoka 810-8571 Japan Tel: +81 9 2725 6085 Fax: +81 9 2752 7155 Website: www.kbc.co.jp/en

NAGOYA BROADCASTING CO LTD

2-10-1 Tachtbana, Naka-ku Nagoya-shi, Atcht 460-8311 Japan Tel: +81 5 2331 8111 Website: www.nagoyatv.com

NANKAI BROADCASTING CO LTD

1-1-1 Honmachi Matsuyama City Ehime 790-8510 Japan Tel: +81 8 9915 3333 Fax: +81 8 9915 2370 Website: www.rnb.co.jp

NIPPON TELEVISION NETWORK CORPORATION (NTV)

1-6-1 Higashi-Shimbashi Minato-ku, Tokyo 105-7444, Japan Tel: +81 3 6215 1111 Website: www.ntv.co.jp/english

SAPPORO TELEVISION BROADCASTING CO LTD

Kita 1 Nishi8, Chuo-ku Sapporo-shi 060-8705 Japan Tel: +81 11 241 181 Website: www.stv.ne.jp

TOKYO BROADCASTING SYSTEM **HOLDINGS INC (TBS)**

5-3-6 Akasaka, Minato-ku, Tokyo 107-8006, Japan Tel: +81 3 5571 2203 Website: www.tbs.co.jp/eng

TOKYO METROPOLITAN TV (MXTV)

Media Center 1-12 Koujimachi Chiyoda-ku, Tokyo, 102-8002 Website:www.mxtv.co.jp www.mxtv.co.jp/company/english.html

TV ASAHI CORPORATION

6-9-1 Roppongi, Minato-ku Tokyo 106-8001, Japan Tel: +81 3 6406 1952 Fax: +81 3 3405 3830 Website: www..tv-asahi.co.jp/e

TV TOKYO CORPORATION

4–3–12 Toranomon, Minato-ku, Tokyo 105-8012, Japan Tel: +81 3 5470 7777 Website: www.tv-tokyo.co.jp/corporation

PAY-TV

A K COMPANY LTD

Shibuya -ku, Sendagaya 1-28-8-408 151-0051, Tokyo Japan Tel: +81 3 3404 7671 Fax: +81 3 3404 7274

ACADEMIC NEW TOWN COMMUNITY **CABLE SERVICES (ACCS)**

1-2-1 Takezono. Tsukuba-shi Tel: +81 2 9852 6111 Fax: +81 2 9858 0220 Website: www.accs.or.ip/english

AMAZON JAPAN K K (AMAZON PRIME)

Arco Tower Annex, 1-8-1 Shimomeguro Meguroku, Shibuva-ku 153-0064, Tokyo Japan Tel: +81 1 2099 9373 Website: www.amazon.co.jp

ASAHIKAWA CABLE TELEVISION

2-2-16 Hachiio Nishi Asahikawa 070-0058, Japan Tel: +81 1 6622 0707 Fax: +81 1 6626 7730 Website: www.potato.ne.jp Email: lan-do@potato.ne.ip

ASMIK ACE INC

1-8-1 Maranouchi, Chiyoda-ku 100-0005 Tokyo, Japan Tel: +81 90 1735 0298 Website: www.asmik-ace.co.jp

BAY COMMUNICATIONS (BAYCOM TV)

Hanshin Noda Center Building 4F 1-11-31 Ebie, Fukushima-ku Osaka 553-0001, Japan Tel: +81 6 6450 1173 Website: www.baycom.jp

BB CABLE CORPORATION (BB CABLE TV)

1-9-1 Higashi Shimbashi Minato-ku, Tokyo 105-7301, Japan Tel: +81 93 288 0226 Email: pr@softbank.co.ip

BS ASAHI (ASAHI SATELLITE BROADCASTING)

1-3-10 Jingu-mae, Shibuya-ku, Tokyo Tel: +81 3 5412 9200 Fax: +81 3 5412 9250 Website: www.bs-asahi.co.ip

BS-TBS INCORPORATED

TBS Broadcasting Centre, 15F 5-3-6 Akasaka, Minato-ku Tokyo 107-0052, Japan Website: www.bs-tbs.co.jp

BROADMEDIA CORPORATION

Aoyama Tower Place 6F 8-4-14 Akasaka, Minato-ku Tokyo 107-0052, Japan Tel: +81 3 6439 3980 Fax: +81 3 3478 7014 Website: www.broadmedia.co.jp

CABLE MEDIA SHIKOKU (CMS TAKAMATSU CABLE TV)

1-6-8 Bancho, Takamatsu, IBJ Building 11/F, Kanagawa Prefecture 760-0017, Japan Tel: +81 87 823 6000 Website: www.cavy.co.jp

CABLE NET NIIGATA (TULIP)

2-16 Higashi Dekijima, Chuo-ku Niigata 950-8534, Japan Tel: +81 2 5280 1200 Fax: +81 2 5280 1210 Website: www.tulipnet.co.jp Email: info@tulipnet.co.jp

CABLE NETWORKS AKITA (CNA)

1-1-19 Heiwa, Nakaku, Nagoya-shi 460-0021, Japan Tel: +81 1 8865 5141 Website: www.cna.ne.ip Email: info@cna.ne.jp

CABLE TV CO TOKUSHIMA

1-17 Shinkuracho, Tokushima 770-8552, Japan Tel: +81 88 655 4000 Fax: +81 88 655 0080 Website: www.tcn.ip

CABLE TV CORPORATION, TOYAMA

Toyama Denki Building 3F 3-1 Sakurabashidoori, Toyama 930-0004, Japan Tel: +81 76 444 5555 Fax: +81 76 444 5577

CHUBU CABLE NETWORK CO LTD

4-45 Sukumocho Mizuho-ku. Nagoya 467-0804 Website: www.ccnw.co.jp

Website: www.ctt.ne.jp

CHUKAI CABLE TELEVISION

Kawasaki 610, Tottori Yonago 683-0852 Japan Tel: +81 8 5929 2211 Fax: +81 8 5929 7911 Website: www.chukai.ne.jp Email: catv@chukai.co.jp

JAPAN

EXPERTS GROUP (DIBEG)

Association of Radio Industries and Businesses

11F Nittochi Building, 1–4–1 Kasumigasek Chiyoda–ku, Tokyo 100-0013, Japan Website: www.dibeg.org

FUJI TELEVISION NETWORK INC

2-4-8 Fuji TV Headquarters Building Media Tower 22F Daiba, Minato-ku Tokyo 137-8088, Japan Tel: +81 3 5500 8811 Website: www.bsfuji.tv

HACHINOHE CABLE TELEVISION

4F Via Nova Building, 1 Juusannichi-machi Hachinohe-shi, Aomori, Japan Hachinohe 031–0042 Tel: +81 178 24 1111 Website: web.htv-net.ne.jp Email: Info@Htv-Net.ne.jp

HIKARI-TV

Tel: +81 0 0919 2150 Website: www.hikaritv.net/english

HIROSHIMA CABLE TELEVISION CORP (HICAT)

2–3–24 Deshio, Minami–ku Hiroshima 734-0001, Japan Tel: +81 8 2256 1811 Fax: +81 8 2250 5432 Website: www.hicat.ne.jp Email: info@hicat.ne.jp

HOKKAIDO TELEVISION BROADCASTING (HTB)

4-13-10-17 Hiragashi, Toyohira-ku Sapporo 062-8501, Japan Tel: +81 1 1821 4411 Website: www.htb.co.jp

I-CAST INCORPORATED

Sunshin 60 Bldg, 25F 3-1-1 Higashi Ikebukuro Toshima-ku 170-6024 Tokyo, Japan Tel: +81 3 5654 5667

ICHIHARA COMMUNITY NETWORK TV (I CHANNEL 9)

2–23–18, Goi-Chuo-Higashi Ichihara-shi, Chiba Prefecture 290–0056 Japan Tel: +81 4 3624 0009 Website: www.icntv.ne.jp

IMAGICA TV CORPORATION

26th Floor, Shiroyama Trust Tower 4-3-1 Toranomon, Minato-ku Tokyo 105-6026 Japan Tel: +81 3 6702 0252 Fax: +81 3 6702 0239 Website: www.imagicatv.jp/en

ITS COMMUNICATIONS INC (ITSCOM)

158-0094 Tokyo Setagaya, No. 21 No. 1 Futakotamagawa rise office 9F Tamagawa-chome Tel: +81 3 6732 7100 Website: www.itscom.jp

J:COM

606 Higashi Shio Koji, Higashiiru Nishi no Touin Kitsuyabashi Douri Shimogyouku, Kyoto 600–8216 Tel:+81 3 6765 8204 Fax: +81 3 6765 8091 Website: www.jcom.co.jp

JAPAN CABLE LABORATORIES

Kouwa Shiroganedai Bld 5F, 3–19–1 Shiroganedai Minato-ku, Tokyo 108–0071, Japan Tel: +81 3 6450 4311 Website: www.jlabs.or.jp Email: info@jlabs.or.jp

JCTV INC

548-2 Hitachinaka City Takano, Ibaraki 312-0002 Tel: +81 3 3568 8221 Website: www.jctv.jp Email: info@jctv.jp

JUPITER TELECOMMUNICATIONS CO LTD (J:COM)

Marunouchi Trust Tower North, 1–8–1 Marunouchi Chiyoda-ku, Tokyo 100-0005, Japan Tel: +81 3 6765 8204 Website: www.jcom.co.jp

KDDI - AU HIKARI

Website: www.au.kddi.com

KINTETSU CABLE NETWORK (KCN)

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KURASHIKI CABLE TELEVISION (KCT)

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NAGASAKI CABLE MEDIA CO LTD (NCM)

5-8, Chikugo City, Nagasaki 850-0028 Tel: +81 9 5828 0120 Website: www.cncm.ne.jp Email: privacy@ncm.ad.jp

NBCUNIVERSAL ENTERTAINMENT JAPAN LLC

Atago Green Hills, Mori Tower 8F 2-5-1 Atago, Minato-ku Tokyo 105-6208 Japan Tel: +81 3 6860 7647 Website: www.nbcuni.co.jp

NHK (JAPAN BROADCASTING CORPORATION)

2-2-1 Jinnan, Shibuya-ku Tokyo 150-8001, Japan Tel: +81 3 5455 4279 Fax: +81 3 3466 2811 Website: www.nhk.or.jp/english

NTT PLALA INC

3-1-1 Higashi Ikebukuro, Toshima-ku, Tokyo Japan Tel: +81 35 954 7568 Email: h-sato@plala.co.jp

OBIHIRO CITY CABLE CO LTD

4/F, 1-8-2, Obihiro-shi Higashi Hokkaido 080-0801 Tel: +81 15 523 1511 Fax: +81 15 523 5507 Website: www.octv.jp

OGAKI CABLE TELEVISION (OCT)

3–31 Gifu Nakanocho, Ogaki 503–0022 Tel: +81 97 542 1121 Fax: +81 97 542 3131 Website: www.ogaki-tv.co.jp Email: oct@ogaki-tv.co.jp

OKINAWA CABLE NETWORK

2F 1–2–20 Kumoji, Naha City Okinawa, 900–0015 Japan Tel: +81 9 8863 4141 Fax: +81 9 8862 1872 Website: www.nirai.ne.jp Email: support@nirai.ne.jp

OKINAWA TELEVISION BROADCASTING CO LTD

Yubinbango 900-8588 1-2-20, Kumoji, Naha-shi, Okinawa Tel: +81 98 863 2111 Website: www.otv.co.jp Email: soumu@otv.co.jp

RAKUTEN SHOWTIME INC

Rakuten Crimson House, 1-14-1 Tamagawa, Setagaya-ku Tokyo 158-0094 Japan Tel: +81 50 5817 3412 Website: www.video.rakuten.co.jp

S-O-C-K-S INC

401, 2-20-5 Azabu-Juban, Minato-ku Tokyo 106-0045 Japan Tel: +81 80 3202 6797

SKY PERFECT JSAT CORPORATION

1-14-14, Akasaka , Minato-ku Tokyo 107-0052, Japan Tel: +81 03 4334 7777 / 5571 7009 / 0570 039 888

Website: www.sptvjsat.com Email: webmaster@skyperfectv.co.jp

SONY PICTURES ENTERTAINMENT (JAPAN) INC

New Pier Takeshiba North Tower 1-11-1, Kaigan Minato-ku Tokyo 105-0022 Japan Tel: +81 35 402 1700

SOUTH TOKYO CABLE TELEVISION (CABLE TV SHINAGAWA)

Togoshidai Bldg. 1–7–20 Togoshi Shinagawa-ku, Tokyo 142–0041 Tel: +81 57 3788 3811 Website: www.cts.ne.jp Email: cts-support@stct.cts.ne.jp

STARCAT CABLE NETWORK CO LTD

1–16–7, NORE, Fushimi, Nishiki, Naka–ku Nagoya 460–0003 Tel: +81 52 231 2309 Fax: +81 52 972 0513 Website: www.starcat.co.jp Email: guest@starcat.co.jp

THE WALT DISNEY COMPANY (JAPAN) LTD

Toranomon Hills, 1-23-1 Toranomon Minato-ku, Tokyo 105-0001 Japan Tel: +81 36 752 2873 Fax: +81 36 752 5630 Website: www.disney.jp

TOKYO CABLE NETWORK INC

1–1–7, Koraku, Bunkyo–ku Tokyo 112–0004 Japan Tel: +81 3 3814 2600 Fax: +81 3 3818 6797 Website: www.tcn-catv.co.jp

TOMAKOMAI CABLE TELEVISION

11–1 Nishi Miyanome Hanamaki–shi, Iwate, 025 0002 Tel: +81 1 4473 1901 Fax: +81 1 4473 1902 Website: www.tomakomai.ne.jp Email: gurutoma@tomakomai.ne.jp

TV MATSUMOTO CABLEVISION (TVM)

3044–1 Satoyama, Matsumoto 390–0221 Tel: +81 2 6335 1008 Fax: +81 2 6336 4001 Website: www.tvm.ne.jp Email: info_catv@tvm.co.jp

TV TOKYO CORPORATION

4-3-12, Toranomon Minato-ku 105-8012, Tokyo Japan Tel: +81 3 5473 6578 Fax: +81 3 5473 3489 Website: www.tv-tokyo.co.jp

UTSUNOMIYA CABLE TV (U.CAT.V)

3–21 Denma cho Utsunomiya–shi, Tochigi Tel: +81 2 8638 8090 Fax: +81 2 8638 8008 Website: www.ucatv.ne.jp

WOWOW INC

Head Office 21F, Akasaka Park Building 5-2-20, Akasaka, Minato-ku Tokyo 107-6121, Japan Tel: +81 3 4330 8118 Fax: +81 3 4330 8132 Broadcast Centre 2-1-58, Tatsumi, Koto-ku, Tokyo 135-0053

YOKOHAMA CUSTOMER CENTRE

3-3-1, Minatomirai, Nishi-ku, Yokohama 220-8080 Tel: 0120 5808 07

YOKOHAMA CABLE VISION INC (YCV)

240-0005 Kanagawa Prefecture, Yokohama, Hodogaya-ku, Kobe-cho, 10th floor 134 Yokohama Business Park West Tower Tel: +81 45 366 0011 Website: www.catv-yokohama.ne.jp

YOMIURI TELECASTING CORPORATION

NTV Tower 20F, 1-6-1 Higashi Shimbashi Minato-ku, Tokyo 105-7420 Japan Tel: +81 3 6253 7890 Fax: +81 3 6253 7891 Website: www.ytv.co.jp/english Email: licensing@ytv.co.jp

PRODUCTION STUDIOS

28LAB

Amanuma, 167-0032 Suginami, Japan Tel: +81 70 6634 3431 Website: www.28lab.com Email: info@28lab.com

BANDAI CO LTD

1-4-8 Komagata, Taito-ku Tokyo 111-8081, Japan Tel: +81 3 3847 5159 Website: www.bandai.co.jp

COO INC

2F Lamp Kitadando 3-17-3 Senndagaya, Shibuya Tokyo 151-0051, Japan Tel: +81 3 3746 9968 Fax: +81 3 3746 9969 Website: www.coo.st

JAPAN

DWARF STUDIO / TYO INC

4-14-18 Nukui Nerima-ku Meguro-ku, 176-0021 Tokyo, Japan Tel: +81 3 5971 9888 Fax: +81 3 5971 9889 Website: www.dw-f.jp

FUJI CREATIVE CORPORATION

DiverCity Tokyo Office Tower 18G 1-1-20, Aomi, Koto-ku Tokyo 136-0064, Japan Tel: +81 3 6865 1988 Fax: +81 3 6865 1977 Website: www.fujicreative.co.jp

KADOKAWA DAIEI STUDIO

Tel: +81 4 2482 2520 Fax: +81 4 2482 1160 Website: kd-st.co.jp

NHK ENTERPRISES INC

4-14 Kamiyama-cho, Shibuya-ku Tokyo, Japan 150-0047 Tel: +81 3 3468 6984 Fax: +81 3 3468 9530 Website: pf.nhk-ep.co.jp

NIKKATSU CORPORATION

3-28-12, Hongo, Bunkyo-ku Tokyo 113-0033, Japan Tel: +81 3 5689 1021 Website: intl.nikkatsu.com

NIPPON ANIMATION CO LTD

UHB Ginza Building, 11-14 Ginza 7-Chome, Chuo-ku Tokyo 104-0061 Japan Tel: +81 3 3574 5931 Fax: +81 3 3571 1739 Website: www.nipponanimation.com

PIERROT CO LTD

2-29-13, Shimorenjaku Mitaka-City, Tokyo 104-0045, Japan Tel: +81 4 2270 6403 Fax: +81 4 2240 0210 Website: www.pierrot.jp

PRESIDIO CORPORATION

Hirakawa Court 602, Hirakawa-cho Chiyoda-ku, Tokyo 102-0093, Japan Tel: +81 35 215 5632 Fax: +81 35 215 5633 Website: www.presidio.jp

PRODUCTION REED CO LTD

5-11-17, 3F Ogikubo, Suginami-ku Tokyo 167-0051 Japan Tel: +81 3 3220 3021 Fax: +81 3 3220 3010 Website: www.pro-reed.com

SEGA HOLDINGS CO LTD

Website: www.sega.co.jp

Canal Side Bldg, 1-39-9 Higashi-Shinagawa Shingawa-ku, Tokyo 140-8583 Japan Tel: +81 36 871 7122 Fax: +81 36 871 7123

SHOGAKUKAN-SHUEISHA PRODUCTION CO LTD

Show Building 6F 2-30 Kanda Jimbocho, Chiyoda-ku Tokyo 101-8415 Japan Tel: +81 33 515 6836 Website: www.shopro.co.jp/english

SHOWGATE INC

Akasaka BIZ Tower 17F 5-3-1 Akasaka, Minato-ku Tokyo 107-6321 Japan Tel: +81 36 441 9696 Fax: +81 36 441 7965

Website: www.showgate.jp/en/top.html

STUDIOGOONEYS INC

2F, NF Bldg, 2-29-12 Honcho Nakano-ku, Tokyo 164-0012, Japan Tel: +81 36 300 9523 Fax: +81 36 866 9693 Website: www.gooneys.co.jp

TANK INC

Asahi-cho, 1-12-4, Nerima-ku PO Box 212, Tokyo 179-0071 Japan Tel: +81 36 825 1015 Fax: +81 36 825 1055 Website: www.max-tank.co.jp

TASTUNOKO PRODUCTION COMPANY LIMITED

1-19-3 Nakacho, Musashino-shi Tokyo 180-0006 Japan Tel: +81 42 238 9091 Fax: +81 42 251 2290 Website: www.tatsunoko.co.jp

TEZUKA PRODUCTIONS CO LTD

4-31-11 Takadanobaba, Shinjuku-ku Tokyo 169-0075 Japan Tel: +81 33 371 6411 Fax: +81 33 371 6431 Website: www.tezukaosamu.net

TI COMNET JAPAN

3-35-405, Kita 6 Nishi 25 Chuo-ku Sapporo, Japan 060-0006 Tel: +81 11 615 1401 Fax: +81 11 615 1402 Website: www.japantvmarket.com Email: michael@ti-comnet.com

TMS ENTERTAINMENT CO LTD

3-31-1, Nakano, Nakano-ku Tokyo 164-0001 Japan Tel: +81 36 382 7039 Fax: +81 35 342 4827 Website: www.tms-e.co.jp

TOEI ANIMATION CO LTD

5F Nakano Central Park East 4-10-1 Nakano, Nakano-ku Tokyo 164-0001, Japan Tel: +81 3 5318 0640 Fax: +81 3 5318 0642 Website: www.toei-animation.com

TOEI COMPANY LTD

2-17, 3-chome, Ginza Chuo-ku, Tokyo 104-8108, Japan Tel: +81 3 3535 7621 Fax: +81 3 3535 7622 Website: www.toei.co.jp Email: international@toei.co.jp

TOHO STUDIOS

1-4-1 Seijo, Setagaya-ku, Tokyo, 157-8561 Tel: +81 3 3749 2121 Website: www.tohostudio.jp Email: info@tohostudio.jp

TOKYOVISION INC

Keikyu Nakahara Building, 3F 4-30-6 Shimbashi Minato-ku 105-0004 Tokyo, Japan Tel: +81 3 6435 6688 Fax: +81 3 6435 6689 Website: www.tokyovision.net

TSUBURAYA PRODUCTIONS CO LTD

12F ESpace Tower, 3-6 Maruyama-cho Tokyo 150-0044 Japan Tel: +81 35 489 7864 Fax: +81 35 489 7874 Website: www.tsuburaya-prod.co.jp

MOBILE TELCOS

NTT (NIPPON TELEGRAPH AND TELEPHONE CORPORATION)

NTT East 19-2,Nishi-shinjuku 3-chome, Shinjuku Tokyo 163-8019, Japan Website: www.ntt.co.jp

INDUSTRY ASSOCIATIONS ASSOCIATION FOR PROMOTION OF DIGITAL BROADCASTING (DPA)

Aoyama Bldg, 13 F, 1–2–3 Kita Aoyama Minato–ku Tokyo 107–0061 Website: www.dpa.or.jp/english E-mail: otoiawase@dpa.or.jp

ASSOCIATION OF ALL JAPAN TV PROGRAM PRODUCTION COMPANIES (ATP)

105-0001 Toranomon, Minato-ku, Tokyo 2-9-8 Amakasu building 6/F Tel: +81 3 6205 7858 Website: www.atp.or.jp Email: jimukyoku@atp.or.jp

GOVERNMENT BODIES/ REGULATORY AGENCIES

JAPAN CABLE AND TELECOMMUNICATIONS ASSOCIATION

4F, YS Kyobashi Building,1-12-5, Kyobashi Chuo-ku, Tokyo 104-0031 Tel: +81 3 3566 8200 Website: www.catv-jcta.jp/english_1.html

JAPAN COMMERICIAL BROADCASTERS ASSOCIATION IN JAPAN (MINPOREN)

3–23 Kioi–cho, Chiyoda–ku, Tokyo 102–8577 Tel: +81 3 5213 7727 Fax: +81 3 5213 7730

Website: www.j-ba.or.jp/category/english

JAPAN SATELLITE BROADCASTING ASSOCIATION

107-0052 Tokyo Akasaka, Minato-ku 2-8-2 AT Building 4F Tel: +81 3 6441 0550 Fax: +81 3 6441 0600 Website: www.eiseihoso.org

MINISTRY OF INTERNAL AFFAIRS AND COMMUNICATIONS (MIC)

2–1–2, Kasumigaseki, Chiyoda–ku Tokyo 100–8926 Tel: +81 3 5253 5111 Website: www.soumu.go.jp/english

VIDEO RESEARCH LTD

6–17 Sanbancho, Chiyoda-ku, Tokyo 102–0075 Tel: +81 3 5860 1711 Fax: +81 3 3556 8761 Website: www.videor.co.jp/eng Email: bizplan@videor.co.jp

MACAU

STATS**BOX**

MACAU

POPULATION 607,500
HOUSEHOLD SIZE 3.0
FIXED LINE SUBSCRIBER
PENETRATION 26%
MOBILE SUBSCRIBERS 1,710,000
MOBILE PENETRATION 275%
BROADBAND SUBSCRIBERS
147,000
BROADBAND SUBSCRIBER
PENETRATION 27%

PENETRATION 27% INTERNET SUBSCRIBERS 433,752

INTERNET USER

PENETRATION 72.6%
YEAR-ON-YEAR % CHANGE
OF INTERNET USERS 17.39
YEAR-ON-YEAR % CHANGE

OF MOBILE USERS 16.63

SOURCES:
-Macau in Figures 2016, by Macau - Statistics and Census Service (DSEC)
-Macau - Telecoms, Mobile, Broadband and Forecasts, by Buddecomm
-Buddecomm 2015
-Social, Digital & Mobile in APAC, by We Are Social Singapore
-Macau Statistics and Census Service (DSEC) 2015

The local government is the main media player in Macau; it runs terrestrial TV and radio stations and subsidies the press. Citing these ties, the Viennabased International Press Institute says it is "difficult to define the media as independent". A state security law prohibits sedition and subversion against the Beijing government.

Macau boasts а sophisticated. independently regulated communications market due to Macau's status as a Special Administrative Region (SAR) of the People's Republic of China following its handover from Portugal, Gradual liberalisation has now fully opened the telecoms market with the full impact slowly becoming evident. Demand for telecom services is significantly driven by the millions of visitors that visit the tiny enclave every year. 87% of visitors classified as residents of mainland China or Hong Kong.

Macau's fixed-line market is transitioning to a fibre broadband market as the incumbent Compahnia de Telecomunicações de Macau (CTM) invests significantly in fibre access networks. As of 2016 CTM had deployed fibre broadband coverage to the majority of residential units and 100% of commercial buildings. CTM's investment coincides with the entrance of Macau's second fixed-line operator MTEL, with the latter a threat to the monopoly CTM has over the fixed broadband market, a monopoly made

MACAU

possible due to CTM's ownership of the underlying fixed access network.

Macau's mobile market is the most competitive sector of the telecoms market, with four mobile network operators and a mobile virtual network operator (MVNO) offering services. Competition is intense, with mobile penetration in excess of 200% due to multiple SIM card ownership as well as sales of SIM cards to visitors. Mobile broadband presents an alternative revenue growth opportunity, with LTE launches during 2015 allowing operators to offer more enticing products. In December 2015 CK 3 Macau launched its 4G LTE mobile network, making it the fourth and final LTE licensee to introduce commercial 4G services in the Special Administrative Region (SAR).

FREE-TO-AIR

TELEDIFUSAO DE MACAU

Rua Francisco Xavier Pereira 157A – Macau Tel: +853 2851 9188 Fax: +853 2851 9522 Website: portugues.tdm.com.mo Email: inf@tdm.com.mo

PAY-TV

AOMEN TV

13/F, AlA Tower, 251A-301 Avenida Comercial de Macau, Macao, China Tel: +853 2871 5278 Website: www.aomen.tv Email: email@aomen.tv

IGNITE MEDIA GROUP

Unit 1302A, 13/F, AIA Tower, No. 251A-301 Avenida Comercial de Macau, Macau Tel: +853 8294 6900 Fax: +853 2876 9856 Website: www.igniteasia.com

LOTUS TV

180 Southeast Macao Song Yusheng Plaza Business Centre, 22/F, Block AV Tel: +853 2878 7606 Website: www.lotustv.cc Email: lotustv@lotustv.cc callinmacai@lotustv.cc

MACAU ASIA SATELLITE TV

Ave. Dr.Rodrigo Rodrigues, No.600, Edf.
"First International Center", Macau
Tel: +853 2875 0080
Fax: +853 2875 0016
Website: www.mastv.cc
Email: mastv@mastv.cc;
webmaster@mastv.cc

MACAU CABLE TV CO LTD

Av Conselheiro Ferreira de Almeida No. 77A, Macau Tel: +853 2882 2866 Fax: +853 2878 1821 Website: www.macaucabletv.com Email: enquiry@macaucabletv.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

BUREAU OF TELECOMMUNICATION REGULATIONS

43 – 53A Avenida do Infante D. Henrique The Macau Square, 22/F, Macao Tel: +853 2835 6328 Website: www.dsrt.gov.mo

MALAYSIA

STATS**BOX**

4.100.000

MALAYSIA

POPULATION 30,490,000
TV HOUSEHOLDS 7,239,839
TV PENETRATION 97.7
PAY-TV PENETRATION 53%
MULTICHANNEL HOMES
4,464,682
MULTICHANNEL
PENETRATION 65%
NON-TERRESTRIAL TV
CONNECTIONS

SATELLITE TV HOUSEHOLDS 2,930,000

SATELLITE TV PENETRATION 49% of TV homes

INTERNET USERS 20,596,847 INTERNET PENETRATION 67.5%

FIXED BROADBAND PENETRATION 33%

BROADBAND PENETRATION
72.2% per 100 households, 91.7% per 100 inhabitants

MOBILE BROADBAND PENETRATION 54%

MOBILE SUBSCRIBERS 43,112,000

MOBILE PENETRATION 144.8% per 100 inhabitants

SOURCES:

Communications and Multimedia, Q2 2015, by Malaysian Communications and Multimedia Commission ... Asia Internet Use, Population Data and Facebook Statistics, by Internet World Stats Asia Pacific Multichannel TV Advertising 2015, by CASBAA Asia Pacific Multichannel TV 2015, by CASBAA ASTRO Holdings Sdn. Bhd.

According to PwC's Malaysia Entertainment and Media Outlook 2015-2019. the country's entertainment and media industry is expected to experience an above average growth rate over the next five years. It is projected to grow at a compound annual growth rate (CAGR) of 6.1% over 2014 to 2019, compared to the global CAGR of 5.1%. Internet access is growing at a rapid rate with a CAGR of 13.4% over 2014-2019, likely resulting from the deployment of 3G and LTE networks with a rapid adoption of smartphones.

GOVERNMENT EFFORTS

The National Film Development Corporation Malaysia (FINAS) has continued to increase its efforts in promoting Malaysia's visibility in the media market at various international content markets to showcase the quality and diversity of Malaysia's content industry. At the 2015 edition of MIPCOM, FINAS offered more than

1,600 hours of diverse creative content across feature film, animation, TV series, documentary and more.

The continuation of the Film in Malaysia Incentive (FIMI) in 2014 has also retained the momentum of estimated production spend in the country-from approximately USD34 million in 2013 to USD77 million in 2014. FIMI had attracted 21 productions, out of which 16 are foreign. Over the years, Malaysia has contributed to a number of world-class animations, evident in the growing revenue of exports from creative content which has increased to more than USD140 million at the end of 2014 from USD46 million in 2009.

The FIMI scheme has increased the need of services by location managers with more foreign productions gathering interest to shoot in Malaysia. One of the things FINAS has done was to license people who can provide the service as location managers, in order to streamline and make known the cost and rates.

Beginning 2016, FINAS will put these location managers through courses to educate them on the area they are covering. They will also be equipped with the knowledge of logistics- nearest hotels, car rental, catering. FINAS is supporting the incentives by linking up these location managers with various relevant businesses (for logistics) so that production companies can get discounts and more.

KEY DEVELOPMENTS

In February 2016, Telekom Malaysia Berhad (TM) and Viu announced their partnership with the launch of the latter in Malaysia. Viu is a freemium OTT service that brings to consumers, top quality fresh, same-day, localised and personalised content from top studios. Beginning mid-March this year, TM's UniFi and Streamyx broadband customers will enjoy access to Viu as part of their subscriptions in addition to their existing HyppTV service.

In that same month, Primeworks Studios further strengthened its ties with Japan through a collaboration with Hokuriku Asahi Broadcasting Co. Ltd. (HAB) to produce Mad Markets Ishikawa: Japan Specials. The Japanese broadcast network came together with Primeworks Studios to produce a four-episode special of Mad Markets Ishikawa that will be aired every Sunday.

February 2016 also saw the acquisitions of rights for two football events. The Football Malaysia Limited Liability Partnership had announced Media Prima as the free-to-air broadcaster for the country's top football leagues and cup competitions for the next three seasons from 2016 to 2018. Astro Malaysia Holdings Berhad (Astro) had

also successfully secured broadcast rights to the English Premier League (EPL) for its next three seasons from 2016/17 to 2018/19. All 380 Premier Leage matches every season will be available LIVE on Astro TV in full HD and on all mobile devices via Astro on the Go (AOTG).

Astro also launched its on-demand offering (OD) last October where Malaysians can now pick their favourite shows and watch instantly on TV or a device. Consumers can select from thousands of entertainment choices. OD is available to Astro customers through an Internet-connected Personal Video Recorder (PVR) at home, or via Astro on the Go (AOTG) on a smartphone, laptop or tablet. Non-Astro customers can also enjoy OD content via AOTG.

Malaysian-owned content company, Ideate Media had teamed up with AMC Studios, IDW Entertainment and Circle of Confusion early this January to produce a new original scripted series for BBC America. *Dirk Gently* is a comedic thriller following an eccentric detective and his reluctant assistant. The series is an adaptation of British writer Douglas Adams' wildly successful Dirk Gently comic novels.

Malaysia's Prodigee Media and its digital media division, WebTVAsia signed five strategic partnerships with seven global media companies from China, Korea, U.S. and France. A film investment and co-production MOU between Prodigee and Heyi Pictures, Stellar Mega Pictures and Wanda Pictures has been signed. Three strategic partnership MOUs has been signed between Prodigee and Whaley Technology; WebTVAsia and CJ E&M; and Prodigee with Stylehaul. Dailymotion has also signed a content licensing agreement with Prodigee to develop, manage and monetise digital video content on the Dailymotion platform.

Last June, iflix had announced the launch of its revolutionary new service. Consumers in Malaysia and the Philippines can sign up for a 14-day trial granting full access to all of iflix's world-class features and content without having to submit credit card or payment details to participate.

FREE-TO-AIR

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MALAYSIA

AL HIJRAH MEDIA CORPORATION

Digital TV Broadcasting Centre Al Hijrah, Islamic Centre Complex, Jalan Perdana, 50480 Kuala Lumpur, Malaysia Tel: +60 3 2260 1600 Website: www.tvalhijrah.com Email: admin@alhijrahmedia.com

ASIA MEDIA TV

No. 35, 1st floor, Jalan Bandar 16 Pusat Bandar Puchong Selangor Darul Ehsan, Malaysia 47100 Tel: +60 3 5882 7788 Website: www.asiamedia.net.my Email: info@asiamedia.net.my

MEDIA PRIMA BERHAD

Sri Pentas, 3 Persiaran Bandar Utama 47800 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7726 6333 Website: www.mediaprima.com.my Email: communications@mediaprima.com.my

RADIO TELEVISION MALAYSIA (RTM)

Radio Televisyen Malaysia Angkasapuri, 50614 Kuala Lumpur Tel: +60 3 2282 5333 Fax: +60 3 2282 7146 Website: www.rtm.gov.my Email: aduan@rtm.gov.my

TV3 (SISTEM TELEVISYEN MALAYSIA BERHAD)

Sri Pentas, No. 3 Persiaran Bandar Utama, 47800 Petaling Jaya, Selangor Darul Ehsan, Malaysia Tel: +60 3 7726 6333 Email: contactus@altmedia.my

PAY-TV

ASIAN BROADCASTING NETWORK (M)

2 Jalan Suria Puchong 6, Pusat Perniagaan Suria Puchong 47110 Puchong, Selangor, Malaysia Tel: + 60 3 13 223399 Website: www.abnxcess.com

ASTRO

MEASAT Broadcast Network Systems All Asia Broadcast Centre, Technology Park Malaysia, Lebuhraya Puchong-Sg. Besi, Bukit Jalil, Kuala Lumpur 57000 Tel: +60 3 9543 6688 Website: www.astro.com.my

CAPITAL TV

A-5-07, Block A, Neo Damansara Jln PJU 8/1, 47820 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7727 6554 Website: www.capitaltv.my Email: azman@capitaltv.my

HWA YEA MULTIMEDIA (M) SDN BHD

11, Jalan 1/119, Tmn Bukit Hijau 56001, Cheras, Kuala Lumpur Malaysia Tel: +60 3 9130 9277 Website: www.pmp-entertainment.com Email: h2ong 7@hotmail.com

27-7 The Boulevard Mid Valley City Kuala Lumpur, Kuala Lumpur 59200 Malaysia Website: www.iflix.com Email: jobs@iflix.com

TELEKOM MALAYSIA (TM)

Telekom Malaysia Berhad Level 51, North Wing, Menara TM Jalan Pantai Baharu 50672 Kuala Lumpur, Malaysia Tel: +60 3 2240 9494 Website: www.tm.com.mv

PRODUCTION STUDIOS

3LINE MEDIA SDN BHD

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ADSENSE SOLUTIONS

Tel: +603 8081 9880 Fax: +603 5633 2829 Website: www.adsense.com.my Email: info@adsense.com.mv

AL HIDAYA PRODUCTIONS SDN BHD

Islamic Centre Complex, Jalan Perdana 50480 Kuala Lumpur, Malaysia Tel: +60 3 2260 1600 Fax: +60 3 2260 1566 Website: www.tvalhijrah.com Email: soeraya@tvalhijrah.com

AQUILA EMAS SDN BHD

No. 36-2, Jalan Danau Lumayan 1 Danau Lumayan Business Park, Cheras 56000 Kuala Lumpur, Malaysia Tel: +60 3 9171 6918 Website: www.aquilaemas.com.my Email: smi@aquilaemas.com.my

ASTRO PRODUCTIONS SDN BHD

All Asia Broadcast Centre Technology Park Malaysia, Bukit Jalil, 57000 Kuala Lumpur, Malaysia Tel: +60 3 9543 6688 Website: www.astro.com.my Email: enquiry_apsb@astro.com.my

CELEBRATE TV SDN BHD

9169, Jalan Negara, Taman Melawati, 53100 Kuala Lumpur, Malaysia Tel: +60 3 4161 1097 Website: www.celebratetv.mv Email: info@celebratetv.my

CINEORAMA SDN BHD

33D-3-2 Commercial Unit, Villa Puteri Condo, Jalan Tun Isamail, 50480 Kuala Lumpur, Malaysia Tel: +60 3 4045 2711 Website: www.cargocollective.com/cineorama Email: jefrytalib@gmail.com

CITRA UMMAH NETWORK SDN BHD

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CLOVER SKY SDN BHD

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CREATIVE STEW SDN BHD

Publika, C2-2-6, Solaris Dutamas No 1 Jalan Dutamas 50480 Kuala Lumpur, Malaysia Tel: +60 3 6211 9192 Website: www.creativestew.tv Email: info@creativestew.tv

DOUBLE VISION SDN BHD

I-G-8 Parklane Commercial Hub No. 21, Jalan SS7/26 Kelana Jaya 47301 Petaling Jaya Selangor, Malaysia Tel: +60 3 7954 6188 Website: www.facebook.com/doublevisionmalaysia Email: eva.yee@visionnewmedia.net

ESCALADE SDN BHD

B-2-17 @ 10 Boulevard Damansara Kayu Ara 47400 Petaling Jaya Selangor Darul Ehsan, Malaysia Tel: +60 1 2555 9071 Fax: +60 3 7733 9332

FRIEDCHILLIES MEDIA SDN BHD

FriedChillies Food Network Studio D-05-3A, Ritze Perdan, Jln PJU8/2 Damansara Perdana, 47810 Selangor, Malaysia Tel: +60 3 7710 6809 Website: www.friedchillies.tv

GLOBAL SCREEN LIMITED

35, Jalan 1/119, Taman Bukit Hijau 56000, Cheras, Kuala Lumpur, Malaysia Tel: +60 3 9133 9760 Website: www.myglobalscreen.com Email: yokelee@myglobalscreen.com

GLOBAL STATION SDN BHD

15-1 Jalan Wangsa Delima 12, D'Wangsa Wangsa Maju, 53300 Kuala Lumpur, Malaysia Tel: +60 3 4142 6339 Fax: +60 3 4142 2339 Email: z.alia83@yahoo.co.uk

GS PRODUCTIONS

Suite E-13-14, Plaza Mont Kiara 2 Jalan Kiara, Mont Kiara 50480 Kuala Lumpur, Malaysia Tel: +603 6203 2435 Website: www. gsproductions.com.my Email: info@gsproductions.com.my

HWA YEA MULTIMEDIA (M) SDN BHD

11, Jalan 1/119, Tmn Bukit Hijau 56001, Cheras, Kuala Lumpur Malaysia Tel: +60 3 9130 9277 Website: www.pmp-entertainment.com Email: h2ong_7@hotmail.com

I LIKE ENTERTAINMENT SDN BHD

Merchant Square @ Tropicana Blok B, No. B-13-19, Jalan Tropicana Selatan, Selangor Petaling Jaya 47410, Malaysia Tel: +603 7883 0531 Fmail: info@ilikeent.com

IMAGE FARM PRODUCTIONS SDN BHD

36, Jalan Bukit Mewah 9/16 Fasa 9, Taman Bukit Mewah 43000 Kajang, Selangor, Malaysia Tel: +60 1 6328 7248 Website: www.imagefarm.com.my Email: shunming@imagefarm.com.my Northern Office

2, Jalan Pantai Jerjak 11900 Bayan Lepas Pulau Pinang, Malaysia Tel: +60 4 658 2248 Website: www.imagefarm.com.mv Email: shunming@imagefarm.com.my

JUITA VIDEN SDN BHD

Unit 809, 8th Floor, Block F Phileo Damansara 1 No 9 Jalan 16/11, 46350 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7660 8071 Website: www.juitaviden.com

KECHARA INMOTION SDN BHD

No. 41-3A & 3B, 1st Floor, Jalan PJU 1/3C, SunwayMas Commercial Centre, 47301 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7880 2889 Website: www.kechara.com/film-video

KRU STUDIOS SDN BHD

Persiaran Cyber Point Selatan, Cyber 8, 63000 Cyberjaya, Selangor, Malaysia Tel: +60 3 8320 3888 Website: www.krustudios.com Email: enquiries@krustudios.com

K TEAM PRODUCTIONS (MALAYSIA)

A-3-9, 8 Avenue, Block A Jalan 8/1, 46050 Petaling Jaya Selangor, Malaysia Tel: +603 7962 7066 Website: www.koolcampus.com Email: koolcampus@gmail.com

KYANITE SDN BHD

No. 15-1, Jalan Daun Inai 21. Sunway SPK Damansara, 52200 Kuala Lumpur, Malaysia Tel: +60 3 6261 3576 / +60 1 2281 1877 Website: www.kyanite.tv Email: michael@kyanite.tv

LI TV ASIA SDN BHD

Level 9.02, Tropicana City Office Tower, No. 3 Jalan SS20/27, 47400 Petaling Jaya, Selangor Darul Ehsan, Malaysia Tel: +60 3 7665 1239 Website: www.litvchannel.com Email: jc@litvasia.com

METROWEALTH PICTURES SDN BHD

No. 20, Jalan PJS 5/28, PJCC, Pusat Dagangan Petaling Jaya Selatan 46150 Petaling Jaya, Selangor, Malaysia Tel: +603 7782 2299 Website: www.metrowealthpictures.net Email: ceo@metrowealth.com.my

MFX SDN BHD

16 Jalan Inai, Off Jalan Imbi 55100 Kuala Lumpur, Malaysia Tel: +603 2141 2219 Fax: +603 2141 2239 Website: www mfx st

MIG PICTURES SDN BHD

No. 29 Jalan PJS 5/28 Pusat Dagangan Petaling Jaya Selatan Malaysia Tel: +60 3 7782 2299 Website: www.metrowealthpicture.net Email: jane@metrowealth.com.my

MM2 ENTERTAINMENT SDN BHD

B-09-01, Menara Bata PJ Trade Centre, No. 8, Jalan PJU 8/8A Bandar Damansara Perdana 47820 Petaling Jaya, Selangor, Malaysia Tel: +603 7727 8388 Website: www.mm2entertainment.com

NAFALIA CORPORATION SDN BHD

12A-2, Jalan PJU 5/4, Dataran Sunway Kota Damansara, 47810 Selangor, Malaysia Tel: +60 3 6141 7327 Fax: +60 3 6141 7364 Email: faridwrc@gmail.com

MALAYSIA

NOTORIOUS PLANET (ASIA)

3 Jalan Timur 46000 Petaling Jaya Selangor, Malaysia Tel: +603 7955 3499 Website: www.notoriousplanet.com Email: perin@planetfilms.com

ONLINE DYNAMICS (M) SDN BHD

A-5-07, Block A, Neo Damansara Jln PJU 8/1, 47820 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7727 6554 Website: www.capitaltv.my Email: azman@capitaltv.my

OPTIDIGIT SDN BHD

8, Jalan Sri Hartamas 5 Taman Sri Hartamas 5 Kuala Lumpur 50480, Malaysia Tel: +603 2858 7378 Website: www.optidigit.com Email: alainz@optidigit.com

PASSION PICTURES SDN BHD

D6-1-12, Sentul D6, Jalan Sentul 51000 Kuala Lumpur, Malaysia Tel: +601 8605 8605 Fax: +603 8605 8606 Website: www.passionpictures.com.my Email: info@passionpictures.com.my

PEPPERMINT ASIA SDN BHD (MALAYSIA)

Suite 216, Level 2, Lobby 3, Block A Damansara Intan e-Business Park Jalan SS 20/27, 47400 Petaling Jaya Selangor, Malaysia Tel: +603 7727 3133 Website: www.seepeppermint.com

PINEWOOD ISKANDAR MALAYSIA STUDIO

Persiaran Layar Perak 79250 Nusajaya Johor Darul Takzim, Malaysia Tel: +60 7 560 1888 Website: www.pinewoodgroup.com Email: info@pinewoodmalaysiastudios.com

PRIMEWORKS STUDIOS

North Wing Sri Pentas 3 Persiaran Bandar Utama 47800 Petaling Jaya, Selangor Darul Ehsan Malaysia

Tel: +60 3 7726 6333 Website: www.primeworks.com.my

RAPTOR FILMS SDN BHD

No. A-3A-08, Block A Kelana Square, Jalan SS7/26 47301 Petaling Jaya, Malaysia Tel: +60 1 2318 6635

RED COMMUNICATIONS SDN BHD

31, Jalan 16/6, 46350 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7960 1235 / +60 3 7931 6683 Website: www.red.com.my Email: lydia@red.com.my

RK SCREEN SDN BHD

Menara TSH, Level 7, 8 Jalan Semantan Damansara Heights 50490 Kuala Lumpur, Malaysia Tel: +603 4253 3448/3449 Website: www.rkscreen.com Email: info@rkscreen.com

SHOOTING GALLERY (MALAYSIA)

Taman Tun Doctor Ismail 196, Persiaran Zaab Kuala Lumpur 60000, Malaysia Tel: +603 6201 9988 Website: www.shootinggalleryasia.com Email: productions@shootinggalleryasia.com

SIXTY2 PICTURES SDN BHD

CO/1 Level 3, TMN Dagang Business Centre 68000 Ampang Selangor, Malaysia Tel: +60 3 4270 4244 Fax: +60 3 4287 8116

SKOP PRODUCTION SDN BHD

65-2, Jalan 3/23A, Taman Danau Kota Off Jalan Genting Kelang 53300 Kuala Lumpur, Malaysia Tel: +603 3345 1089 Website: www.skop.com.my Email: azman@skop.com.my

TELEVIEW (ASIA) SDN BHD

57-D, 2nd Floor, \$S3/29 47300 Petaling Jaya, Selangor, Malaysia Tel: +60 3 16 333 3683 Fax: +60 3 7877 5334 Email: shaunlee_televiewasia@yahoo.com

THE MOXIM HOUSE SDN BHD

Wisma Pico, 19-20 Jalan Tembaga SD 5/2, Bandar Sri Damansara, 52200, Kuala Lumpur, Malaysia Tel: +60 3 6273 1308 / +60 3 6273 1329 Website: www.moximhouse.com

TOTAL SPORTS ASIA

Level 20-1, CP Tower, 11, Jalan 16/11 46350 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7626 8000 Website: www.totalsportsasia.com Email:info@totalsportsasia.com

TRIFECTA COLLECTIVE SDN BHD

B-05-01, Menara Bata PJ Trade Centre No. 8 Jalan PJU 8/8A, Bandar Damansara Perdana, 47820 Petaling Jaya, Selangor, Malaysia Tel: +603 7732 0714 Website: www.goasean.com

VISION WORKS (M) SDN BHD

12-1 Jalan Wangsa Delima 6, Pusat Bandar Wangsa Maju 53300 Kuala Lumpur, Malaysia Tel: +60 3 4143 5097 Website: www.visionworksinternational.com Email: admin@visionworksinternational.com

WILDSNAPPER SDN BHD

B4-07 PJ Industrial Park Jalan Kemajuan Section 13 Petaling Jaya 46200 Selangor, Malaysia Tel: +60 1 2211 1134 Website: www.wildsnapper.tv

WORLDWIDE RIGHTS CORPORATION

Suite 12A-02, 1st Floor Jalan PJU 5/4, Dataran Sunway Kota Damansara Petaling Jaya 47810 Selangor Darul Ehsan, Malaysia Tel: +60 3 6141 6565 Website: www.wrcorp.tv

YG FILMS SDN BHD

19-3, Jalan PJU 8/5a, Damansara Perdana, 47820 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7732 6981 Website: www.ygfilms.wix.com/ygfilms Email: yusmalg@yahoo.com

ANIMATION STUDIOS

ADDEEN MULTIMEDIA SDN BHD

No. 5, Jalan Berlian 2, Taman Berlian, 68100 Batu Caves, Selangor Darul Ehsan, Malaysia Tel: +60 3 6187 2550 / +60 3 6187 2551 Website: www.addeenmultimedia.com Email: queries@addeenmultimedia.com

ANIMASIA PRODUCTIONS SDN BHD

No. 2 & 4, Jalan Sri Jati 2, Taman Sri Jatta, Off Jalan Puchong, 58200 Kuala Lumpur, Malaysia Tel: +60 3 7784 7731 / +60 3 7784 6987 Website: www.animasia-studio.com Fmail: info@animasia-studio.com

ANIMONSTA STUDIOS SDN BHD

Level 1-01, SME Technopreneur Centre 3, Block 3740, Cyber 8, Persiaran APEC, 63500 Cyberjaya, Selangor, Malaysia Tel: +60 3 8322 2225
Website: www.animonsta.com
Email: info@animonsta.com

ANO PICA STUDIOS SDN BHD

B-1-2A SME Technopreneur Centre 2, 2260 Jalan Usahawan 1, 63000 Cyberjaya, Selangor, Malaysia Tel: +60 1 6239 8174 Website: www.anopica.com Email: anopicastudios@gmail.com

AVANTE GARDE STUDIOS SDN BHDUnit A-1-18, SME Technopreneur Centre 2,

2260 Jalan Usahawan 1, 63000 Cyberjaya, Selangor Darul Ehsan,Malaysia Tel: +60 3 6142 6107 / +60 1 7333 8444 Website: www.agstudios.com.my

BACKBONE ENTERTAINMENT SDN BHD

Unit 11-2-8, Blk 11 Danau Business Centre, Jalan 4/109F Taman Danau Desa, 58100 Kuala Lumpur, Malaysia Tel: +60 3 7984 6190 / +60 3 7984 6191 Website: www.backbone-ent.com

BLINDSPOT STUDIOS SDN BHD

43A Jalan Kota Raja, L27/L, Section 27, 40400 Shah Alam, Selangor, Malaysia Tel: +60 3 5614 1802 Website: www.blindspot.my Email: see@blindspot.my

CCUBETV SDN BHD

Suite 27-03, Centro Building No. 8, Jalan Batu Tiga Lama, 41300 Selangor, Malaysia Tel: +60 3 3345 1089 Website: www.ccube.tv

CHAIN-FX SDN BHD

B-2-10 Block B Jalan GC3, Glomac Cyberjaya, 63200 Cyberjaya, Selangor, Malaysia Tel: +60 3 8322 6252 Website: www.vektor58.com

CLOVER SKY SDN BHD

20A, Persiaran Zaaba, Taman Tun Dr. Ismail, 60000 Kuala Lumpur, Malaysia Tel: +60 3 7781 2320 Website: www.cloversky.com.my Email: puiyee@cloversky.com.my

CREATIVE MEDIA POINT SDN BHD

Suite 2 Main Tower, Sunsuria Avenue Persiaran Mahogani, PJU5 47810 Petaling Jaya, Selangor, Malaysia Tel: +60 3 6151 6332 Website: www.pointnetwork-asia.com/cmpoint

DIGITAL DURIAN SDN BHD

Suite C-02-17, SME Technopreneur Centre 2, 260, Jalan Usahawan 1, Cyberjaya, 63000, Malaysia Tel: +60 3 8322 2864 Website: www.digitaldurian.tv

ED-ONLINE TECHNOLOGIES SDN BHD

2-7-3 Queen's Avenue Jalan Bayam Off Jalan Peel, 55100 Kuala Lumpur, Malaysia Tel: +60 3 9205 5026 Website: www.ed-online.com.my Email: enquiries@ed-online.com.my

ELITE ANIMATION SDN BHD

28-1, Jalan Jasmin 1/Ks 6, Bandar Botanic, 41200 Klang, Selangor Darul Ehsan, Malaysia Tel: +60 3 3326 2644 Website: www.eliteanime.com.my Email: admin@elitanime.com.my

FROGTALE STUDIO SDN BHD

19-02a, Level 19, The Pinnacle Persiaran Lagoon, Bandar Sunway 46150 Petaling Jaya Selangor, Malaysia Tel: +60 3 5613 2287 Website: www.frogtalestudio.com

FUNCEL SDN BHD

97C, Jalan SS 25/2 Taman Bukit Emas 47301 Petaling Jaya Selangor, Malaysia Tel: +60 3 7803 0448 Website: www.funcel.com

GIGGLE GARAGE SDN BHD

4806-0-10, Central Business District 2 Jalan Perdana, Cyber 12 63000 Cyberjaya, Selangor, Malaysia Tel: +60 3 8322 6288 Website: www.gigglegarage.com Email: x.gabing@gigglegarage.com

GLUE STUDIOS SDN BHD

C-16-01, Level 16, iTech Tower, Jalan Impact, Cyber 6, 63000 Cyberjaya, Selangor, Malaysia Tel: +60 1 2609 6884 Website: www.gluestudios.my

HUD HUD MEDIA SDN BHD

No. 23, Jalan 14/50 Section 14, 46100 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7875 5449 Website: www.hudhudmedia.com Email: info@hudhudmedia.com

IDEATE MEDIA SDN BHD

L3-1.4 Enterprise 4 Technology Park Malaysia Bukit Jalil 57000 Kuala Lumpur, Malaysia Tel: +60 3 8996 3396 Website: www.ideatemedia.com.my

INFINITE MOTION SDN BHD

20-B-Jalan Suarasa 8/4, Bandar Tun Hussein Onn, 43200 Cheras, Selangor, Malaysia Tel: +60 3 9074 6575 / +60 3 9075 3277 Website: www.infinitemotion.my Email: rahman@infinitemotion.my

INSPIDEA SDN BHD

G-G-03A, Glomac Square Jalan SS 6/16A, 47301 Petaling Jaya Selangor, Malaysia Tel: +60 3 7880 9934 Website: www.inspidea.com Email: cj.see@inspidea.com

MALAYSIA

JOOVE ANIMATION STUDIO

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23-3, Jalan USJ 21/1, UEO Subang Jaya, 47630 Subang Jaya, Selangor, Malaysia Tel: +60 1 8217 4808 Website: www.joove-e.com Email: chhor@joove-e.com

KRU STUDIOS SDN BHD

Persiaran Cyber Point Selatan, Cyber 8, 63000 Cyberjaya, Selangor, Malaysia Tel: +60 3 8320 3888

Tel: +60 3 8320 3888 Website: www.krustudios.com Email: enquiries@krustudios.com

LEMON SKY ANIMATION SDN BHD

10-2, Symphony House, Jalan PJU 1A/46, 47301 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7842 6155 Website: www.lemonsky.tv Email: inquiries@lemonsky.tv

LES' COPAQUE PRODUCTION SDN BHD

No. 1, Jalan Boling Padang G13/G, Section 13, 40100, Shah Alam, Selangor Darul Ehsan, Malaysia Tel: +60 3 5511 8089 Website: www.lescopaque.com Email: info@lescopaque.com

LIL CRITTER WORKSHOP SDN BHD

D-3A-03 Block D2 Ritza Perdana Business Centre PJU 8/2, Damansara Perdana, Selangor, 47820, Malaysia Tel: +60 3 7732 9155 Website: www.lilcritterworkshop.tv

MIRAYI SDN BHD

76-3, Block G, Zenith Corporate Park, SS 7/26, Kelana Jaya, 47301, Petaling Jaya, Selangor Darul Ehsan, Malaysia Tel: +60 3 7880 3269 Website: www.mirayi.my

MOONDO SDN BHD

15-3 Block A, Jaya One, 72A Jalan Universiti Selangor Darul Ehsan,Malaysia Tel: +60 3 7956 1295 Website: www.moondo.my Email: moondo.inquiry@gmail.com

RADIO TELEVISION MALAYSIA (RTM)

Radio Televisyen Malaysia Angkasapuri, 50614 Kuala Lumpur Tel-60 3 2282 5333 Fax: +60 3 2282 7146 Website: www.rtm.gov.my Email: suhana_dtv@rtm.gov.my

SPARKY ANIMATION (M) SDN BHD

Suite B-6-1, Sky Park, One City Jalan USJ 25/1 47650 Subang Jaya, Selangor, Malaysia Tel-460 3 5115 0127 Website: www.sparkyanim.com Email: info@sparkyanim.com

THE MOXIM HOUSE SDN BHD

Wisma Pico, 19-20 Jalan Tembaga SD 5/2, Bandar Sri Damansara, 52200, Kuala Lumpur, Malaysia Tel: +60 3 6273 1308 / +60 3 6273 1329 Website: www.moximhouse.com

THIRD ROCK CREATION SDN BHD

Office No. 10, Suite 1B-3-1, Plaza Sentral, 50470 KL Sentral, Kuala Lumpur, Malaysia Tel: +60 1 2212 0315 Website: www.3rd-rock-creation.com Email: talk2us@3rd-rock-creation.com

TRIPOD ENTERTAINMENT SDN BHD

Ground Floor, South Wing Syed Kechik Foundation Building Jalan Kapas, Bangsar 59100 Kuala Lumpur, Malaysia Tel: +60 3 2092 5020 Website: www.tripod-ent.com

VISION ANIMATION SDN BHD

Lot 2A, Jalan 13/2, Section 13, 46200 Petaling Jaya, Selangor Darul Ehsan, Malaysia Tel: +60 3 7957 2932 Website: www.visionanimation.net Email: info@visionanimation.net

YG FILMS SDN BHD

19-3, Jalan PJU 8/5a, Damansara Perdana, 47820 Petaling Jaya, Selangor, Malaysia Tel: +60 3 7732 6981 Website: www.ygfilms.wix.com/ygfilms Email: yusmalg@yahoo.com

YOUNG JUMP ANIMATION SDN BHD

5th Floor, Wisma Dani, Jalan Jejaka 4, Taman Maluri, Cheras, 55100, Kuala Lumpur, Malaysia Tel: +60 3 9283 3562 Website: www.young-jump.com Email: info@young-jump.com

MOBILE TELCOS

CELCOM AXIATA SDN BHD

Menara Celcom, No.82 Jalan Raja Muda Abdul Aziz 50300 Kuala Lumpur, Malaysia Tel: +60 3 2688 3939 Website: www.celcom.com.my Email: careline@celcom.com.my

MAXIS COMMUNICATIONS BERHAD

Ground Floor, Menara Maxis 50088 Kuala Lumpur Tel: +60 3 2330 7000 Fax: +60 3 2330 0008 Website: www.maxis.com.my

GOVERNMENT BODIES/ REGULATORY AGENCIES

CREATIVE CONTENT ASSOCIATION MALAYSIA (CCAM)

6-6-3A, Sinaran TTDİ, Jalan Tun Mohd Fuad 3, Taman Tur Dr Ismail 60000 Kuala Lumpur, Malaysia Tel: +60 3 7733 2884 / 7733 2885 Website: www.creativecontent.my

MALAYSIAN COMMUNICATIONS AND MULTIMEDIA COMMISSION (SKMM)

MCMC Tower 1, Jalan Impact, Cyber 6 63000 Cyberjaya Selangor Darul Ehsan, Malaysia Tel: +60 3 8688 8000 Website: www.mcmc.gov.my Email: scd@cmc.gov.my

MULTIMEDIA DEVELOPMENT CORPORATION (MDEC)

2360 Persiaran APEC 63000 Cyberjaya Selangor Darul Ehsan, Malaysia Tel: +60 3 8315 3000 Website: www.mdec.mv

NATIONAL FILM DEVELOPMENT CORPORATION MALAYSIA (FINAS)

Kompleks Studio Merdeka Jalan Hulu Kelang, 68000 Ampang, Selangor, Malaysia Tel: +60 3 4104 1300 Website: www.finas.gov.my

NEW ZEALAND

STATS**BOX**

NEW ZEALAND

POPULATION 4,570,575
TV HOUSEHOLDS 2,500,000
TV PENETRATION 99.1%
HOUSEHOLD SIZE 2.7
PAY-TV PENETRATION 51%
INTERNET USERS 4,700,000
INTERNET PENETRATION 94.5%

FIXED BROADBAND PENETRATION 89%

BROADBAND SUBSCRIBERS 3,662,000

BROADBAND PENETRATION

MOBILE BROADBAND PENETRATION 113%

MOBILE SUBSCRIBERS 5,022,000

MOBILE PENETRATION 135% MULTICHANNEL HOMES 980,000

MULTICHANNEL
PENETRATION 68%
NON-TERRESTRIAL TV
CONNECTIONS 980.600

SOURCES:-New Zealand Population 2015 - World Population

Review
-New Zealand Media Stats, by NationMaster.com
-Sky TV
-New Zealand – Telecoms, Mobile, Broadband and
Forecasts, by Buddecomm
-Multichannel Television Advertising in Asia, by
CASBAA

-Internet in New Zealand, by Wikipedia -OECD Broadband Benchmarking results – June 2015 -Social, Digital & Mobile in APAC, by We Are Social

Singapore
-Asia Pacific Multichannel TV 2016, by CASBAA

With the increase of pay-TV operators in New Zealand, Sky is not looking good with a 14% fall in share price after the loss of 45,000 core residential subscribers in early 2016. The end of 2015 saw 860,445 customers, but the company was already bracing themselves for a drop of 3.5% and the number to be 830,000 at the end of June 2016. The anticipated decline followed the roll-off of subscribers who signed on to watch the Rugby World Cup in 2015.

PAY-TV POLICIES

Copyright

There's good enforcement of strong copyright laws under the Copyright Act 1994, with improvements introduced in 2008. However, significant loopholes on circumvention devices include omission of coverage for access controls. In 2011, a graduated response mechanism was introduced to address online

copyright infringement, but has been used relatively little due to heavy cost burdens on complainants.

OTT Regulations

OTT-TV services are subjected to limited regulation, with mandated self-regulation of advertising and content by domestic operators in respect of streamed linear broadcasts, but not towards on demand content. Censorship rules regarding trading of objectionable material over the internet are in place against local operators. In theory, the same self-regulatory and legislative rules apply to offshore websites, but has not been tested yet.

KEY DEVELOPMENTS

Freeview New Zealand rolled out on demand service FreeviewPlus on their satellite platform, meaning that the service is no longer subject to coverage restrictions, being available all over New Zealand with a compatible device. The first technology of its kind in New Zealand, FreeviewPlus combines all available On Demand content from TVNZ Ondemand, 3NOW & Māori Television On Demand, with live free-to-air broadcasts - creating an impressive library of top New Zealand and international content all in one place, available to enjoy any time, subscription-free.

New Zealand welcomed U.S. home and lifestyle brand HGTV as a new free channel available to all New Zealanders. HGTV is the dedicated destination for the very best in home improvement, DIY, design, real estate and gardening television content. HGTV launched on Freeview channel 17 in June 2016.

IndiaCast strengthened its footprint in the New Zealand market. In February 2016, IndiaCast reinforced Viacom18's COLORS' presence to viewers in New Zealand, giving access to offerings from the COLORS content library as part of SKY's foreign language subscription channel line-up. The COLORS bouquet of offerings includes a combination of fiction dramas, non-fiction, reality shows, LIVE events and blockbuster movies. The programming lineup caters to many entertainment needs of the Indian Diaspora across the world making COLORS the onestop entertainment destination for viewers.

New Zealand's Rialto channel debuted in Asia with plans to reach 11 countries in the region with an

NEW ZEALAND

estimated reach to 186 million households by 2017. The new documentary channel comprises approximately 20 per cent New Zealand content with the rest coming from the U.S., Britain and Asia, along with local content from the region. Rialto Channel, a premium pay-TV channel in New Zealand has been in operation for 17 years on the Sky platform. They also air other genres including British films, foreign films, documentary channels and more.

FREE-TO-AIR

FREEVIEW TV

Tel: +64 2 7493 7025 Website: www.freeviewnz.tv Email: media@freeviewnz.tv/ freeviewadmin@freeviewnz.tv

MAORI TELEVISION

9 - 15 Davis Crescent PO Box 113-017 Newmarket Auckland, New Zealand, 1149 Tel: +64 9 539 7000 Website: www.maoritelevision.com Email: info@maoritelevision.com

MEDIAWORKS (NZ)

3 Flower St, Eden Terrace, Auckland Private Bag 92624, Symonds Street Auckland 1150 Tel: +64 9 928 9000 Website: www.mediaworks.co.nz Email: replies@mediaworks.co.nz

PRIME TELEVISION LIMITED

Sky Network Television Ltd 295 Penrose Rd, Mt Wellington Shopping Centre Cnr Mt Wellington Highway & Penrose Rd Mt Wellington Tel: +64 9 525 5555 Website: www.primetv.co.nz

TELEVISION NEW ZEALAND (TVNZ)

TVNZ Television Centre 100 Victoria Street West, P.O Box 3819 Auckland Tel: +64 9 916 7000 Fax: +64 9 916 7934 Website: www.tvnz.co.nz

PAY-TV

CHOICE TV

Unit 1, 19 Edwin Street Mt Eden, Auckland 1024 New Zealand Tel: +64 2 143 7000 Website: www.choicetv.co.nz

LIGHTBOX

Level 6 Green Tower Spark City, 167 Victoria Street West 1010 Auckland, New Zealand Tel: +64 2 752 6764 Website: www.lightbox.co.nz Email: info@sparkventures.co.nz

RIALTO FILM CHANNEL

10 Panorama Road Mount Wellington, 90687 1060 Auckland, New Zealand Tel: +64 9 589 0585 Website: www.rialtochannel.co.nz Email: ncrane@rialtochannel.co.nz

SCREENTIME NEW ZEALAND (BANIJAY GROUP)

562a Richmond Road Grey Lynn, PO Box 90530 Victoria Street West, 1010 Auckland, New Zealand, 1021 Tel: +64 9 303 3339 Website: www.screentime.co.nz

SKY Business 10 Panorama Rd, Mt Wellington Auckland, New Zealand Tel: +64 9 579 999 Fax: +64 9 525 8386 Website: www.skvtv.co.nz

THE EDGE

The Edge / Mediaworks Radio Level 1, Cnr Jervois & St Marys Roads Ponsonby, Auckland, New Zealand Tel: +64 9 928 9200 Website: www.theedge.co.nz Email: theedge@theedge.co.nz

PRODUCTION STUDIOS

AUCKLAND FILM STUDIOS

12 Hickory Avenue Henderson, Waitakere Auckland 0650, New Zealand Tel: +64 9 838 1437 Website: www.aucklandfilmstudios.com Email: info@aucklandfilmstudios.com

AVALON STUDIOS

41 Percy Cameron Street Avalon, Wellington New Zealand Tel: +64 4 914 5600 Website: www.avalonstudios.co.nz Email: info@avalonstudios.co.nz

GREENSTONE TV

330 Dominion Road, Mt Eden Auckland 1024, New Zealand Tel: +64 9 630 7333 Fax: +64 9 623 7764 Website: www.greenstonetv.com Email: greenstone@greenstonetv.com

HIKOI PRODUCTIONS

70 Tallyho Street Rotorua 3015, New Zealand Tel: +64 21 745 426 / 7 332 3061 Website: www.huntingaotearoa.com Email: piripi@hikoinz.co.nz

IMAGINE STUDIOS

8-14 Henderson Valley Road 0612 Auckland, New Zealand Tel: +64 9 838 4553 Website: www.imaginestudios.co.nz

Level 1, 138 Great North Road Grey Lynn, Auckland 1021 New Zealand Tel: +64 9 376 3684 Website: www.pango.co.nz Email: info@pango.co.nz

PUKEKO PICTURES

140 Park Road, Miramar Wellington 6022, New Zealand Tel: +64 4 388 2702 Website: www.pukekopictures.com Email: info@pukekopictures.com

STONE STREET STUDIOS

P.O. Box 15 208, Southampton Rd Miramar, Wellington 6022 New Zealand Tel: +64 4 909 7800 Website: www.stonestreetstudios.co.nz

Email: info@stonestreetstudios.co.nz

SOUTH PACIFIC PICTURES LIMITED

8 Tolich Place, Henderson Auckland, 0654 New Zealand Tel: +64 9 839 0999 Fax: +64 9 839 0990 Website: www.southpacificpictures.com Email: drama@southpacificpictures.com

MOBILE TELCOS

2 DEGREES

Two Degrees Mobile Limited PO BOX 8355, Symonds Street, Auckland 1150. New Zealand Tel: +64 22 200 2000

Website: www.2degreesmobile.co.nz Email: info@2degreesmobile.co.nz

TELECOM NEW ZEALAND

PO Box 1473 Christchurch 8140 Website: www.telecom.co.nz

VODAFONE NEW ZEALAND LTD

20 Viaduct Harbour Avenue. Private Bag 92161, Auckland 1142, New Zealand Tel: +64 9 962 9888 Website: www.vodafone.co.nz

GOVERNMENT BODIES/ REGULATORY AGENCIES

AGB NIELSEN MEDIA RESEARCH

Level 3, Nielsen Centre, 129 Hurstmere Road Takapuna Auckland 0622 Tel: +64 9 970 4188 Website: www.nz.nielsen.com

BROADCASTING STANDARDS AUTHORITY

Level 2, 119 Ghuznee Street Wellington 6001 Tel: +64 4 382 9508 Fax: +64 4 382 9543 Website: www.bsa.govt.nz Email: info@bsa.govt.nz

MINISTRY OF BUSINESS, INNOVATION AND EMPLOYMENT

15 Stout Street, Wellington 6011 New Zealand Tel: +64 4 472 0030 / 917 0199 Website: www.mbie.govt.nz Email: info@mbie.govt.nz

NEW ZEALAND ON AIR

Level 2, 119 Ghuznee Street, PO Box 9744 Wellington 6141, New Zealand Tel: +64 4 382 9524 Fax: +64 4 382 9546 Website: www.nzonair.govt.nz Email: info@nzonair.govt.nz

THINK TV

Level 5, 9 High Street Auckland City, Auckland 1010 New Zealand Tel: +64 9 280 3800 Website: www.thinktv.co.nz Email: info@thinktv.co.nz

PHILIPPINES

STATS**BOX**

PHILIPPINES

POPULATION 102,250,133 TV HOUSEHOLDS 22,384,704 TV PENETRATION

Urban: 92% Rural: 70%

PAY-TV PENETRATION 16% INTERNET USERS 44,200,000 INTERNET PENETRATION

FIXED BROADBAND PENETRATION 9% MOBILE BROADBAND PENETRATION 8% MOBILE SUBSCRIBERS 114,600,000 **MULTICHANNEL PENETRATION 20% NON-TERRESTRIAL TV** CONNECTIONS 3.200.000

TV AD EXPENDITURE P264.34 bn

The Philippines Population 2016, by World Population Review
-Asia Pacific Multichannel TV Advertising 2016, by CASBAA Kantar Media
Asia Pacific Multichannel TV 2015, by CASBAA
Social Media Stats in the Philippines 2015, by We Are Social

With a population of over 102 million and internet penetration up by 8% to 44%, the Philippines proves good business for the pay-TV industry, especially direct-to-home (DTH) satellite and cable TV broadcast services.

According to SNL Kagan, the multichannel industry in the Asia-Pacific region is positioned for another year of growth. Market fragmentation is expected to impede digital upgrades due to localized ownership of last-mile networks. Consolidation of local small operators into large-scale MSOs is therefore called for to facilitate digitization initiatives.

The Philippines is the one market in Southeast Asia experiencing relatively robust macro fundamentals, boosting telecoms, pay-TV and advertising industry growth, according to the Asia Pacific Multichannel TV Advertising 2016 by CASBAA. The publication also foresees Cignal to add ~250,000 new customers this year but ARPU growth will be muted until up-selling and packaging improves. SkyCable on the other hand is adding a modest level of new customers every year with ARPU remaining healthy.

PHILIPPINES

BROADCASTING SCENE

For the first 9 months of 2015, ABS-CBN Corporation has reported PhP27.8 billion in consolidated revenue, bringing its net income to PhP1.9 billion which is 23% higher compared to the same period last year. The company reported higher third quarter revenues of PhP10.1 billion, 8% higher than the revenues generated during the second quarter of 2015.

According to Kantar Media, the top 10 programmes for free-to-air television during this period were all produced by ABS-CBN. Also, Star Cinema has continued to dominate the local box office, generating close to PhP2 billion in ticket sales. Star Cinema's 10th release for the year, The Love Affair has become the group's highest-grossing film shown overseas. Kantar Media uses a nationwide panel size of 2,609 urban and rural homes that represent 100% of the total Philippine TV viewing population.

As at January 2016, the list of the most watched programmes include FPJ's Ang Probinsyano with an average national TV rating of 39.8% followed by Pangako Sa'Yo with 31.4% which tied at second with Maalaala Mo Kaya and Wansapanataym. Dance Kids maintained its good showing (29.8%) at third place.

Primetime newscast TV Patrol continues to be the choice news source of most Filipinos as the only news programme in the top 10 programmes of January 2016, landing at the fourth spot with an average national TV rating of 28.7%.

KEY DEVELOPMENTS

Early August last year saw the launch of Mezzo Live HD, a premier classical music, jazz and dance channel. The channel launched on SKYCable and Destiny Cable in the Philippines, available 24/7 to subscribers of the cable network. Marking the first agreement for the channel in the Philippines, this is a major step in the channel's development in South-east Asia.

In July 2015, E! Entertainment Television launched the I Heart Pinoy block, registering significant ratings growth. The block features features back-to-back premieres of hit original reality series It Takes Gutz To Be A Gutierrez and The StyleList, Inc. Viewing of the block was dominated by a young

and affluent demographic, which improved significantly from historical averages.

Armoza Formats' *I Can Do That!* had scored a commission with ABS-CBN last May. The show will be produced in-house and marks the first time that ABS-CBN has acquired an Israeli format, and the first format from Armoza to air in the Philippines.

On 16 March 2015, 9TV officially rebranded to become CNN Philippines, the predominantly English 24 hour free-to-air news channel and website. CNN Philippines will operate from studio facilities in Manila and offers a dynamic combination of local and international news as well as current affairs, feature programming and documentaries.

Scripps Networks Interactive had announced the launch of HGTV in the Philippines on two platforms SKYCable and Cignal Digital TV. The home lifestyle channel premiered on 1 March 2015 with a robust line-up of top-rated programmes about property, hybrid construction, design and extreme spaces. To cater to local audiences, Scripps Networks will also produce localised original short-form content Extreme Homes and I Like This.

RTL CBS Entertainment HD also announced in February 2015 the launch of a dedicated feed for the Philippines. The separate feed comes just over a year after the channel's launch in the country. The same day telecasted lineup includes Entertainment Tonight, The Insider, The Late Show with David Letterman and Scorpion.

FREE-TO-AIR

ABS-CBN CORPORATION

Sgt. E.A. Esguerra Ave Corner Mother Ignacia Street Quezon City, Philippines Tel: +63 2 924 415 2272 Website: www.abs-cbn.com Email: web feedback@abs-cbn.com

APT ENTERTAINMENT

Monomer Building, Jose Cruz St Pasig Metro Manila Tel: +63 2 671 8501

CIGNAL DIGITAL TV

Tel: +63 2 244 6251 Website: www.cignal.tv Email: care@cignal.tv

GMA WORLDWIDE INC

10th Floor, GMA Network Center EDSA cor. Timog Avenue, Diliman Quezon City, Philippines 1103 Tel: +63 2 928 5072 Website: www.gmaworldwide.tv/index.php Email: gwi@gmanetwork.com

NATIONAL BROADCASTING NETWORK (NBN)

Broadcast Complex, Visyas Ave Brgy. Vasra, Quezon City, Philippines Tel: +63 2 920 4389 Website: www.pty.ph

PILIPINAS GLOBAL NETWORK LIMITED (TV5 INTERNATIONAL)

12/F Marajo Tower, 312 26th St. West Cor. 4th Ave Bonifacio Global City, Taguig, 1634 Philippines Tel: +63 2 552 1891 Website: www.pgnl.ph

PROGRESSIVE BROADCASTING CORP

G/F AIC Gold Tower, Emerald Avenue Corner Garnet & Sapphire, St. Ortigas Center, Pasig City Tel: +63 2 634 6513 Fax: +63 2 6341570 Website: progbroadcasting.yocal.ph

PAY-TV

DREAM BROADCASTING SYSTEM

11th Floor DPC Place 2322 Don Chino Roces Avenue Makati City 1231 Tel: +63 2 889 8292 Website: www.dream.com.ph Email: admin_sales@dream.com.ph

EAGLE BROADCASTING CORPORATION

#25 Central Avenue, Culiat Quezon City, Philippines Tel: +63 2 410 9890 Fax: +63 2 995 1302 Website: eaglebroadcasting.net Email: info@eaglebroadcasting.net

GLOBAL DESTINY CABLE

2285 Solid House Building 2F Pasong, Tamo Ext, Makati City 1231 Tel: +63 2 418 0000 Fax: +63 2 810 5556 / 894 5850 Website: www.destinycable.com.ph Email: weserve@destinycable.com.ph

MBC MANILA BROADCASTING COMPANY

MBC Bldg. Star City Compound CCP Complex, Roxas Boulevard Pasay City, Philippines Tel: +63 2 832 6127 / 832 6105 Website: www.manilabroadcasting.com Email: jomai@manilabroadcasting.com

MEDIASCAPE INC

8/F Net One Cenre, 3rd Avenue cor. 26th Street, Bonifacio GLobal City Taguig City 1634, Metro Manila, Philippines Tel: +63 2 244 6251 Website: www.cignal.tv Email: care@cignal.tv

RMN RADIO MINDANAO NETWORK

4th floor State Condominium 1 Building Salcedo Street, Legaspi Village Makati City 1229, Philippines Tel: +63 2 813 4481 Website: www.rmn.ph Email: sales@rmn.ph

SKYCABLE

6th Floor, ELJ Communications Center Mother Ignacia Avenue Quezon City, Philippines Tel: +63 2 381 0000 Website: www.skycable.com Email: skyserves@mysky.com.ph\

SOLAR ENTERTAINMENT CORPORATION

3F Worldwide Corporate Center EDSA cor. Shaw Blvd Mandaluyong City, 1552 Phlippines Tel: +63 2 461 0888 Website: www.solarentertainmentcorp.com Email: inquiry@solarentertainmentcorp.com

TELESUCCESS PRODUCTIONS INC

80 Ortigas Avenue, Greenhills San Juan City, Manila, Philippines Tel: +63 2 721 1107 Fax: +83 2 721 6974 Email: lchan@telesuccess.biz

UCF-TV

17 Highlight St., Area 4, Fourth Estate Subd Sucat, Parañaque City, Philippines Tel: +63 2 820 7764 Fax: +63 2 820 7764 Email: ucf_tv@yahoo.com

PRODUCTION STUDIOS

88 STOREY FILMS

2/F Jupiter Centre 22 Jupiter Street corner Galaxy Street, Bel-Air Makati City, Philippines Tel: +63 2752 0372 Website: www.88storeyfilms.com

ALL MEDIA MARKETING HOUSE INC

Unit 209, Cattleya Condominium 235 Salcedo Street, Legaspi Village Makati City 1229, Philippines Tel: +63 2815 4874 Website: www.allmedia.com.ph Email: allmedia@info.com.ph

ANDREA CAPRANICO

Unit 43D, North PPT 4th Ave Fort Bonifacio Global City 1634 Taguig MetroManila, Philippines Tel: +63 9 1664 0192 1 Email: andreacapranico@gmail.com

BEGINNINGS AT TWENTY PLUS INC

6th Floor, Don Chua Lamko Building 100 LP Leviste Corner HV Dela Costa, Salcedo Village Makati City 1227, Philippines Tel: +63 2753 1609 Website: www.twentyplus.com.ph

BIGFOOT STUDIOS

1 Hollywood Boulevard Bigfoot LT. and Media Park Lapu-Lapu City 6015 Cebu, Philippines Tel: +63 3249 5922 2 Website: www.bigfootstudios.com

BRAND NEW MEDIA (PHILIPPINES)

TV5 Media Center Reliance St (cor. Sheridan St) Mandaluyong City Mandaluyong, Philippines Website: www.brandnewmedia.com.au

BREW PRODUCTIONS

7th floor HRC Centre 104 Rada Street, Legaspi Village Makati City 1229, Philippines Tel: +63 886 4308 Website: www.brewproductions.com Email: brewproductions1010@gmail.com

PHILIPPINES

CREASIA INC

3869-B, Bermeo Street, Palanan Makati City 1235, Philippines Tel: +63 2834 8016 Fax: +63 2833 8830 Website: www.creasiainc.com Email: marketing@creasiainc.com

CUTTING EDGE PRODUCTIONS INC

7th Floor Ricogen Building, 112 Aguirre Street, Legaspi Village Makati City 1229, Philippines Tel: +63 2818 3343 Website: www.cuttingedge-prod.com Email: info@cuttingedge-prod.com

GMA NETWORK INC

GMA Network Center EDSA cor. Timog Ave Diliman, Quezon City 1103 Philippines Tel: +63 2 9827 777 Fax: +63 2 9207 703 Website: www.gmanetwork.com

GUNG HO FILMS

306, GC Corporate Plaza 150 Legazpi Street, Legaspi Village Makati City 1200, Philippines Tel: +63 2478 7582 Website: www.gunghofilmsmanila.ph Email: info@gunghofilmsmanila.com

IMACRON INC

IMACRON Media Centre Building 115 Kamuning Road Quezon City 1103, Philippines Tel: +63 2920 0575 Fax: +63 411 2255 Website: www.imacron.com

OUTBOUND ASIA INC

2347 Osmeña cor, Antipolo, Brgy Valenzuela, Makati City, Philippines Tel: +63 2899 6225 Fax: +63 2899 6225 Website: www.outboundasia.com Email: jay@outboundasia.com

PROVILL

7749 Saint Paul Street, San Antonio Village Makati City 1203, Philippines Tel: +63 2895 5026 Fax: +63 2890 7160 Website: www.provill.com Email: info@provill.com

TOON CITY (MORPH ANIMATION INC)

2F, FMF Business Center 126 Pioneer St, Mandaluyong 1501 Metro Manila, Philippines Tel: +63 2 634 1214 Website: www.tooncityanimation.com Email: info@tooncityanimation.com

TOP DRAW ANIMATION INC

Suite 601, 6th Floor West Tower, Philippine Stock Exchange Centre Exchange Road, Ortigas Centre Pasig City, Philippines 1605 Tel: +63 2 687 7220 Website: www.topdrawanimation.com

UNITEL PRODUCTIONS INC

4th and 7th Floor Salustiana D. Ty Tower 104 Paseo De Roxas Corner Perea Street Legaspi Village, Makati City 1229, Philippines Tel: +63 2845 0372

Website: www.unitel.ph Email: madonna.tarrayo@unitel.ph

MOBILE TELCOS

GLOBE TELECOM INC

3rd Floor, Gateway Mall Araneta Center Cubao Quezon City Tel: +63 2 730 1010 (sales) Website: www.globe.com.ph Email: talk@globetel.com.ph

PHILIPPINE LONG DISTANCE TELEPHONE COMPANY (PLDT)

Ramon Cojuangco Building Makati Ave. corner Ayala Ave Legaspi Village, Makati City Metro Manila, Philippines 1200 Tel: +63 2 816 8024 +63 2 816 8684 Website: www.pldt.com.ph

SMART COMMUNICATIONS INC

SMART Tower, 6799 Ayala Avenue Makati, Philippines 1226 Tel: +63 2 888 1111 Fax: +63 2 848 8870 / 848 8830 Website: www.smart.com.ph Email: customercare@smart.com.ph

GOVERNMENT BODIES/ REGULATORY AGENCIES

DEPARTMENT OF TRANSPORT AND COMMUNICATIONS

The Colombia Tower, Ortigas Ave Barangay Wack-wack, Mandaluyong City 1555 Philippines

Tel: +63 2 727 7960 to 79 Website: www.dotc.gov.ph Email: webmaster@dotc.gov.ph

FEDERATION OF INTERNATIONAL CABLE TV & TELECOMMUNICATIONS ASSOCIATION OF THE PHILIPPINES (FICTAP)

1607 Sunset View Tower Roxas Blvd, Pasay City Tel: +63 2 833 4908 / 1087 Website: www.fictap.com.ph Email: secretariat@fictap.com.ph

NATIONAL TELECOMMUNICATIONS COMMISSION

BIR Rd, Diliman Quezon City, Metro Manila Tel: +63 2 924 3743 Website: www.ntc.gov.ph Email: gen.services@ntc.gov.ph

PHILIPPINE CABLE TELEVISION ASSOCIATION

Unit 504 Taipan Place Condominium F. Ortigas Jr. Road, Ortigas Center, Pasig City Philippines 1605 Tel: +63 2 623 1249 / 623 1254 Website: www.pcta.org.ph

Email: secretary@pcta.org.ph

SINGAPORE

STATS**BOX**

SINGAPORE

POPULATION 5.54 million
PAY-TV PENETRATION 82%
TV HOUSEHOLD 3.5
TV PENETRATION 1,475,000 (98.9%)
INTERNET USERS 11,512,900
INTERNET PENETRATION 92.5%
FIXED BROADBAND
PENETRATION 101%
BROADBAND SUBSCRIBERS
12,215,200

WIRELESS BROADBAND SUBSCRIBERS 10,744,400 WIRELESS BROADBAND PENETRATION RATE 194.1% MOBILE SUBSCRIBERS 8,271,000

MOBILE POPULATION
PENETRATION RATE 149.4%
MOBILE BROADBAND
PENETRATION 186%
MULTICHANNEL
PENETRATION 70.1%
NON-TERRESTRIAL TV
CONNECTIONS 965,000

SOURCES

-Latest Statistic Data 2015, Department of Statistics Singapore -Statistics on Telecomm Services for 2015- July, by IDA Singapore -Asia Pacific Multichannel TV 2015 by CASBAA -Statistics on Telecom Services for 2016 Jan-

Singapore's media sector has been performing strongly, posting a compounded annual growth rate (CAGR) of 6.8%. In 2010, the industry contributed \$\$6.4 billion in value-added (VA) and \$\$23.9 billion revenue to the economy, and employed some 66,000 workers. Singapore's media sector consists of several industries, including TV broadcast and production; publishing and printing; film; music; as well as interactive and digital media.

Interactive and Digital Media – which includes video games, animation, online/mobile media and new forms of digital entertainment – has skyrocketed into a multi-billion dollar business. The global videogames industry (excluding hardware sales) is expected to swell from US\$56 billion in 2010 to US\$82 billion by 2015, with Asia registering the fastest growth, according to the PriceWaterhouse Coopers' Global Entertainment & Media Outlook.

Singapore's animation and games industries are seeing rapid expansion. Singapore is seeing an influx of leading digital media companies such

as Tecmo-Koei, Lucasfilm, Double Negative, Electronic Arts and Ubisoft. Local companies like Ratloop Asia, Sparky Animation and Scrawl Studios have also responded eagerly too, producing original content for export and entering strategic partnerships with international distributors.

According to Deloitte, Singapore's games and animation industries, together with online/mobile media, have demonstrated robust growth, posting a CAGR of 26% from 2006-2010. In 2010 it contributed \$1.2 billion in VA and \$1.5 billion revenue to the economy, and employed an estimated 11,000 workers.

Singapore is an ideal location for creating and deploying new content and for managing intellectual property (IP), as it has the best IP protection in Asia and a large, multilingual talent pool in both traditional and new media. Development and animation studios, and companies which provide game hosting will also find Singapore attractive due to the island's large pool of graduates in IT and programming. For companies in the printing and publishing sector, Singapore is a nexus for Asian financial and professional news, and a cost-effective printing and distribution hub.

Singapore offers proximity and excellent connectivity to regional markets – markets that have a tremendous appetite for interactive media and digital media entertainment. As a cosmopolitan, urbanised Asian city-state, it offers a unique blend of Eastern and Western cultural influences. The government has also put in place policies to attract and retain talent from all over the world, creating a melting pot of creative talent for companies to tap into.

Since the 1990s, Singapore has attracted a number of global broadcasters to its shores. There are now a large number of major broadcasting networks uplinking their channels from Singapore to their regional audiences. These include Discovery Networks Asia Pacific, CNBC Asia Pacific and ESPN Star Sports. From broadcast, the sector has progressed into content production. One example is the 2011 AXN reality series "Cash Cab Asia". Produced by AZN, the project was filmed in Singapore, with postproduction work undertaken by Active TV.

Over the years, Singapore-made TV content has gained recognition, winning international awards and

SINGAPORE

entertaining audiences from some 70 countries around the world.

Award winning content from Singapore includes factual entertainment series Very!'s Chasing Happiness, which won a Rockie at the BANFF World Media Festival in 2013; and The Great Elephant Gathering by Beach House Pictures, which reaped a Silver Medal Award for the Nature & Wildlife category at the New York Festivals 2013.

Moving from providing services-forhire to co-owning and creating original content, Singapore media companies have also proven to be strong coproduction partners. An example is Serangoon Road, where Singaporebased Infinite Studios partnered with HBO Asia, Australia Broadcasting Corporation (ABC) and Western Australia to co-produce HBO Asia's first original series. Serangoon Road is a ten episode hour-long detective series set against the tumultuous backdrop of 1960s Singapore. Other recent co-productions include Kakadu, a documentary series on Kakadu National Park in Australia by Beach House Pictures, Northern Pictures and ABC.

Beyond producing content for television, more producers are exploring transmedia storytelling and new formats, extending the TV experience to multiple platforms. Notable multi-media content created include Mediacorp's drama 96°C Café and Beach House Pictures' Hidden Cities Extreme, a travel and adventure series. 96°C Café was first telecast online on xinmsn.com and continued its run as a 20-episode series on free-to-air (FTA) TV; while Hidden Cities Extreme had viewers engaged on its Facebook page which shared videos, images and upcoming episodes of the programme.

In addition, being strategically located in Asia, with excellent content production, aggregation, distribution and broadcasting capabilities and a burgeoning creative community, Singapore has become the natural home and springboard to other parts of Asia for some of the world's most established global media companies. They include AXN, BBC, CNBC Asia, Discovery Asia, FremantleMedia Enterprises, HBO Asia, MTV Asia, Nickelodeon and Walt Disney Television.

INCREASING INITIATIVES TO IMPROVE INDUSTRY STANDARDS

Recognising the industry's need to better understand pay-TV viewing and its reach, StarHub partnered Nielsen to launch StarHub SmarTAM, Singapore's first Television Audience Measurement system using Return Path Data (RPD) technology, late September 2015. StarHub has also commissioned Nielsen to support the subscription and sales of SmarTAM data.

The TV audience measurement system tracks both real-time and time-shift viewing of TV content and advertising spots across more than 200 StarHub TV channels. StarHub SmarTAM has the ability to provide highly accurate and dynamic audience segmentation, track specific media consumption habits and facilitates advertising campaign retargeting beyond TV in real-time.

The Beijing Film Academy (BFA) and Singapore Media Academy (SMA) announced in October 2015, the launch of the prestigious curriculum of the Diploma in Filmmaking in Singapore. BFA and SMA are hoping to nurture the next generation of media leaders who are truly international through this crosscultural collaboration. SMA will accept the first intake of the diploma course in early 2016.

The SMF this year has opened up more avenues for strategic partnerships, creative collaborations and investment opportunities into the region. This is most evident from the Southeast Asian Film Financing Project Market (SAFF) where 10 in-development fiction and non-fiction feature film projects will be matched with commissioners, investors and co-production partners. The SAFF received an overwhelming response with a total of 148 project submissions from 22 countries as at 30 September this year. ATF 2016 will also host several masterclasses for budding producers.

ON THE GLOBAL-SCALE

In other news, Viddsee raised USD2.3 million after bringing Japan-based CyberAgent Ventures (CAV) as lead investor in its latest round of funding to develop the new wave of mobile-powered cinema, starting with Asia. Singapore stormed to the global market when it headed to MIPCOM 2015 with more than 600 hours of Asian content. MDA had led a delegation of 16 Singapore media companies to Cannes, including live action and animation producers, as well as distributors.

In October 2015, MDA, MediaCorp and Oak3 Films announced that *Spelling Armadillo* has been nominated for the 4th International Emmy Kids Awards in the category of Kids: TV Movie / Mini-Series. This is the first time a Southeast Asian production is nominated under the Kids: TV Movie / Mini-series category in the International Emmy Kids Awards.

FREE-TO-AIR

MEDIACORP PTE LTD Mediacorp Campus

1 Stars Avenue Singapore 138507 Tel: +65 6333 3888 Fax: +65 6251 5628

Website: www.mediacorp.sg

CABLE TV

STARHUB LTD67 Ubi Avenue 1 #05–01 StarHub Green,

StarHub Green, Singapore 408942 Tel: +65 6825 5000 Fax: +65 6720 5000 Website: www.starbub.co

Website: www.starhub.com Email: corpcomms@starhub.com

INTERNET TV

VIKI PTE LTD

Block 59 Mohamed Sultan Road #04-08/09/10, Singapore 238999 Tel: 6222 4347 Fax: 6491 5732 Website: www.viki.com Email: info@yiki.com

IPTV PROVIDERS

M2B WORLD ASIA PACIFIC PTE LTD

35 Tai Seng Street #01-01, Tata Communications Exchange, Singapore 534103 Tel: +65 6309 3055 Website: www.m2bworld.com

ONEIPTV

10 Anson Road #23-14A, International Plaza, Singapore 079903 Tel: +65 6887 5645 Fax: +65 6826 4170 Email: support@oneiptv.com

SINGTEL MIO TV

(Content & Media Services Group) 31 Exeter Road, Comcentre #19-00 Singapore 239732 Tel: +65 6838 3388 Fax: +65 6732 8428 Website: www.singtel.com

Email: newsroom@singtel.com

PRODUCTION STUDIOS

10AM COMMUNICATIONS PTE LTD

Sunshine Plaza 91 Bencoolen Street #12-03 Singapore 189652 Tel: +65 6223 1000 Fax: +65 6223 1031 Email: info@10am-asia.com

ABUNDANT PRODUCTIONS

24 Sin Ming Lane
Midview City #03-104
Singapore 573970
Tel: +65 6659 4590
Website: www.abundant-productions.com
Email: info@abundant-productions.com

ACTIVETY ASIA PTE LTD

21A South Bridge Road Level 2, Singapore 058661 Tel: +65 6738 4345 Fax: +65 6735 6718 Website: www.activetv.ty

AKANGA FILM ASIA PTE LTD

35 Kelantan Lane #02-02 Singapore 208652, Tel: +65 6299 4068 Fax: +65 6299 4069 Website: www.akangafilm.com Email: info@akangafilm.com

ALTA PRODUCTIONS / UPSIDE DOWN CONCEPTS PTE LTD

996 Bendemeer Rd #06-06, Singapore 339944 Tel: +65 6391 1950 Fax: +65 6398 1707 Website: www.alta.sg Email: ck@alta.sg

ANTARES INTERNATIONAL MEDIA PTE LTD

Robinson Road PO Box 1987 Singapore 903937 Tel: +65 9121 1511 Website: www.antares-tv.com Email: info@antares-tv.com

ASIAWORKS TELEVISION (SINGAPORE)

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AUGUST MEDIA HOLDINGS PTE LTD

Blk 71, Ayer Rajah Crescent #07-12/14, Singapore 139951 Tel: +65 6592 0577 Website: www.augustmh.com Email: info@augustmh.com

AUGUST PICTURES PTE LTD

43 Jalan Merah Saga #03-78, Singapore 278115 Tel: +65 6250 4801 Email: admin@augustpictures.com.sg

BDA CREATIVE SINGAPORE

2 Alexandra Road (Delta House) #06-03 Singapore 159919 Tel: +65 6732 3300 Website: www.bdacreative.tv Email: paula.mason@bdacreative.tv

BEACH HOUSE PICTURES PTE LTD

189 New Bridge Road #04-01/02 Singapore 059422 Tel: +65 6236 9560 Fax: +65 6532 7905 Website: www.beachhousepictures.com Email: contact@beachhousepictures.com

BOMANBRIDGE MEDIA PTE LTD

8 Smith Street, #02-01 Singapore 058922 Tel: +65 6224 4211 Fax: +65 6224 9879 Website: www.bomanbridge.tv Email: info@bomanbridge.tv

BRAND NEW MEDIA (SINGAPORE)

315 Outram Road, #12-03 Tan Boon Liat Building Singapore 169074 Tel: +65 6681 6485 Website: www.brandnewmedia.com.au/ regions/Singapore

SINGAPORE

CLOVER FILMS PTE LTD

#08-08, UB One 81 Ubi Avenue 4 Singapore 408830 Tel: +65 6841 0815 Fax: +65 6841 0175 Website: www.cloverfilms.com.sg

COSMOS-MAYA

#38-01 Oue, Downtown 1, 6 Shenton Way Singapore 068809 Tel: +65 6222 0228 Fax: +62 6842 7176

Website: www.mayadigitalstudios.com

COUP COMMUNICATIONS

59 Cantonment Rd Singapore 089756 Tel: +65 6226 2170 Website: www.coupcom.com Email: info@coupcom.com

CSP PRODUCTIONS PTE LTD

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Email: sales@cspproductions.com.sg

DREAM FOREST PRODUCTIONS

56 Prinsep St, #01-01 Singapore 188685 Tel: +65 6837 2345 Fax: +65 6837 0341 Website: www.dreamforest.com Email: contact.us@dreamforest.com

EBUS MEDIA NETWORK PTE LTD

3 Fusionopolis Place Galaxis #04-51/52/53 Singapore 138523 Website: www.groupimd.com Email: info@ebus.tv

EDITUDE PICTURES PTE LTD

Block 1003, Bukit Merah Central #03-07, Technopreneur Centre Singapore 159836 Tel: +65 6227 7524 Fax: +65 6227 7049 Website: www.editude.com.sg Email: enquiries@editude.com.sg

ELIXIR ENTERTAINMENT

One Raffles Quay, Level 25 North Tower, Singapore 048583 Tel: +65 8432 1182 Website: www.elixir-ent.com

ENDEMOL SHINE ASIA

19 Cantonment Road Singapore 089741 Tel: +65 6653 6777 Fax: +65 6653 6773

Website: www.endemolshinegroup.com Email: jeeyoung.lee@endemolshine.com

FILMAT36 (SINGAPORE) PTE LTD

501 Balestier Road #02-03 Wai Wing Centre Singapore 329844 Tel: +65 6256 1982 Fax: +65 6256 1732 Website: www.filmat36.com Email: production@filmat36.com

FILM MALL PTE LTD

Block 171 Kallang Way #05-04 Kolam Ayer Industrial Estate Singapore 349250 Tel: +65 6842 6498 Fax: +65 6842 7616 Website: www.filmmallone.com Email: info@filmmallone.com

FLY ENTERTAINMENT PTE LTD

213 Henderson Road Henderson Industrial Park #02-10 Singapore 159553 Tel: +65 6224 3188 Fax: +65 6224 2388 Website: www.fly.com.sg

FREEFLOW PRODUCTIONS PTE LTD

89 Neil Road #01-01 Singapore 088849 Tel: +65 6224 4138 Fax: +65 6224 3918 Website: www.freeflow.com.sg Email: reach@freeflow.com.sg

FREESTATE PRODUCTIONS

The Crescent @ Kallang #05-07, 47 Kallang Pudding Rd Singapore 349318 Tel: +65 6444 7073 Fax: +65 6299 1764 Website: www.freestatesite.com Email: gozde@freestatesite.com

FREMANTLEMEDIA INTERNATIONAL

10 Raeburn Park #03-01 Block A, Singapore 88702 Tel: +65 6223 8771 Website: www.fremantlemedia.com

GRAVITATE PTE LTD

237 Cantonment Road Singapore 089767 Tel: +65 6221 0178 Fas: +65 6221 1231 Website: www.gravitatepost.com Email: shahril@gravitatepost.com

GRAVITY FILMS PTE LTD 26A Sago Street

Singapore 059021 Tel: +65 6734 6168 Fax: +65 6734 6178 Website: www.gravityfilms.com.sg Email: rowena@gravityfilms.com.sg

HI-5 WORLD

22 Cross Street #03-54/61, South Bridge Court China Square Central Singapore 048421 Tel: +65 6319 4171 Website: www.hi-Sworld.com

HUB MEDIA GROUP

22 Cross Street #03-54/61 South Bridge Court China Square Central Singapore 048421 Tel: +65 6226 3771 Fax: +65 6226 1655 Website: www.hubmediagroup.com

IFA MEDIA

62 Burn Road, TSH Centre #05-01 Singapore 369976 Tel: +65 6224 6366 Fax: +65 6224 6466 Website: www.ifa-media.com Email: enquiries@ifa-media.com

IKON MEDIA PTE LTD

Far East Finance Building 14 Robinson Road, Singapore 048545 Tel: +65 6726 8776 Fax: +65 6323 1839 Website: www.ikonfilms.com Email: info@ikonfilms.com

IMAGICAL ARTS

3014A, Ubi Road 1 #07-01 Singapore 408703 Tel: +65 6747 4722 Fax: +65 6842 1421 Website: www.imagicalarts.net Email: info@imagicalarts.net

IMAGINE GROUP ENTERTAINMENT PTE LTD

142 Neil Road 088871 Singapore Tel: +65 6220 6731 Website: www.imaginegroup.tv

INFINITE STUDIOS (SINGAPORE)

21 Media Circle #07-01 Singapore 138562 Tel: +65 6559 9118 Fax: +65 6559 9100 Website: www.frameworks.com.sg Email: info@frameworks.com.sg

INTENSE ANIMATION STUDIO

60 Kaki Bukit Place #07-04 Eunos Techpark (Lobby B) Singapore 415979 Tel: +65 6284 8546 Website: www.intense-animation.com Email: jennifer@intense-animation.com

J TEAM PRODUCTIONS PTE LTD

SCAPE 2 Orchard Link #04-01 Singapore 237978 Tel: +65 6509 8065 Website: www.jteam.com.sg Email: office@jteam.com.sg

LIANG LI MEDIA SINGAPORE

#17-08, 114A Arthur Road 439826 Singapore Tel: +65 601 2213 3538

LITTLE RED ANTS

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LUNAR FILMS (SINGAPORE)

27A Arab Street Singapore 199726 Tel: +65 6296 7848 Fax: +65 6296 7148 Website: www.lunarfilms.tv Email: jocelyn@lunarfilms.tv

M2B WORLD ASIA PACIFIC PTE LTD

35 Tai Seng Street #01-01, TATA Communications Exchange Singapore 534103 Tel: +65 6309 3055

Website: www.wowtv.com MAKE PRODUCTIONS

65 Tessesohn Road Singapore 217666 Website: www.makeproductions.com Email: info@makeproductions.com

MEDIAFREAKS PTE LTD

206A Syed Alwi Road Singapore 207739 Tel: +65 6323 3186 Fax: +65 6323 2960 Website: www.media-freaks.com Email: info@media-freaks.com

MIRAGE PICTURES PTE LTD

Blk 1093, Lower Delta Road #03-15 Singapore 169204 Tel: +65 6270 9193 Fax: +65 6270 9974 Website: www.miragepictures.com.sg Email: support@miragepictures.com.sg

MONSTROU STUDIO PTE LTD

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MOTION MEDIA WORKS

Block 11 Kallang Place #03-12 Singapore 339155 Tel: +65 6392 3696 Website: www.motionmediaworks.com Email: info@motionmediaworks.com

MOVING BITS

883A Bukit Timah Road Singapore 279894 Tel: +65 6469 9163 Website: www.movingbitsonline.com Email: contact@movingbitsonline.com

NO AVERAGE JOE PTE LTD

The Broom Cupboard 28 Sin Ming Lane #03-147 Midview City Singapore 573972 Tel: +65 6570 5478 Website: www.noaveragejoe.tv Email: info@noaveragejoe.tv

OAK3 FILMS PTE LTD

18 Kaki Bukit Road 3 #04-09 Singapore 415978 Tel: +65 6226 2338 Fax: +65 6226 2339 Website: www.oak3films.com Email: info@oak3films.com

OCHRE PICTURES PTE LTD

Blk 73 Ubi Road 1 #06-50 Oxley Biz Hub Singapore 408733 Website: www.ochrepictures.com Email: contact@ochrepictures.com

OMENS STUDIOS PTE LTD

#03-00 See Hoy Chan Building Singapore 118519 Website: www.omens-studios.com Email: enquiries@omens-studios.com

ONE ANIMATION PTE LTD

305 Alexandra Road Vantage Automotive Centre #03-03 Singapore 159942 Tel: +65 6273 1785 Website: www.oneanimation.com Email:info@oneanimation.com

PAL PICTURES

1 Pemimpin Drive One Pemimpin #08-12 Singapore 576151 Website: www.palpictures.com.sg Email: info@palpictures.com.sg

SINGAPORE

PARADE MEDIA GROUP

435 C Fernvale Road, #17-226 Singapore 793435 Tel: +65 9188 0144 Website: www.parade.media Email: marketing@parade.media

PICO ART INTERNATIONAL PTE LTD

Pico Creative Centre 20 Kallang Avenue Singapore 339411 Tel: +65 6294 0100 Website: www.pico.com Email: sg.info@sg.pico.com

PILGRIM PICTURES PTE LTD

63 Hillview Avenue #10-25 Lam Soon Industrial Building Singapore 150167 Website: www.pilgrimpictures.com.sg Email: questions@pilgrimpictures.com.sg

PREDIX PRODUCTIONS

Tel: +65 8272 8673 Website: www.predixpro.com Email: contact@predixpro.com

REEL LOCO PRODUCTIONS PTE LTD

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REFINERY MEDIA

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RICE BARN PTE LTD

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RICHOPUS MUSIC

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ROBOT PLAYGROUND MEDIA PTE LTD

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Website: www.robotplaygroundmedia.com Email: hello@robotplaygroundmedia.com

SHOOTING GALLERY ASIA (SINGAPORE)

136 Joo Seng Road #01-00 Singapore 368360 Tel: +65 6289 8828 Fax: +65 6289 818 Website: www.shootinggalleryasia.com Email: productions@shootinggalleryasia.com

SHORTMAN FILMS

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The Modules
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Website: www.shortmanfilms.com
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SITTING IN PICTURES

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Website: www.sittinginpictures.com Email: mail@sittinginpictures.com

SPARKY ANIMATION PTE LTD

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SUPERNOVA MEDIA

102 Joo Chiat Road #02-01 Singapore 427396 Tel: +65 6348 8509 Fax: +65 6345 5278

Website: www.supernovamedia.asia Email: hello@supernovamedia.asia

THAT'S INNOVATIVE PTE LTD

8@TradeHub 21 #09-12 8 Boon Lay Way Singapore 609964 Tel: +65 6774 7121 Fax: +65 6793 1670

Website: www.thatsinnovative.com Email: events@thatsinnovative.com

THE MOVING VISUALS CO PTE LTD

2 Kallang Avenue #04-08, CT Hub Singapore 339407 Tel: +65 6333 3051 Website: www.tmvc.sg Email: info@tmvc.sg

THREESIXZERO

26 Sin Ming Lane #06-123 Singapore 573971 Tel: +65 6684 3875 Fax: +65 6684 3872 Website: threesixzero.tv

 ${\it Email: kwangwei@threesixzero.com.sg}$

TOONZ ANIMATION PTE LTD

312A, Tanglin Road, #01-01 Singapore 247982 Tel: +65 6220 5056 Fax: +65 6235 5690 Website: www.toonz.co

TOTAL SPORTS ASIA PTE LTD

30 Raffles Place, Level 17 Chevron House 048622 Singapore Tel: +65 6809 6131 Fax: +65 6809 6201 Website: www.totalsportsasia.com Email: info@totalsportsasia.com

TVS ASIA (SUNRISE ENTERTAINMENT)

302 Orchard Road #07-03 Tong Building Singapore 238862 Tel: +65 6521 3700 Fax: +65 6521 3801 Website: www.sunriseent.com.sg Email: enquiries@sunriseent.com.sg

TWO OCEANS FILM COMPANY

100 Pasir Panjang Road #01-03 Singapore 118535 Tel: +65 6836 1311

Fax: +65 6836 1131

Website: www.twooceans.com.sg Email: films@twooceans.com.sg

VERITE PRODUCTIONS PTE LTD

#08-28, Technopreneur Centre 20, Ayer Rajah Crescent Singapore 139964 Tel: +65 6571 1809 Fax: +65 6471 2729

Website: www.veriteproductions.com Email: hello@veriteproductions.com

WIDESCREEN MEDIA PTE LTD

261 Waterloo Street #04-28 Waterloo Centre Singapore 180261 Tel: +65 3150 0292 Fax: +65 3150 6826

Website: www.widescreen-media.com Email: info@widescreen-media.com

XTREME MEDIA PTE LTD

Blk 24, Sin Ming Lane #02-101, Midview City Singapore 573970 Tel: +65 6223 1107 Website: www.xtreme.com.sg Email: info@xtreme.com.sg

ZHAO WEI FILMS

22 Scotts Road #01-28 Singapore 228221 Tel: +65 6735 7053 Fax: +65 6735 1181 Website: www.zhaowei.com Email: info@zhaowei.com

ZOOMOO NETWORKS PTE LTD

189 New Bridge Road, #04-01/02 Singapore 059422 Tel: +65 6236 9560 Website: www.zoomoo.tv

MOBILE TELCOS

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10 International Business Park Singapore 609928 Tel: +65 6655 1111 Website: www.m1.com.sg Email: business@m1.com.sg

SINGTEL MOBILE

31 Exeter Road, Comcentre #01-00 Singapore 239732 Tel: +65 6838 3388 Fax: +65 6732 3769 Website: www.singtel.com

STARHUB MOBILE

67 Ubi Avenue 1 #05–01 StarHub Green, Singapore 408942 Tel: +65 6825 5000 Fax: +65 6720 5000 Website: www.starhub.com

FIBRE BROADBAND PROVIDER

NETLINK TRUST

152 Beach Rd Singapore 189721 Tel: +65 6563 4273 Website: www.netlinktrust.com

BROADCAST SOLUTIONS/ TECHNOLOGY PROVIDER

CISCO SYSTEMS

8 Changi Business Park Avenue 1 #05-51, UE BizHub East, South Tower,

Singapore 4860182 Tel: +65 6317 7777 Fax: +65 6632 7532

Website: www.cisco.com/web/SG/index.html

IDEAL SYSTEMS (SINGAPORE) PTE LTD

1 Commonwealth Lane, #06-06, ONE Commonwealth, Singapore 149544 Tel: +65 6684 8770 Fax: +65 6684 8774 Website: www.idealsys.com Email: sales_singapore@idealsys.com

GOVERNMENT BODIES/ REGULATORY AGENCIES

INFOCOMM DEVELOPMENT AUTHORITY OF SINGAPORE

10 Pasir Panjang Road #10-01 Mapletree Business City Singapore 117438 Tel: +65 6211 0888 Fax: +65 6659 2404 Website: www.ida.gov.sg

MEDIA DEVELOPMENT AUTHORITY OF SINGAPORE

3 Fusionopolis Way, #16–22 Symbiosis, Singapore 138633 Tel: +65 6377 3800 Fax: +65 6577 3888 Website: www.mda.gov.sg

MINISTRY OF COMMUNICATIONS AND INFORMATION

140 Hill Street #01–01A,
Old Hill Street Police Station,
Singapore 179369
Tel: +65 6837 9655
Fax: +65 6837 9480
Website: www.mci.gov.sg
Email: MCI_Connects@mci.gov.sg

RATINGS PROVIDERS

KANTAR MEDIA SINGAPORE

67 Ubi Ave 1, StarHub Green #06-04, Singapore 408942 Tel: +65 6355 7000 Fax: +65 6634 7631 Website: www.kantarmedia.com

MEDIACORP PTE LTD



Head Office

Mediacorp Campus, 1 Stars Avenue Singapore 138507 Tel: +65 6333 3888 Fax: +65 6251 5628 Website: mediacorp.sg

Key Personnel

Head, Brand & Communications: Karen Yew Tel: +65 6350 3261

Email: karenyew@mediacorp.com.sg

Company Profile

Mediacorp has the widest range of media platforms in Singapore spanning digital, television, radio, print and out-of-home media. Mediacorp pioneered the development of Singapore's broadcastin industry with radio broadcast in 1936 and television broadcast in 1963. Today, the company has over 50 brands in English, Mandarin, Malay and Tamil, reaching virtually all adults in Singapore weekly.

Mediacorp is an active regional player through Channel NewsAsia International, drama co-productions and collaborations in magazine publishing and online media. Its investments include Kapanlagi Network, Indonesia's largest independent digital media; Cubinet Interactive, a Malaysian digital games publisher; Reebonz, a regional luxury online retailer and International Media Corporation, a Vietnam television.

Mediacorp was named Terrestrial Broadcaster of the Year for the 12th time at the Asian Television Awards in 2015.

Description

Channel 5: The number one English mass entertainment and lifestyle channel for the entire family.

Channel 8: A 24-hour Chinese news and entertainment channel, Channel 8 is the most watched local Chinese channel in Singapore.

Channel U: An entertainment channel that features enriching and inspiring content from Singapore and around Asia.

okto: okto focuses on kids' programming and programmes that target adult viewers with an interest in documentaries, arts, lifestyle and film.

Suria: The heartbeat of the Malay community, Suria offers family entertainment, news and current affairs programmes enjoyed by the young and old, and everyone in between.

Vasantham: The channel of choice for the Indian community in Singapore, Vasantham offers a unique blend of innovative, informational and entertaining programming that appeals to local and international markets.

Channel NewsAsia: The regional news channel, launched in 1999, provides news and information with an Asian perspective. The channel's international feed is available in 61 million households across 28 territories.

STARHUB



Head Office

67 Ubi Avenue 1, #05-01 StarHub Green, Singapore 408942 Tel: +65 6825 5000

Website: www.starhub.com

Key Personnel

Chief Executive Officer: Tan Tong Hai Chief Financial Officer: Dennis Chia Chief Commercial Officer: Kevin Lim Chief Strategic Partnership Officer: Jeannie Ong Chief Marketing Officer: Howie Lau Head, Media Sales: Callie Ng Head, Media Business Unit: Lee Soo Hui

Company Profile

StarHub is Singapore's fully-integrated infocommunications company, offering a full range of information, communications and entertainment services for both consumer and corporate markets. StarHub operates a mobile network that provides 4G, 3G and 2G services. It also manages an islandwide HFC network that delivers multichannel pay-TV services (including HDTV, Internet TV and on-demand services) as well as ultra-high speed residential broadband services. StarHub operates an extensive fixed business network that provides a wide range of data, voice and wholesale services. Over Singapore's fibre-based Nationwide Broadband Network, StarHub offers a broad range of home and business broadband plans, as well as commercial and residential IPTV services.

Launched in 2000, StarHub has become one of Singapore's most innovative info-communications providers, and the pioneer in 'hubbing' – the ability to deliver unique integrated and converged services to all its customers. StarHub, listed on the main board of the Singapore Exchange since October 2004, is a component stock of the Straits Times Index and the MSCI Singapore Free Index.

Number of pay-TV subscribers:

528,000 households as of 31 March 2016

Ownership:

Asia Mobile Holdings Pte. Ltd. – 55.8% NTT Communications Corporation – 9.9% Free Float – 33.6%

Services offered:

Pay-TV: Digital Cable, HDTV, Internet TV, On Demand services, IPTV Mobile: 4G, 3G, 2G Broadband: Up to 1 Gbps

Total no. of channels:

About 200 channels including On Demand and Free-to-Air channels

Self-programmed channels:

E City, W Drama, W Drama On Demand, SuperSports 1-4, SuperSports Arena, Sensasi, Dunia Sinema On Demand and Varnam

Value-added services:

SVOD, TVOD, catch-up and StarHub Go



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SOUTH KOREA

POPULATION 51.3 million **TOTAL HOUSEHOLDS** 19.4 million TV HOUSEHOLDS 19.3 million **PAY-TV PENETRATION 162% PAY-TV SUBSCRIBERS** 31.0 million **DIGITAL PAY TV SUBSCRIBERS** 24.2 million TOTAL BROADBAND **SUBSCRIBERS** 91.9 million **FIXED BROADBAND SUBSCRIBERS** 19.9 million **WIRELESS BROADBAND** SUBSCRIBERS 72.0 million **FIXED BROADBAND PENETRATION 100% WIRELESS BROADBAND PENETRATION 140.3% MOBILE BROADBAND PENETRATION 140%**

SOURCE: -Media Partners Asia

Korean IPTV to exceed US\$7 Billion by 2020

South Korea's never-ending repertoire of Korean drama never fails to bring multitudes of audiences to their screens. Its pay-TV's continuous growth in IPTV is flourishing, with an expected exceed revenue of US\$7 Billion by 2020. Many global dramas are still entering the market, with some being localised.

IDT\/

IPTV was introduced to the country in 2009. Since then, the only three IPTV operators, KT Corporation, SK Broadband and LG Uplus have continued to grow at a healthy pace. Media Partners Asia (MPA) projected that they would have added a combined 1.65 million new customers last year.

The IPTV market in South Korea is expected to exceed US\$7 Billion by 2020, growing at a CAGR of over 11 per cent, according to Technavio. This may be due to the enhanced interactivity features being inserted, such as streaming advertisements for shopping during regular programming. Interactive services such as telephony and smart browsing are also becoming more popular, pulling consumers towards IPTV technology.

Advanced technology that facilitates multi-screen viewing is also another factor to the steady growth of subscribers for IPTV. The increasing penetration of IPTV into the market among fibre TV internet subscribers in South Korea is expected to be the main driver of the growth of the market during the forecast period.

Pay-TV policies

Regulation

Regulation by the Korea Communications Commission (KCC) and the Ministry of Science, ICT & Future Planning is becoming increasingly complex as pay-TV itself diversifies, with the onslaught of new technology.

Copyright laws provide strong protection with significant penalties. Online piracy is still a major problem in South Korea, similar to other countries. Piracy competes with pay-TV, but the Ministry of Culture, Sports and Tourism has utilised its site blocking powers against infringing offshore websites, as permitted by Korean copyright law. Acrimonious disputes over "retransmission consent" of FTA channels have resulted in government intervention.

Regulation of OTT services

A self-regulatory system is in place to apply to advertising on the OTT-TV services. Advertising rules, local content quotas, general content rules, age rating and content-sharing rules should apply for-profit OTT services, although not tested to date. The law does not distinguish between local and offshore services and the Korea Communications Commission (KCC) may block any non-complying offshore services.

Content regulation

A self-regulatory approach is also evident to content regulation by pay-TV operators, with supervision and standard-setting by the KCC.

Broadcasting operators must display age ratings for programmes, which are determined by the KCC, during broadcast of the programme. Local pay-TV producers are responsible for inserting the age ratings into foreign programming.

Key Developments

CJ E&M announced the rebranding of Channel M to tvN, starting June 2016. tvN is Korea's No.1 pay-TV channel with top-rated variety shows and record breaking hit dramas. Celebrating its 10th anniversary this year, tvN redefined Korea's pay-TV market with top-notch original productions and continues to strengthen the "tvN" brand with the most creative and ground-breaking shows for all age groups.

KT and DreamWorks Animation launched the DreamWorks Channel on KT's network. South Korea was the sixth territory in Asia to debut the channel, featuring more original content than any other kids' channel in Asia. The initial line-up of shows at launch included Dreamwork DWA's signature series DreamWorks

Dragons: Race to the Edge and Dinotrux, DWA's first original series.

Globo licensed two more of its hit shows for South Korean media group EPG. The group, which has already aired super productions like *Precious Pearl* (2014 International Emmy winner), *Brazil Avenue*, and *Merciless*, bets on the sensitivity of *Parts of Me* and on the disco charm of *Boogie Oogie* to fascinate the country's audience. The telenovelas, scheduled to air in the second half of the year, are part of Globo's 2016 international catalogue.

Major K-drama hit *Descendants of the Sun* was aired on the KBS2 channel from February to April 2016. AGB Nielsen's nationwide viewership share ratings on its last aired episode saw a whopping 38.8%. Being in high demand, KBS then went on to air 3 additional special episodes for viewers, showing highlights and the behind-the-scenes process.

tvN added another masterpiece to its 2016 line-up, announcing *The Good Wife Korea*, produced by director Jung-Hyo Lee (*I Need Romance, Heartless City*) and written by Sang-Woon Han (*Spy*). *The Good Wife Korea* is a remake of the U.S. version of *The Good Wife*, a popular series currently in its 7th season since it first aired on CBS back in 2009. The show is the first ever U.S. series to be remade in Korea.

FREE-TO-AIR

EDUCATIONAL BROADCASTING SYSTEM (EBS)

2748, Nambusunhawn-ro Gangnam-gu, Seoul, Korea Tel: +82 2 526 3946 Fax: +82 2 526 2579 Website: www.ebs.co.kr Email: global@ebs.co.kr

KOREA BROADCASTING SYSTEM (KBS)

18 Yeouido-dong, Yeongdeungpo-gu, Seoul 150-790 Tel: +82 2 781 1000 Fax: +82 2 781 1698 / 2399 Website: english.kbs.co.kr Email: intl@kbs.co.kr

MUNHWA BROADCASTING CORP (MBC)

267 Seongam-ro Mapo-gu, Seoul, South Korea Tel: +82 2 789 3728 Website: www.imbc.com Email: jean99@mbc.co.kr

SEOUL BROADCASTING SYSTEM (SBS)

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Mapo-Gu, Seoul, South Korea 121-904
Tel: +82 2 2001 0718
Fax: +82 2 2001 0798
Website: www.sbs.co.kr
Email: sbs-tv@sbs.co.kr,
woonhan@sbs.co.kr

PAY-TV

ANIMAX BROADCASTING KOREA CO LTD

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C&M CO LTD

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C&M DONGBU CABLE TV BROADCASTING

118-19, Sangbong-dong, Jungnang-gu, Seoul 131-220 Tel: +82 2 433 0012 Fax: +82 2 433 2123 Website: www.cnm.co.kr

C&M GANGNAM CABLE TV BROADCASTING CO LTD

239-1 Nonhyeon Dong Gangnam-gu, Seoul 135-010 Tel: +82 2 2056 7777 Fax: +82 2 512 4208 Website: www.cnm.co.kr

C&M SEOCHO CABLE TV BROADCASTING

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C&M SEONGBUK CABLE TV BROADCASTING

Daejin Building, 90-1558, Hawolgok1-dong, Seongbuk-gu, Seoul 136-130 Tel: +82 2 942 5004 Website: www.cnm.co.kr

C&M YONGSAN CABLE TV BROADCASTING

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CABLE TV VOD CORPORATION

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CENMEDIA INC

Shintaejin B/D 5F, 5 Gukhoe-daero 62-gil Yeongdeungpo-gu, Seoul 157-874 Korea Tel: +82 10 3784 3946 Website: www.cenmedia.co.kr

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CHEONGJU BROADCASTING CORP

59-1, Sawoon-ro, Hyeongdurk-gu, Cyeongju, Chungchongbuk-do 361-826 Tel: 82 4 3265 7000 Fax: 82 4 3265 7012 Email: cjbpd@hanmail.net Website: www.cjb.co.kr

CHOSUN BROADCASTING CORP

40, Sejong-daero 21-gil, Jung-gu Seoul 100-756 Korea Tel: +82 10 8804 9152 Website: www.tv.chosun.comc

CJ E&M CORPORATION

16F, CJ E&M Centre, 66 Sangamsam-ro, Mapo-gu Seoul 03926 Korea Tel: +82 2 371 6387 Website: www.lineup.cjenm.com Email: min.jung@cj.net

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TOZ STUDIO

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VICTORY PRODUCTION & COMPANY

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VOOZCLUB

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MOBILE TELCOS/ TRIPLE-PLAY

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KT CORP

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TAIWAN

STATS**BOX**

TAIWAN

POPULATION 23.5 million TOTAL HOUSEHOLDS 8.4 million TV HOUSEHOLDS 7.4 million **PAY TV SUBSCRIBERS** 6.7 million **PAY TV PENETRATION 91% CABLE TV SUBSCRIBERS CABLE TV PENETRATION** 72 6% **DIGITAL PAY-TV SUBSCRIBERS** 5.8 million **TOTAL BROADBAND SUBSCRIBERS** 24.7 million **FIXED BROADBAND SUBSCRIBERS** 5.6 million **WIRELESS BROADBAND**

SUBSCRIBERS 19.0 million FIXED BROADBAND PENETRATION 70% WIRELESS BROADBAND PENETRATION 81.4%

MOBILE BROADBAND PENETRATION 68%

-Media Partners Asia

VIDEO STREAMING GAINING POPULARITY IN TAIWAN

Taiwan's media scene has changed significantly since the beginning of the internet era. According to Nielsen Taiwan, only 18% of its population had access to the internet daily in 2000. But by 2015, 79% of its population of 23.3 million are connected. Television still remains the most popular platform for receiving news, but this viewership has declined from 93% to 88% in 2000. Still, pay-TV is increasingly saturated with the focus shifted to more on-demand services.

PAY-TV POLICIES

Regulation

The regulatory system has heavy state-control orientation, but the regulator, National Communications Commission (NCC) is neutral and independent of operators but leaves little scope for private initiative. Politicisation and vested interests particularly at the local level also blocks reform efforts.

Copyright protection

Protection is weak but general enforcement of IP laws is improving. The legal framework for copyright does not favour protection of pay-TV signals. Copyright owners bear the heavy burden of stimulating enforcement, since fines for violations are too low to halt

There bilateral are copyright agreements protecting content owners, since the government has no ability to enter into major IPR conventions. Taiwan copyright law should protect online television and broadcasts programmes broadcast online, but in practice, there is no enforcement possible against overseas websites.

Content regulation

Cable TV must provide at least 20% local programming in its mix. With an ample local supply of content, this condition does not prove to be a problem to broadcasters. DTH, IPTV and mobile have no similar requirement. There are general guidelines on content control, but overall controls not burdensome. The regulator is becoming more interventional on content standards, motivated by concerns about content quality.

OTT SERVICES

OTT services are not regulated, although some NCC members have proposed draft amendments to the broadcasting legislation, contemplating on the extension of regulation to this area. It is not yet clear to which online content services the amendments are intended to apply nor how the provisions would be enforced against offshore operators.

Chinese OTT platform iQiyi set up a webpage in traditional Chinese characters targeting Taiwanese subscribers and like Netflix, started charging them a monthly service fee for access to its content. iQyi did not establish an office in Taiwan, unlike Netflix. This is due to the fact that there is no law that requires OTT content providers to establish a branch in Taiwan.

KEY DEVELOPMENTS

January saw Netflix in Taiwan, as part of its Asian extension plan. Once launched, internet users will be able to subscribe to Netflix and instantly watch a programme from the popular TV shows and movies in high-definition or even Ultra HD 4K on any Internet-connected screen. Additionally, younger viewers will find a wide selection of programming for kids. This was due to the consumer demand for more foreign movies in Taiwan. Netflix added Chinese, in both traditional and simplified characters. to cater to the Taiwanese and Chinesespeaking audiences.

In April this year, Sesame Workshop, through its master licensee for content distribution in Southeast Asia and Taiwan, Thaole Entertainment, closed deals to broadcast a slate of Sesame Street programmes in 2016.

TAIWAN

Cookie's Crumby Pictures was dubbed into Mandarin for Taiwan's Eastern Broadcasting's cable channel - YOYO

In March, CatchPlay introduced a new on-demand service in Taiwan, content from Warner featuring Brothers, Walt Disney, NBC Universal, various independent Hollywood-based production studios and not forgetting, Asian and Chinese-language films. CatchPlay has a library of some 2,000 movies, and is charging NT\$60 (US\$1.81) or NT\$80 for a streaming movie or NT\$250 (US\$7.70) a month for unlimited titles.

FREE-TO-AIR

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DA AI TELEVISION (TZU CHI CULTURE AND COMMUNICATION FOUNDATION)

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FORMOSA TELEVISION

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HINET

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HUALIEN CATV CO LTD

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KBRO CO LTD

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NEW CHANNEL CABLE TV CO LTD

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NORTH TAOYUAN CATV COMPANY

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PINGNAN CATV CO LTD

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SAN DA CATV CO LTD

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TELEFIRST CABLE COMMUNICATIONS CO LTD

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TFN MEDIA CO LTD

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TAIWAN

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THAILAND

STATS**BOX**

THAILAND

POPULATION 71.4 million
TOTAL HOUSEHOLDS 22.9 million
TV HOUSEHOLDS 22.1 million
PAY-TV PENETRATION OF
TVHH 28.9%
DTH SUBSCRIBERS 0.9 million
CABLE SUBSCRIBERS 5.5 million
IPTV SUBSCRIBERS 0.025 million
TOTAL ONLINE USERS

40.6 million
DESKTOP USERS 20.7 million
MOBILE USERS 19.9 million
FIXED BROADBAND
PENETRATION 25%
FIXED BROADBAND
SUBSCRIBERS 5.7 million
WIRELESS BROADBAND
SUBSCRIBERS 34.0 million
MOBILE BROADBAND
PENETRATION 48%
MOBILE SUBSCRIBERS
83.0 million

4G PHONE SUBSCRIBERS 2.3 million

SOURCE: -Media Partners Asia

MEDIA INNOVATION IN THAILAND

With a population of 71 million and a TV penetration of 96.5%, Thailand ranks as Southeast Asia's largest TV market due to its size and longevity in the business. New digital platforms for terrestrial, satellite and broadband distribution are dramatically reshaping industry dynamics. NBTC licensing brings greater clarity with DTH, cable TV and DTT platforms being licensed. An IPTV service is also operated by a telco, under its telecom operator license.

Thailand's digital advertising forecast is expected to rise by 23% this year, according to DAAT. An estimate of THB 9.9 billion (US\$280 million) is expected to be spent on digital media advertising. surpassing Advertisers are traditional straight to digital media, with cost-effectiveness in mind, even though the first quarter of 2016 saw a 6% drop in overall advertising spend. This is also encouraged by the ascension of online video consumption and active mobile Internet users.

2015 saw a huge decrease in mobile subscriptions across all operators, especially DTAC. However, 3G

penetration is still growing strongly with over 90% of subscribers now on 3G networks.

Even though pay-TV growth is limited due to free satellite and digital terrestrial, TrueVisions has managed to grow by repackaging its products effectively. Much of its pay-TV growth is being driven aggressively with broadband bundling.

OTT REGULATIONS

For OTT services in Thailand, there is no economic regulation of internet-based content services. However, there are some restrictions on advertising certain goods and services online (e.g. firearms, medicine, food, fortune-tellers) and content (e.g. obscenity, offending the monarchy). Enforcement of content restriction is stricter in respect of local services as opposed to offshore OTT services.

KEY DEVELOPMENTS

Magine TV's first step into the Asian mobile TV market in October 2015 ended up in a partnership with Thailand-based cable network CTH. Magine TV will power CTH's OTT offering, distributing their entertainment and sports channel including the Barclays Premiere League coverage across Thailand.

Netflix arrived in Thailand in January this year. Since then, only Thai censorship was incorporated leaving Thai subtitles and other support for later. This was the result of a global expansion by Netflix to 130 new countries overnight. Netflix is offering a free, no-obligation trial of its services for a month, with the option to switch between three payments plan then after.

GRB Entertainment clinched programming deals for 18 factual entertainment titles with Thailand's Next Step Company. Many extreme nature and wildlife titles were sold, such as Expeditions to the Edge and I Cloned My Pet.

Smoke & Mirrors (S&M) launched a new joint venture with Oriental Post, a subsidiary of leading Thai entertainment company, Kantana Group. The new venture saw S&M take its first step into the ASEAN region with the launch of Smoke & Mirrors Bangkok. The newly established company is a full service post-production facility offering onset supervision, colour grading, online compositing and finishing, CG / 3D animation and a comprehensive

THAILAND

visual effect department, employing leading creative talents globally.

In April, AIS partnered with Turner to carry five of its channels on the AIS Playbox OTT service and the Play mobile app. This led to almost 40 million AIS mobile subscribers being able to live-stream the five linear channels and to watch catchup content. Turner is the first international broadcaster to offer content on the AIS platforms. This is also the first time HLN and the World Heritage Channel were made available in Thailand. The five channels are Warner TV, Toonami, World Heritage Channel, HLN and Boomerang.

AIS switched on commercial voice-over-LTE (VoLTE) service across Thailand. It gives users with the proper device with 'crystal clear' HD voice quality, reduced background noise, faster call connection and the ability to access the Internet simultaneously while on a VoLTE call.

FREE-TO-AIR

BANGKOK BROADCASTING AND TV COMPANY LTD – CHANNEL 7

998/1 Phaholyothin Road, Chompol, Chatuchak, Bangkok 10900 Tel: +66 2 610 0777 Website: www.ch7.com

BEC WORLD PUBLIC COMPANY LIMITED (CHANNEL 3)

3199 Maleenont Tower, Floor 2, 3, 8, 9, 30·34 Rama 4 Rd, Klongton, Klongtoey Bangkok 10110 Tel: +66 2 204 3333 / 262 3333 Website: www.becworld.com

CHANNEL 11 - NBT

236 Vibhavadi Rangsit Road Dindeang, Bangkok 10400 Tel: +66 2 275 6533 Fax: +66 2 275 6400

MCOT MODERNINE CHANNEL 9 THAILAND

63/1 Rama 9 Road, Huaykwang, Bangkok 10310 Tel: +66 2 201 6000 Fax: +66 2 246 1866 Website: www.mcot.net Email: pr@mcot.net

THAI PUBLIC BROADCASTING SERVICE (THAI PBS)

145 Viphavadi Rangsit Rd., Talat Bangkhen, Laksi, Bangkok 10210, Thailand Tel: +66 2 790 2000 Website: www.thaipbs.or.th

TT V THAI TV BROADCASTING

2034/79, Ital-Thai Tower 17F, New Pethburi Rd. Banggabi, Huay-Kwang, Bangkok

Tel: +66 2 723 4441 3 Email: kttv.ttv@gmail.com

ROYAL THAI ARMY RADIO & TELEVISION (TV 5)

210 Phaholyothin Road, Sanampao Phayatai, Bangkok 10400, Thailand Tel: +66 2 238 8555 Website: www tv5 co th

PAY-TV

ABTV ASIA BROADCASTING TV

Nation Tower 10th floor, 1858/42-44 Moo. 10 Banga-Trad Road (Km 4.5) Bangna Bangkok, Thailand 10260 Tel: +66 2 751 4055 / 4300 Website: www.abtv.co.th Email: Chankit2233@gmail.com

BANGKOK MEDIA & BROADCASTING CO LTD

Headquarter Building, 5 Soi Songsaard Vipavadi Rangsit Road, Chomphon Chatuchak, Bangkok 10900 Thailan Tel: +66 2 118 0080 Website: www.pptvthailand.com

BTV SERVICE CO LTD

Thaicom Public Company Limited 63/21, Rattanatibet Road, Nonthaburi 11000, Thailand Tel: +66 2 591 596 5060 Website: www.thaicom.net Email: contact@thaicom.net

CABLE THAI HOLDINGS (CTH)

96/1 Chaloem Phrakiat Lor 9 Nongbon Prawet Bangkok 10250 Tel: +66 2 508 6999 Website: www.cth.co.th Email: Callcenter1619@cth.co.th

GMM GRAMMY PUBLIC COMPANY LIMITED

50 GMM Grammy PLACE, Sukhumvit 21 Rd. (Asoke) Khlongtoeinuea, Wattana Bangkok 10110, Thailand Tel: +66 2 669 9000 Website: www.gmmgrammy.com Email: cs@gmmgrammy.com

KANTANA CONTENT CO LTD

333/3 Ratchadanivej Soi 19 Pracha-U-Thit Rd, Huay Kwang Bangkok 10320 Thailand Tel: +66 2275 0046 Website: www.kantana.com

LIVE TV CO LTD

197 BBD Building (Viphavadi) Viphavadi Rangsit Rd. Samsennai, Phayathai Bangkok 10400 Tel: +66 2 650 6000 Website: www.voicetv.co.th

MAJOR KANTANA BROADCASTING

991 Siam Paragon Shopping Centre 5-6th Floor, Rama1 Road, Pathumwan Bangkok 10330 Thailand Tel: +66 8 1469 2514 Fax: +66 02 129 4638 Website: www.m-channel.com

MONO BROADCAST CO LTD

Jasmine International Tower 200 Moo 4 Chaengwattana Rd, Pakkred, Nonthaburi, Thailand 11120 Tel: +66 2502 0700 Website: www.mono.co.th

NEXT STEP COMPANY LIMITED

319 Ramkhamhaeng 60 Huamar Bangkapi, Bangkok 10240 Thailand Tel: +66 2 735 1000 Fax: +66 2 735 0722 Website: www.nextsteptv.com

THAILAND CABLE TV ASSOCIATION

Madam Place Building, 2th Floor Kaset–Nawamin Road, Klongkhun, BungKhum, Bangkok, Thailand 10230 Tel: +66 2 508 1042 Website: www.tcta.or.th

Email: Tcta_thailand@hotmail.com

THE BANGKOK ENTERTAINMENT CO LTD

Maleenont Tower, Floor 2 3199 Rama IV Road, Klongton Bangkok 10110 Thailand Tel: +66 2 204 3333 Website: www.thaitv3.com

TRUEVISIONS PUBLIC COMPANY LIMITED

118/1 Tipco Tower, Rama 6 Road Phayathai, Bangkok 10400 Thailand Tel: +66 2 615 9624 Website: www.truevisionstv.com Email: truevisions_care@truevisionsgroup.com

RS BROADCAST

c/o RS pcl, 419/1 Soi Lat Phrao 15 Lat Pgrao Road Chompol Chatuchak, Bangkok, Thailand 10900 Tel: +66 2 511 0555 Website: www.rs.co.th Email: nusra@rs.co.th / kitsada@rs.co.th

SHIN CORPORATION PUBLIC COMPANY LIMITED

349 SJ Infinite One Business Complex 29th and 30th Floors, Vibhavadi-Rangsit Road Chompol, Chatuchak, Bangkok, 10900 Tel: +66 2 118 6900 Website: www.intouchcompany.com

THAI TV GLOBAL NETWORK

210 Sanam Poaw, Phahoi-Yotin road Phayathai district Bangkok, Thailand 10400 Tel: +66 2 615 2280 Website: www.thaitvglobal.com

TOT PUBLIC CO LTD

89/2 Moo 3 Chaeng Watthana Road, Laksi, Bangkok 10210 Tel: +66 2 500 1111 Website: www.tot.co.th/index/ Email: webmaster@totiptv.com

WORKPOINT ENTERTAINMENT PUBLIC COMPANY LIMITED

Workpoint Entertainment, 99 Moo 2 Bangpoon, Muang Pathumthani 10200 Thailand Tel: +66 2 833 2445 Website: www.workpoint.co.th

PRODUCTION STUDIOS

A GRAND ELEPHANT PRODUCTION COMPANY LTD

1, Ramkhamhaeng Soi 24, Yaek 12-1 Huamark, Bangkapi Bangkok 10240, Thailand Tel: +66 81 751 1685 Website: www.agrandelephant.com

ANIMANIA CO LTD

2991/24 Soi Lat Phrao, 101/3, Lat Phrao Road Khlong-Chan, Bang-Kapi Bangkok 10240, Thailand Tel: +66 2370 2831 Website: www.animania.co.th Email: info@animania.co.th

ASIAWORKS TELEVISION LTD (BANGKOK)

Penthouse F1, Maneeya Centre Building 518/5, Ploenchit Road Bangkok 10330, Thailand Tel: +66 2255 5915 Website: www.asiaworks.com Email: bangkok@asiaworks.com

BEC-TERO ENTERTAINMENT PUBLIC COMPANY LTD

3199 Maleenont Tower 21th-22nd Floor, 25th-28th Floor Rama IV Road Khlongton, Khlongtoey Bangkok 10110, Thailand Tel: +66 2262 3800 Website: www.bectero.com

BENETON (THAILAND) CO LTD

21/10 Soi Ruamrudee Ploenchit Rd Lumpini, Pathumwan Bangkok 10330, Thailand Tel: +66 0 2253 0124-5 Website: www.benetonefilms.com Email: contact@benetonefilms.com

BIG BLUE PRODUCTION CO LTD

15 Soi Sukhumvit 61, Sukhumvit Road Khlongtan-Nua, Vadhana Bangkok 10110, Thailand Tel: +66 2714 0921 Website: www.bigbluethai.com Email: malinee@bigbluethai.com

BYTE IN A CUP CO LTD

19 Suanson 9, Huamark Bangkapi Bangkok 10240 Thailand Tel: +66 2 374 5518 Website: www.bytecup.com Email: license@bytecup.com

CANDOR PRODUCTION HOUSE CO LTD

137/324 Kubon Soi 27 (subsoi 21) Ramintra Road, Taraeng Sub-District Bang Khen District, Bangkok 10220, Thailand Tel: +66 85 1004 455 Website: www.candor-group.com

DE WARRENNE PICTURES

64 Soi Suphang, Sukhumwit 34 Road Klongtoei District, Bangkok 10110, Thailand Tel: +66 2661 2245-6 Fax: +66 2661 2247 Website: www.dewarrenne.com

DIGITAL MAGIC (PRODUCTION DIVISION)

589 Soi Ramkhamhang 39 (Thepleela 1) Kwang Wangtonglang Khet Wangtonglang Bangkok 10310, Thailand Tel: +66 2 9575 6805 Website: www.digitalmagicgroup.com

DIR4 FILMS

6/1 Soi Ari 5, Paholyothin Road Samsennai, Phayathai Bangkok 10400, Thailand Tel: +66 02 617 0143 Website: www.dir4films.com Email: producer@dir4films.com

THAILAND

FAME WORK CO LTD

142 Soi Sukhumvit 20 Sukhumvit Road, Klongtoey Bangkok 10110, Thailand Tel: +66 2 6635 3602 Website: www.fame-work.com Email: chavala@fame-work.com

FAST TIME PRODUCTION HOUSE

1761/5 Ladprao 94, Wangtonglang Bangkok 10310, Thailand Tel: +66 2530 8050 Fax: +66 2530 7733 Website: www.fasttime.co.th Email: producer@fasttime.co.th

FIVE STAR PRODUCTION CO LTD

61/1 Soi Thaweemitr 2 Rama 9 Road Huaykwang, Bangkok 10320, Thailand Tel: +66 2 2469 0259 Website: www.fivestarent.com Email: info@fivestarent.com

GREENLIGHT FILMS

47/4 Soi Lad Prao 15, Jom Pon Jatujak, Bangkok 10900 Thailand Tel: +66 8 7719 7281 Website: www.greenlight.co.th Email: info@greenlight.co.th

HELICONIA ENTERTAINMENT CO LTD

240 Sukhumvit 49/14, Sukhumvit Road Klongtonnua, Wattana Bangkok 10110 Thailand

Tel: +66 2392 1840 Fax: +66 2392 1843

I-SEA FILM PRODUCTION

125/521 Moo 5. Rock Garden 6 Tongka-Sapam Rd. A.Muang, Phuket, Thailand Tel: +66 76 510537 Website: www.iseafilm.com Email: isea@iseafilm.com

INDIGO PRODUCTION (THAILAND)

9 Dolcharumanee Building, 2nd Floor 65 Sukhumvit Road, Phrakhanong Nua Vadhna, Bangkok 10110, Thailand Tel: +66 818 506 152 Website: www.indigoproduction.com

INFOCUS ASIA (BANGKOK)

518/5 Maneeya Centre Penthouse Ploenchit Road, Bangkok 10330, Thailand Tel: +66 2652 1541 Website: www.ifa-media.com Email: enquiries@ifa-media.com

K TEAM PRODUCTIONS (THAILAND)

247 Soi Suanplo 6 Satorn 3 Road, Satorn Bangkok 10120, Thailand Tel: +66 2 286 4281 Website: www.koolcampus.com Email: koolcampus@gmail.com

KANTANA PRODUCTION SERVICE CO LTD

333/3 Ratchadanivej Soi 19 Pracha-U-Thit Rd, Samsen Nok, Huaykwang Bangkok 10320, Thailand Tel: +66 2275 0046 Website: www.kantana.com

KLONGCHAI PICTURES CO LTD

79/105 Moo3 Tambon Samet Amphoemuangchonburi, Chonburi 20000 Thailand Tel: +66 2639 0065 Fax: +66 2238 3765

LIME PRODUCTION

9 Dolcharumanee Building, 2nd Floor 65 Sukhumvit Road, Phrakhanong Nua Vadhna, 10110 Bangkok Tel: +66 81 8345 902 Website: www.limeproduction.com

LIVING FILMS

191/150-151 M.5, Koolpunt Villa 5 Chiangmai-Hang Dong Road, T. Mae Heia A. Muang Chiang Mai, 50100 Thailand Tel: +66 81 884 6009 Website: www.livingfilms.com Email: chris@livingfilms.com

MAISON FILM & PRODUCTION CO LTD

156/11 Soi Meesuwan3 Prakranongnua, Wattana Bangkok 10110, Thailand Tel: +66 2751 2885 Website: www.maisonfilm.com Email: producer@maisonfilm.com

MATCHING STUDIO

305/10 Sukhothai Soi 6 Sukhothai Road Dusit Bangkok 10300, Thailand Tel: +66 2243 6543-6 Website: www.matchingstudio.com Email: info@matchingstudio.com

MEMITI COMPANY LTD

50 GMM Grammy Place, Sukhumvit 21 (Asoke) Rd, Klongtoey Nua, Wattana Bangkok 10110 Thailand Tel: +66 2 669 9073 Fax: +66 2 669 8713

MOON STAR STUDIO

701 Sukhumvit 80 (Soi Juntima) Ladprao Wang Thong Lang Bangkok 10310 Tel: +66 2 539 3881 / 5270 1 Fax: +66 2 539 3861 Website: www.moonstarstudio.co.th Email: marketing@moonstarstudio.co.th

MUFASA CO LTD

52/1 Soi Intamara 1, Sutthisarn Rd Samsennai Phayatai Bangkok 10400, Thailand Tel: +66 84 551 9577 Website: www.mufasa.co.th Email: mufasa@mufasa.co.th

PHENOMENA CO LTD

14, 16 Soi Suwanmanee Sumsennoak Huaykwang, Bangkok 10310, Thailand Tel: +66 2690 4555 Fax: +66 2690 4567 Website: www.pheno.com Email: info@pheno.com

POP FILMS ASIA (THAILAND)

9 Ladprao, 50 Ladprao Road Wangthonglang, Bangkok 10310, Thailand Tel: +66 8 9892 7113 Website: www.popfilms-asia.com Email: producer@popfilms.asia

RUBBER KNIFE PRODUCTIONS

12 Lad Prao Soi 22 Kwaeng Jomphol, Khet Jatujak Bangkok 10900, Thailand Tel: +66 081 267 0125 Website: www.rubberknife.tv Email: info@rubberknife.tv

SANTA INTERNATIONAL FILM PRODUCTIONS CO LTD

5/34-36 Soi Nai-Lert, Wireless Road Bangkok 10330, Thailand Tel: +66 2252 6344 Fax: +66 2253 4830 Website: www.santafilm.com Email: services@santafilm.com

SHELLHUT ENTERTAINMENT CO LTD 8/16 Soi Soonvijai 26-6, New Petchburi Rd

Bangkapi, Huay Khwang Bangkok 10310 Thailand Tel: +66 2 718 1740 5 Fax: +66 2 718 1749 Website: www.shellhutentertainment.com Email: info@shellhutentertainment.com, enquiries@shellhutentertainment.com

SHOOT ASIA

Suite 907, 108 Yotha Road Sampantawong Bangkok 10100, Thailand Tel: +66 2 639 6641 Website: www.shootasia.com Email: simon@shootasia.com

SIREN FILM

130 Soi Charoenmit, Sukhumvit 71 Road Prakanong-Nua, Wattana, Bangkok 10110, Thailand Tel: +66 02 713 1313 Fax: +66 02 713 1212 Website: www.siren-film.com Email: somboon@siren-film.com

SOCA ASIA

625 Tasniya Building, 6th Floor, Room AB, Soi Ramkamheang 39 Pracha-U-Thit Road Wangthonglang, Bangkok 10310, Thailand Teheck 166 293 46764-66 Fax: +66 293 46763 Website: www.socaasia.com Email: info@socaasia.com

TAPROD

287 Soi Eakamai 15 Sukhumvit 63 Road Klongton Nua Wattana, Bangkok 10110, Thailand Tel: +66 2392 6670-4 Fax: +66 2392 6675 Website: www.taprod.net Email: info@taprod.net

THAI OCCIDENTAL PRODUCTIONS

178/5 Sukhumvit Soi 16, Klongtoey, Bangkok 10110, Thailand Tel: +66 2663 2132 Website: www.topfilms.tv Email: info@topfilms.tv

THE BANDITS COMPANY LIMITED

36 Sukhumvit 87, Sukhumvit Road Bang Chak, Phra Khanong Bangkok 10260, Thailand Tel: +66 02 730 0555 Fax: +66 02 730 0337 Website: www.the-bandits.com Email: producer@the-bandits.com

THE SWEET SHOP (BANGKOK)

4/16 Soi Yen Akat, Yen Akat Road Thung Maha Mek, Sathorn Bangkok 10120, Thailand Tel: +66 212 681 31 Website: www.thesweetshop.tv Email: daniel.ho@thesweetshop.tv

TIGA CO LTD

65/215-216 Chamnam Phenjati Business Centre 26th Floor, Rama 9 Road, Huaykwang Bangkok 10320 Thailand Tel: +66 2 643 1855 9 Fax: +66 2 643 8570 Website: www.tiga.co.th Email: info@tiga.co.th

TRITON CO LTD

1315/2 Soi Phatthanakan 25 Phatthanakan Road Suanluang, Suanluang, Bangkok 10250, Thailand Tel: +66 02 319 9900 Fax: +66 02 319 9909 Website: www.tritonfilm.com Email: james@tritonfilm.com

TV THUNDER PUBLIC CO LTD

1213/309-10, Soi Lardprao 94 (Panjamit) Srivara Road, Phlapphla Wangthonglang 10310 Thailand Tel: +66 8 5480 8789 Website: www.tvthunder.co.th

ZENSE ENTERTAINMENT CO LTD

600/1-3 B Square Rama 9 – Mengjai Pracha Utit Road, Wangtonglarng Bangkok 10310 Thailand Tel: +66 2 530 8111 / 8222 Fax: +66 2 530 8133

GOVERNMENT BODIES/ REGULATORY AGENCIES

GOVERNMENT PUBLIC RELATIONS DEPARTMENT (PRD) 9 Rama VI Road,

Bangkok 10400, Thailand Tel: +66 2 618 2323 Website: www.prd.go.th Email: prforeign@gmail.com

MASS COMMUNICATIONS ORGANIZATION OF THAILAND (MCOT)

63/1 Rama 9 Road, Huaykwang, Bangkok 10310 Tel: +66 2 201 6000 Website: www.mcot.net Email: mcot.digital@mcot.net

NATIONAL BROADCASTING AND TELECOMMUNICATIONS COMMISSION

87 Phaholythin 8 (Soi Sailom), Samsen Nai, Phayathai, Bangkok 10400 Tel: +66 2 271 0151 Fax: +66 2 271 3516

Fax: +66 2 271 3516 Website: www.nbtc.go.th



BBC WORLDWIDE ASIA

BBC Worldwide

Head Office

3 Anson Road, Springleaf Tower, #17-03, Singapore 079909 Tel: +65 6849 5511 Fax: +65 6225 2060

Fax: +65 6225 2060 Website: www.bbc-asia.com Email: WWAsiaEnquiries@bbc.com

Company Profile

BBC Worldwide is the main commercial arm and a wholly owned subsidiary of the British Broadcasting Corporation (BBC). Its vision is to build the BBC's brands, audiences, commercial returns and reputation across the world.

This is achieved through investing in, commercialising and showcasing content from the BBC around the world, in a way that is consistent with BBC standards and values. The business also champions British creativity globally.

Ownership of Channel/ Group/ Network in Asia: BBC Worldwide

Who operates the Channels in Asia:

BBC Worldwide Asia

Key Personnel

EVP, Asia: David Weiland

SVP & GM, Southeast Asia: Monty Ghai

GM, Greater China: Kelvin Yau

SVP & GM India & Creative Lead Asia: Myleeta Aga

GM, Northeast Asia: Soojin Chung VP, Content, Asia: Ryan Shiotani

Head of Operations, Asia: Shad Hashmi

VP, Brands & Commercial, Asia: Julia Nocciolino

VP, Marketing & Insights, APAC, Global News Ltd: Terri Seow

Advertising, Strategic Partnership and Development, Director, Southeast Asia: Kenny Hau

Communications Director, Asia: Jeanne Leong

Advertising Sales Contact:

SVP, Commercial Development, Asia & ANZ: Alistair McEwan

VP, BBC Advertising, South East Asia & South Asia: John Williams

VP, Greater China and North Asia: Katy Xu



BBC Earth

BBC Earth inspires audiences by sharing the incredible wonders of our universe. The channel showcases the work of the world's foremost factual filmmakers as it seeks to take audiences on a thrilling journey of discovery.

From the smallest creature under the microscope to the limitless expanses of space, BBC Earth will bring viewers face to face with heart pounding action, mind blowing ideas and the wonder of being human.

Programming genre:

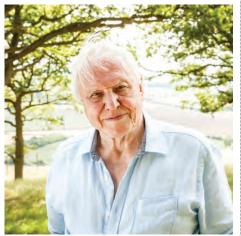
Factual entertainment

Target audience:

Highly passionate, motivated and engaged individuals aspiring to lead a quality life.



Planet Earth II



David Attenborough & The Giant Dinosaur



CBeebies

CBeebies is a multi award-winning channel that provides high quality, interactive and educational programming for pre-school children.

CBeebies presents a mix of new and landmark, UK-produced programmes that educate and entertain the BBC's youngest audiences.

CBeebies is also a place where friends like Sarah & Duck, Tinky Winky and Mister Maker inspire young imaginations with exciting stories and endless laughter. It is a place where pre-schoolers learn through interactive play and where their questions about the world around them are answered in creative energetic ways that keep them enthralled. Designed by child development experts and mixing live action with state of the art puppetry and animation, CBeebies ensures pre-school learning is safe, friendly and fun.

The channel is advertising-free and offers favourites such as *Go Jetters*, Hey Duggee and Teletubbies.

Programming genre:

Pre-school education and entertainment

Target audience:

Pre-schoolers between 0-6 years, their parents and



Hey Duggee



Go Jetters

BBC WORLDWIDE ASIA



WORLD NEWS

B B C Player

BBC Lifestyle

BBC Lifestyle offers inspiration for home, family and life.

Brimming with vibrant, fresh and exciting programmes that set trends, BBC Lifestyle is an inspiring and daring channel that helps you to transform your world from revamping your home, invigorating your cooking and revolutionalising your wardrobe to simply becoming healthier, happier and getting more out of life.

Indulge in the latest series from top British celebrities such as Graham Norton, Paul Hollywood, Rachel Khoo, James Martin, Jasmine and Melissa Hemsley; and inspire your creativity with home design shows like *Grand Designs*.

Programming genre:

Lifestyle entertainment

Target audience:

Affluent female PMETs, looking for inspiration and ideas to improve their lives.



The Great British Bake Off



The Graham Norton Show

BBC World News

BBC World News is the BBC's 24-hour international news and information service available on TV, online and mobile.

BBC World News provides breaking news, broader news stories, as well as award-winning current affairs series and documentaries. Renowned globally for integrity, impartiality and quality, these three defining factors have seen us grow to be the world's most trusted news brand. With journalists in more places than any other international news broadcaster, we don't just go where the stories happen, we're already there.

Reaching over 440 million homes in more than 200 countries and territories around the world, BBC World News content is also available in 3 million hotel rooms, on 165 cruise ships, 13 airlines and 36 mobile phone platforms.

Programming genre:

News and information

Target audience:

The BBC World News viewer is interested in high quality international news and in learning about the globalised world they live in. They are technologically advanced and internationally-minded.



Yalda Hakim, Presenter and Correspondent

BBC Player

BBC Player is a authenticated multi-genre SVOD (Subscription Video On Demand) service that will allow viewers to watch the very best of BBC programmes anytime and anywhere - via the app on a smartphone or a tablet.

Choose from distinctive dramas on BBC First, groundbreaking documentaries on BBC Earth, shows to suit every passion on BBC Lifestyle, smart shows on BBC World News, intelligent yet irreverent humour on the exclusive channel BBC Brit or pre-school programmes on CBeebies.

Viewers can catch the shows online or download to watch offline for a limited period. BBC Player is a free app for iOS and Android devices, and it is also available online at www.bbcplayer.com

Programming genre:

Factual, drama, news, lifestyle entertainment and preschool education.

Target audience:

Affluent PMEBs, parents, anglophiles who seeks entertainment on the move.



BBC Brit

BBC Brit offers premium factual entertainment that is intelligent but irreverent. Male skewing but with broader appeal, the channel will become the exclusive home of Top Gear and its aftershow title Extra Gear. It will cover a rich variety of subjects: cars, science, adventure, business, extreme characters. quirky eccentrics and comedy.

Programming genre:General entertainment



Top Gear

BBG FIRST

BBC First

BBC First is the home of premium, original British drama. Showcasing world-renowned, award-winning talents, it gives audiences the first chance to see stories that challenge, immerse and entertain, all with a unique British perspective.

Programming genre: Drama



Sherlock

CNBC ASIA PACIFIC



Head Office

10 Anson Road #06-01, International Plaza, Singapore 079903 Tel: +65 6323 0488 Fax: +65 6223 0020

Website: www.cnbc.com Email: contactus@cnbc.com

Key Personnel

President and Managing Director, CNBC International: KC Sullivan

Senior Vice President, International News and Programming: John Casey

Senior Vice President, International Operations: Peter Juno

Senior Vice President, International Advertising Sales: Max Raven

Company Profile

CNBC is the recognized world leader in business news providing real-time financial market coverage to 385 million households worldwide. In Asia Pacific, CNBC provides seven hours of live Asia-produced programming, complemented with coverage of live markets action from Europe and the U.S.

CNBC Asia Pacific's channels are available in more than 21 countries across the region. CNBC also has strategic alliances and partnerships in India, Japan, China and South Korea.

Advertising Sales Contact(s):

Advertising Sales and Partnerships, Regional Director (Southeast Asia): Eunice Goh Email: Eunice.goh@cnbc.com

Advertising Sales and Partnerships, Regional Director (North Asia, Thailand, India, Australia and New Zealand): Glenda Long Email: Glenda.long@cnbc.com

Advertising Sales and Partnerships, Regional Director (Hong Kong, Taiwan and the Philippines): Wendy Lin

Email: Wendy.lin@nbcuni.com

Content Sales Contact(s):

sales@cnbcasia.com



DEUTSCHE WELLE (DW)



Head Office

Kurt-Schumacher Str. 3, 53113 Bonn, Germany

Telephone: +49.228.429-2716 Website: http://www.dw.com Email: stefan.bliemsrieder@dw.com

Asian HQ: PIK Film

Address: No. 30, Lorong Bukit Pantai, Lucky Garden, Bangsar, 59000 Kuala Lumpur, Malaysia Telephone: +6.03.2093-0866

Website: http://www.pikfilm.com.my Email: meefung.lee@pikfilm.com.my

Key Personnel

Ms. Petra Schneider Director Distribution

Email: petra-c.schneider@dw.com

Mr. Stefan Bliemsrieder Deputy Head of Distribution Asia Email: stefan.bliemsrieder@dw.com

Ms. Mee Fung Lee Asia Representative Tel: +60.3.2093-0866

Email: meefung.lee@pikfilm.com.my

Company Profile

Deutsche Welle (DW) is Germany's international broadcaster and a trusted source for reliable, unbiased news and information.

Advertising Sales Contact(s):

Mr. Michael Tschochner Email: michael.tschochner@dw.com

Content Sales Contact(s):

Ms. Mee Fung Lee Asia Representative Tel: +60.3.2093-0866

Email: meefung.lee@pikfilm.com.my

Ownership of Channel/ Group/ Network in Asia:

Deutsche Welle is a German public broadcaster

Channel Profile:

The English channel DW is an exclusive source for information from a German and European perspective. Starting December 1st 2016, DW's English language television news channel will broadcast in HD (high definition).

Description of Channel:

DW: 100% English language TV channel, worldwide 24/7, available in HD

Programming genre:

News, current affairs, lifestyle, sports, travel magazines and documentaries

Target audiences:

Opinion leaders and decision makers, P.M.E.B's

Distribution in Asia:

DW and DW (Deutsch) are broadcast via satellite, and carried by over 1,100 cable, IPTV and DTH companies in Asia.

EURONEWS



Head Office

56 quai Rambaud 69002 LYON - FRANCE Tel: +33 (0)4 28 67 00 00 Fax: +33 (0)4 28 67 09 70 Website: www.euronews.com Email: distribution@euronews.com

Key Personnel

Chief Executive Officer: Michael Peters

Managing Director Euronews Sales, Worldwide Commercial & Marketing Director: Olivier de Montchenu

Advertising Sales Contact Asia-Pacific: Guillaume Canard-Duchêne, Commercial Director Asia-Pacific

Content Sales Contact: Renate Hufsky, Head of Distribution

Company Profile

Euronews is an independent and multi-platform media hub which covers news worldwide, offering a unique perspective on events through factual analysis and its unique mission: empowering people all around the globe by bringing the diversity of viewpoints. Because all views matter, Euronews is "All Views". The channel can be watched in 432 million homes in 160 countries.

Description

n°1 international and multilingual news channel, most watched news channel in Europe.

Programming genres:

International news

Target audiences:

Community of affluent & independent thinkers

Distribution in Asia:

In Asia Pacific euronews reaches more than 23 million households through cable, IPTV, satellite, DVB-T and through partnerships with TV broadcasters.

The channel is available in Hong Kong, Taiwan, South Korea, Japan, Mongolia, Afghanistan, Pakistan, India, Indonesia, Philippines, Malaysia, Cambodia, Thailand, Australia, New Zealand, Papua New Guinea and Timor-Leste.





THE WALT DISNEY COMPANY

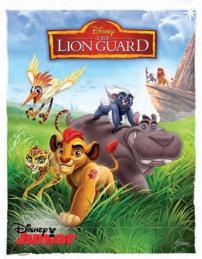














ASIA'S NO.1 KIDS AND FAMILY NETWORK

Disney Channels Worldwide is a global portfolio of over 116 kids-driven, family inclusive entertainment channels and localised feeds available in 163 countries and 34 languages. In Southeast Asia, it reaches out to 135 million individuals across 24-hour Pay-TV, free-to-air branded blocks, on-demand and new digital platforms like the Disney Channels Apps. The SEA channels currently broadcast in 6 languages (English, Mandarin, Bahasa Indonesia, Bahasa Malaysia, Thai and Tamil).

Disney Channel offers an unparalleled blend of quality family entertainment loved by kids and trusted by parents. Targeting kids aged 6 to 14, the channel brings top animated programs like *Star* vs. the *Forces of Evil*, *The 7D*, the soon-to-be-launched *Tangled Before Ever After and Elena of Avalor*, and award-winning movies like *Disney's Descendants*, *Ratatouille* and *The Incredibles* to homes all over SEA.

Disney Junior is a multiplatform entertainment destination for the "Preschool Plus" audience (aged 2-7) and their families. It is the home where magical storytelling comes to life with shows that make kids laugh, learn and sing, like *Sofia the First, The Lion Guard, Mickey Mouse Clubhouse, Miles From Tomorrowland* and the soon-to-be-launched *Mickey and the Roadster Racers.*

Disney XD is a boy-focused, girl-inclusive channel that targets kids 6-11 (hyper-targeting boys 6-11). With iconic shows like *Marvel's Ultimate Spider-Man, Star Wars Rebels, Marvel's Guardians of the Galaxy* and *Pickle and Peanut*, Disney XD takes kids on a journey where they can challenge themselves, discover their strengths and enjoy cool, unstoppable fun.

Disney Channels Apps offer viewers a new way to watch full-episodes and live streaming of Disney Channel, Disney Junior and Disney XD through mobile and tablet devices, anytime and anywhere.

Key Personnel

ROBERT GILBY

Managing Director

AMIT MALHOTRA

General Manager

Disney Media Distribution

NATASHA MALHOTRA

General Manager

Branded Media and Content

The Walt Disney Company (Southeast Asia) Pte. Limited

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ITV CHOICE



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Asian HQ:

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Website: www.itv-choice.com Email: international.channels@itv.com

Key Personnel

Channel Director: Katherine Wen Channel Distribution Manager: Asif Ali Marketing & PR Manager: Natasha Storer Programming Manager: Sophia Yuen Creative Manager: Eugenie Fung

Company Profile

Who operates the channel in Asia:

ITV plc is the UK's largest commercial broadcaster, a FTSE 100 company with a broad international shareholder base. ITV Choice's business is managed out of Hong Kong and has distribution throughout Asia, the Middle East and Africa.

Name of Channel: ITV Choice



Channel Description: Brought to you by Britain's most popular commercial broadcaster, ITV Choice is packed full of programming for English speaking adults who want to indulge in quality TV. Available throughout Asia, the Middle East and Africa, reaching over 100 countries and territories.

Award-winning dramas, brilliant gameshows, star-filled entertainment and inspiring documentaries, all brought to you by famous faces from Britain and around the world.

ITV Choice - Your Choice for Big British Entertainment

Programming Highlights

Achieving the highest overnight share in the UK for a new drama in 2016, *Victoria*, created and written by acclaimed novelist Daisy Goodwin, marks the start of a landmark account of the life of one of history's greatest monarchs. With cinematic production values and an ensemble cast of award-winning talent including Jenna Coleman, Rufus Sewell and Tom Hughes, *Victoria* draws on real-life events and the Queen's own exhaustive diaries to paint a vivid portrait of her transformation from an impulsive eighteen-year-old to her early years as wife, mother and head of a global empire.

Broadchurch

BAFTA Award winning drama for Best Actress, Best Supporting Actor and Best Drama Series, *Broadchurch* looks at how the murder of eleven-year-old Danny Price affects a small, market town in Dorset, UK, exploring the impact of grief, mutual suspicion and media attention on the town. The main focus of the drama is the investigation into Danny's death lead by Detective Inspector Hardy (David Tennant) and Detective Sergeant Ellie Miller (Olivia Colman in her BAFTA award winning role), but other strands explored in the drama include the impact on family, the wider community in the town, the role of the church and also the role of the media and how people deal with the kind of scrutiny a crime like this brings.

Ant & Dec's Saturday Night Takeaway

This fast paced, high-energy show is packed with outrageous fun, massive surprises, exciting challenges,

celebrity guests and more. Some of the world's most well-known talent join hosts Ant & Dec for outrageous fun whether it's embarrassing themselves in a task, or being pranked by the hosts, all making for great television. Previous celebrities have included: Gordon Ramsey, Victoria Beckham, Kevin Costner, Kylie Minogue, Craig David, Ed Sheeran and Daniel Radcliffe.

Coronation Street

The story of everyday life in a small, tightly knit community - this is the core of the world's longest running primetime drama serial and the highest rating programme in the UK. Watched across the world for over 50 years, *Coronation Street* has uniquely combined cult status with popularity and durability. The world's longest running soap, *Coronation Street* is broadcast on ITV Choice within 48 hours of UK TX.

Additional programming Information:

Number of programming hours: More than 800 new hours per year Ratio of acquired / original production: 90% acquired/10% original In-house production facilities: 9 locations around the world

Distribution Information:

List of localized feeds: English, Traditional Chinese and Thai

Number of homes: The channel is available throughout Asia, Middle East, Africa and cruise ships globally, reaching over 10 million households across 100 countries and territories

Distribution via IPTV: IPTV rights are available for ITV Choice across Asia, Middle East and Africa

Distribution via Mobile: Mobile rights are available for ITV Choice across Asia, Middle East and Africa

Other rights available: DTH, Pay Sat, Pay Cable, OTT available with catch-up of up to 30 days

Distribution as HD channel: 100% Full HD

Transmission and uplink details: MESAT 3 & Nilesat 7 $\,$



HBO ASIA

























Head Office

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Tel: +65 6288 6303 Fax: +65 6287 2210

Website:

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Email: feedback@hboasia.com

Social Media: Facebook - www.facebook.com/hboasia/

Twitter - @HBOAsia | Instagram - @HBO Asia YouTube - www.youtube.com/HBOAsia

Key Personnel

CEO: Jonathan Spink

Head of Affiliate Marketing and Sales: Yasmin Zahid

Head of Marketing, Creative and Content: Magdalene Ew

Head of Programming and Production: Erika North

Who owns the Channel/ Group/ Network:

HBO Asia is owned by HBO (a Time Warner company).

Description

Singapore-based HBO Asia brings the best of Hollywood to Asia first through its exclusive licensing deals with major Hollywood and independent studios including Paramount Pictures, Sony Pictures, Universal Studios, Warner Bros. and Lionsgate. HBO Asia has proprietary and award-winning HBO, CINEMAX and HBO Asia Original programmes that are produced exclusively for HBO viewers.

Wholly owned by HBO (a Time Warner company), HBO Asia reaches 23 territories across Asia and offers a bouquet of 24-hour commercial-free subscription movie channels in standard-definition and high-definition - HBO, HBO SIGNATURE, HBO FAMILY, HBO HITS and CINEMAX - as well as a 24hour Asian movie channel, RED by HBO, and other services such as HBO GO, HBO ON DEMAND, including 鼎级剧场 (ding ji ju chang) in China.

HBO Asia's linear channels have closed-captioned subtitling in several local languages - Bahasa

Indonesia, Bahasa Malaysia, Cyrillic, Simplified Chinese, Traditional Chinese, Thai, and Vietnamese. In selected territories, HBO Asia's channels are available in high definition - in better clarity, sharper picture quality, wide-screen format and Dolby® Digital 5.1 surround sound.

HBO Asia is also the exclusive distributor of BabyFirst and the DreamWorks channel in Asia.

In Asia HBO / HBO HD

Home to the biggest and latest Hollywood blockbusters and award-winning HBO Originals, HBO is a 24-hour commercial-free premium programming subscription service for movie lovers. The biggest and latest Hollywood blockbusters premiere for the very first time on Asian television weekly on HBO's Saturday Night Premiere. HBO is seen in 23 territories throughout Asia and programmes are broadcast with dual language audio options (Bahasa Malaysia, Bahasa Indonesia, Mandarin, Cantonese and Vietnamese) in selected territories where available.

HBO SIGNATURE / HBO SIGNATURE HD

HBO SIGNATURE is a 24-hour commercial-free premium programming subscription service that is home to award-winning HBO Original productions, series, movie specials and showcases, with distinct, thought-provoking programming that pushes the limits. Programming highlights include Original Series on Monday to Thursday nights, and themed movie showcases, spotlights and festivals.

HBO HITS / HBO HITS HD

HBO HITS delivers a one-of-a-kind experience that will thrill any hardcore movie fan - a commercialfree premium programming subscription service dedicated to blockbuster hits 24 hours a day, 7 days a week, on a unique viewer friendly schedule to suit the hectic lifestyle of today's busy movie fan.

HBO FAMILY / HBO FAMILY HD

HBO FAMILY is a 24-hour commercial-free premium programming subscription service featuring wholesome movies that families can enjoy together. Devoted to a family-friendly viewing environment, HBO FAMILY offers fun-filled, light-hearted entertainment to viewers of all age groups.

CINEMAX / CINEMAX HD

CINEMAX is a male-skewed 24-hour commercialfree premium programming subscription service that packs entertainment with a bold, honest and unapologetic attitude. Offering non-stop action, suspense, comedy and science-fiction movies and series. CINEMAX keeps viewers on the edge with non-stop adrenaline and heart-pumping entertainment.

RED BY HBO

RED by HBO is HBO Asia's 24-hour Asian movie channel that is home to premium Asian movie entertainment, featuring premieres of some of Asia's most highly anticipated movies, from adrenalinefuelled action to zany romantic comedies, and showcasing some of the best and latest Asian television series, entertainment news and starstudded interviews. With line-ups from Indonesia, China, Hong Kong, Korea, Japan and beyond, RED by HBO is HBO Asia's spotlight on the region. All programmes are presented in original language with English subtitles.

HBO GO

HBO GO is an internet streaming service that allows subscribers to enjoy over 1,200 hours of their favorite HBO Original programmes across multiple devices including laptops, tablets and smartphones, anywhere, anytime. New HBO Original programmes and episodes are available on HBO GO 12 hours after they premiere in the U.S. Subscribers will be able to select what they want to watch on the device of their choice, giving more control to the viewer.

HBO ON DEMAND

The first Hollywood subscription movie video on demand service to launch in Asia, HBO ON DEMAND offers subscribers the flexibility and convenience of watching what they want, when they want to. A catch-up service complementary to HBO Asia's linear channels, viewers can enjoy complete control and unlimited viewing of their favorite Hollywood blockbuster movies, critically acclaimed series and HBO Originals on HBO ON DEMAND. HBO ON DEMAND is subtitled in local languages in selected territories. Programmes are also broadcast with dual language options where available.

In China

鼎级剧场 (ding ji ju chang)

鼎级剧场 (ding ji ju chang) is a branded subscription video on demand (SVOD) service in China that is the destination for HBO's hit series and Hollywood movies. With subtitles in Simplified Chinese, 鼎级剧场 offers subscribers the flexibility and convenience of watching what they want, when they want to. Viewers can eniov complete control and unlimited viewing of their favourite award-winning and critically acclaimed HBO Original, CINEMAX and HBO Asia Original programs. Follow 鼎级剧场 on Weibo (@鼎级剧场) and WeChat (dingjijuchang) to find out more.



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RTL CBS ASIA ENTERTAINMENT NETWORK



ASIA ENTERTAINMENT NETWORK

Head Office

21A South Bridge Road (Level 2) Singapore 058661 Tel: +65 6421 8300 Fax: +65 6225 6800

Website: www.rtlcbsasia.com Email: advertising@rtlcbsasia.com

Key Personnel

Chief Executive Officer: Jonas Engwall Executive Vice President, Programming: Jennifer Batty Executive Vice President, Distribution: Daniel Fung Head of Marketing: Omar Gepiga

Company Profile

RTL CBS Asia Entertainment Network is a venture of two of the world's largest content producers: RTL Group, the leading European entertainment network, and CBS Studios International, the leading supplier of programming to the international market place. The Network has two channels: the general entertainment channel, RTL CBS Entertainment HD and the male-skewed entertainment channel, RTL CBS Extreme HD. Both channels are widely distributed in the Asia Pacific and are localized in five languages.

Advertising Sales Contact(s):

Daniel Fung

Email: daniel.fung@rtlcbsasia.com



RTL © CBS FNTFRTAINMFNT

RTL CBS Entertainment

The destination for the best mix of reality, drama, comedy and daily entertainment. Featuring shows same day or express from the U.S. and U.K. including top-rated dramas Scorpion, House of Cards and Elementary; the biggest talent competitions in the world, America's Got Talent, Britain's Got Talent and The X Factor UK; dailies Entertainment Tonight, The Insider, The Late Show with Stephen Colbert and The Late Late Show with James Corden. It is home to some of the biggest award shows in the world aired 'LIVE,' including The Golden Globes, Screen Actors Guild Awards, Critics' Choice Awards, American Music Awards, People's Choice Awards and Billboard Music Awards.

Programming genre(s):

General entertainment, drama, sitcoms, talent shows, daily entertainment news and talkshows

Target audiences(s):

Male and female, 18-54



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RTL © CBS

RTL CBS Extreme

The destination for extreme and action-packed content with a thrilling combination of popular series Kingdom, Hawaii Five-0 and NCIS: Los Angeles; adrenaline-pumping stunts on The Xtreme CollXtion and Cliptomaniacs; non-stop laughter with Fail Army and World's Funniest, mind-boggling illusions on Criss Angel: BeLIEve, Dynamo: Magician Impossible, Cosentino and Close Up Kings; and adventure-reality series Bear Grylls: Mission Survive and Speed with Guy Martin.

Programming genre(s):

Extreme sports, action series, extreme reality, magic

Target audiences(s):

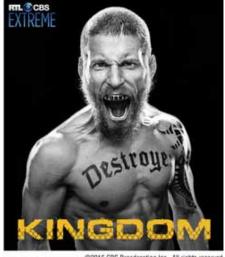
Primary - Male 25+ Secondary - Male & Female 18-45

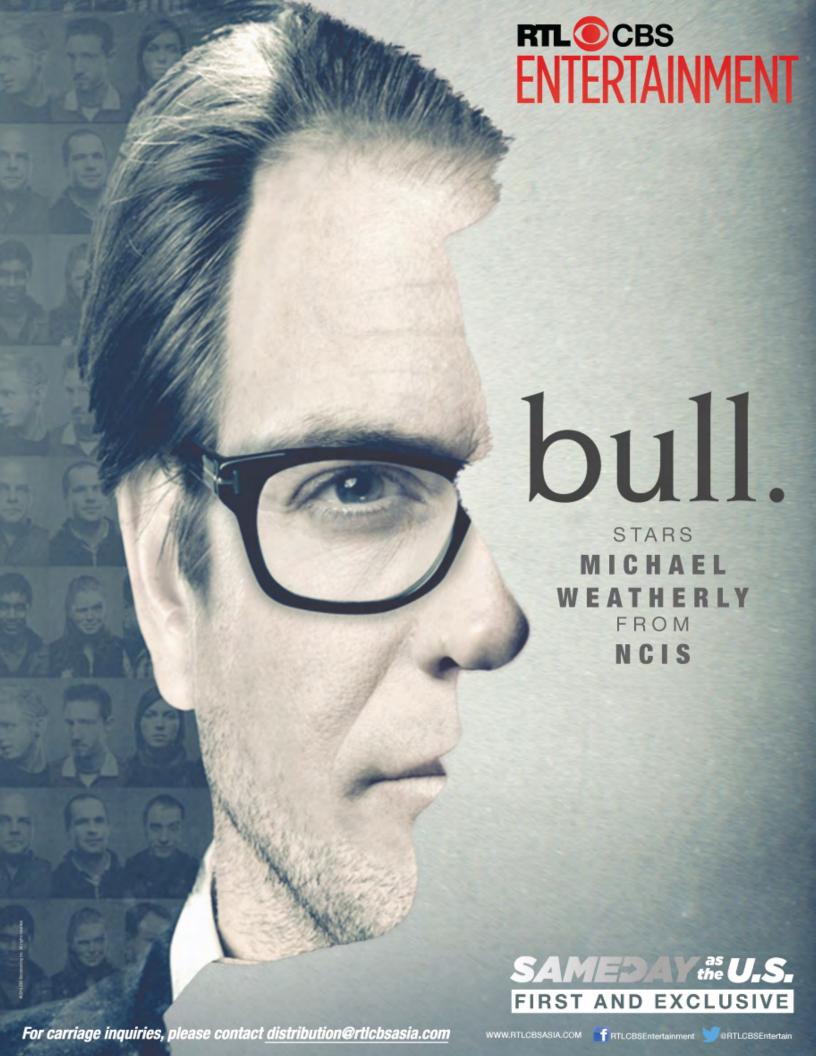


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VIACOM INTERNATIONAL MEDIA NETWORKS













Head Office

151 Lorong Chuan, #03-08 New Tech Park (Lobby H) Singapore 556741

Company Profile

Viacom International Media Networks (VIMN), a unit of Viacom Inc. (NASDAQ: VIAB, VIA), is comprised of many of the world's most popular multimedia entertainment brands, including MTV, MTV LIVE HD, Nickelodeon, Nick Jr., Comedy Central, Paramount Channel, and more. Viacom brands reach more than 3.4 billion cumulative subscribers in 180+ countries and territories via more than 200 locally programmed and operated TV channels and more than 550 digital media and mobile TV properties, in 40 languages. Keep up with VIMN news by visiting the VIMN PR Twitter feed at www.twitter.com/VIMN_PR. For more information about Viacom and its businesses, visit www.viacom.com, blog.viacom.com and the Viacom Twitter feed at www.twitter.com/Viacom.

In Asia Pacific, VIMN operates 31 television feeds across 50 markets, which offer the very best in music, youth, kids, comedy and family programming through its MTV, MTV LIVE HD, Nickelodeon, Nick Jr., Comedy Central, Paramount Channel and Spike brands, in over 363 million households across cable, DTH, IPTV, mobile and internet platforms.

Websites: www.mtvasia.com, www.mtv.com.au, www.nick-asia.com, www.nick.com.au, www.nickjr.com.au, www.comedycentralasia.com, www.comedycentral.com.au

Key Personnel

Mark Whitehead: Executive Vice President & Managing Director, Asia Pacific

Tan Chee Kiat: Chief Operating Officer, Asia

Ben Richardson: General Manager & Senior Vice President, Australia & New Zealand

Pierre Cheung: General Manager & Senior Vice President, Greater China

Susumu Imata: General Manager & Senior Vice President, Japan

Advertising and Brand Solutions:

Adsales-Asia@vimn.com

Content Distribution: distributionsea@vimn.com



OneRepublic performed at MTV Music Evolution Manila 2016

MTV is the world's biggest youth entertainment brand. With a global reach of nearly 785 million households, MTV is the cultural home of the millennial generation, music fans and artists, and a pioneer in creating innovative programming for young people.

Programming Genre:

MTV creates and produces original content and programming ranging from music and live music specials, scripted and factual content, to sitcoms, documentaries, and entertainment awards shows dedicated to youth and the young at heart.

Target Audience: 15 to 34 year olds.

2016/2017 Programming Highlights:

Catfish: The TV Show, MTV Music Evolution Manila, Brothers Green: EATS!, Video Love, Bugging Out, MTV Video Music Awards, MTV Movie Awards, and MTV EMA.

MTV LIVE HD is an international English language music channel where the best of recorded "LIVE" music performances, music videos, music documentaries and other original productions such as behind-thescenes and interview specials from around the world are beamed out 24/7 for the ultimate music fans.

Programming Genre:

Music-based programming that is original, acquired and produced by MTV, such as music festivals, live music performances, artist interviews and documentaries, all brought to the audience in Dolby surround sound.

Target Audience: 15 to 34 year olds.

2016/2017 Programming Highlights:

MTV Crashes, MTV at the Festivals, and MTV Live Lockdown.

Nickelodeon is one of the most globally recognized and widely distributed multimedia entertainment brands for kids and family. Popular titles include SpongeBob SquarePants, Teenage Mutant Ninja Turtles, and The Fairly OddParents.

Programming Genre:

Uniquely owned and developed preschool animation, movies, local productions, game shows, live action series and more.

Target Audience: Kids between 4 to 14 years old and their families.

2016/2017 Programming Highlights:

2016 - ALVINNN!!! and The Chipmunks, Game Shakers, and The Loud House.

2017 - Nickelodeon Kids' Choice Awards, Bunsen is a Beast!, and Legends of the Hidden Temple (Movie).

Nick Jr. is "the Smart Place to Play," giving kids and parents what they want - educational and entertaining content with great stories and characters that empower kids to learn while they play. Its award-winning and exclusive international properties such as Dora the Explorer, Team Umizoomi, and Bubble Guppies are

designed to engage and encourage early childhood development.

Programming Genre:

Programming genres include uniquely owned and developed award-winning preschool content.

Target Audience: Preschoolers between 2 to 6 years old and their parents and caregivers.

2016 / 2017 Programming Highlights:

2016 – PAW Patrol, Blaze and the Monster Machines, and Shimmer and Shine.

2017 - Rusty Rivets, and Nella the Princess Knight.

Comedy Central is the world's biggest comedy network. Available 24/7, it is home to the best of international and regional comedy series, sketch shows, and stand up-comedy performances for audiences across Asia Pacific.

Programming Genre:

Comedy Central presents original series, stand-up, sketch, animation, sitcom, live action, gag, and game shows.

Target Audience: 18 to 34 year olds.

2016/2017 Programming Highlights:

Lip Sync Battle, Saturday Night Live, South Park, The Goldbergs, Kids Do The Craziest Things, The Daily Show with Trevor Noah, @midnight, Comedy Central Presents, I Live with Models, and Tosh 2.0.

Paramount Channel is a contemporary entertainment destination where audiences of all ages can experience and celebrate years of films and exclusive behind-the-scenes content. The 24hour television network offers a unique mix of blockbusters, movie hits, cult favourites, cinematic gems and some of the most award-winning films in the history of cinema from Paramount Pictures' monumental film library.

Programming Genre: Movies

Target Audience: Movie lovers of all ages.

Spike is an entertainment brand defined through bold, high stakes original programming created to engage, inspire and push the boundaries of the unexpected. The brand is anchored by hit franchises such as the multiplatform Lip Sync Battle, hosted by music icon LL COOL J and Bellator MMA.

Programming Genre:

Adrenalin-fuelled sports and a range of factual, reality and lifestyle series.

Target Audience: Creative, unconventional and adventurous 'Spike' minded adults.

2016/2017 Programming Highlights:

Lip Sync Battle U.S., Lip Sync Battle UK, Police Interceptors, Coaching Bad, Sweat Inc, Life or Debt, and Framework.

VIacom ► PLAY PLEX















THE HOME FOR VIACOM BRANDS ON DEMAND NOW AVAILABLE IN ASIA

For queries on Viacom Play Plex, please contact Tina Cai, tina.cai@vimn.com, +65 6420 7122.

Content shown is for reference only. Please enquire with us for more details.

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NBCUniversal

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Email: info.asia@nbcuni.com

Websites:

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www.divatv.asia

www.eonline.com

www.svfv.asia

www.universalchannel.com.au

www.13thstreet.com.au

www.syfy.com.au

Advertising/sponsorship:

A range of advertising opportunities: sponsorships, custom-produced vignettes, and integrated sales packages with on-line, on-ground events, and above-the-line support.

Key Personnel

Managing Director, Distribution & Networks, Asia-Pacific: Justin Che

Managing Director, International Networks, Asia-Pacific: Christine Fellowes

Managing Director, Distribution & Networks, Australia & New Zealand: Chris Taylor

Vice President, Channels, Asia: Scott Mackenzie

Vice President, Audience Research and Analysis,

Asia-Pacific: Henry Robles

Chief Financial Officer, Asia-Pacific: Umeet Shah

Director, Creative and Production: Natalie Gee

Director, Advertising Sales: Charmaine Wong

Director, Marketing: Ruben Lawrence

Senior Manager, Programming and Acquisitions: Jasmin Lim

Company Profile

About NBCUniversal International Networks

NBCUniversal International Networks is one of the world's premier entertainment portfolios, delivering quality content and compelling brands to over 176 territories across Europe, the Middle East, Africa, Latin America and Asia-Pacific. The channel brands in the portfolio include Universal Channel, Syfy, E! Entertainment Television, 13th Street, DIVA, Studio Universal, Telemundo, Bravo, The Style Network and Golf Channel. These unique brands deliver a full range of entertainment experiences to local

audiences across the globe; the portfolio also includes Movies 24 in the UK. Further, NBCUniversal News Group, one of the most influential and respected portfolios of on-air and digital news properties in the world, operate CNBC and NBC News internationally.

NBCUniversal International Networks is a division of NBCUniversal, one of the world's leading media and entertainment companies in the development, production, and marketing of entertainment, news, and information to a global audience. NBCUniversal owns and operates a valuable portfolio of news and entertainment television networks, a premier motion picture company, significant television production operations, a leading television stations group, world-renowned theme parks, and a suite of leading Internet-based businesses. NBCUniversal is a subsidiary of Comcast Corporation.

Universal Channel – The flagship entertainment channel of NBCUniversal International Networks delivers 100% Characters to viewers worldwide. Universal Channel Asia compels audiences with engaging, high-quality character-driven entertainment. With a mix of first-run, award-winning and intriguing series such as Shades of Blue, Chicago Fire and The Librarians, Universal Channel is powered by memorable, magnetic characters that trigger an emotional response and draw viewers back to the channel week after week.

DIVA is Asia's leading entertainment channel for women. Passionate about delivering positive style and a sassy attitude to the small screen, DIVA celebrates the richness of life and real-life glamour with exclusive, award-winning and top-rating dramas and great reality like *Little Big Shots*, *Suits* and *How Do I Look? Asia* – the inspirational fashion makeover series. DIVA is also synonymous with exciting local content that greatly appeals to Asia's savvy audiences. The channel encourages viewers to just have fun, relax and "Be Yourself."

E! is the home of pop culture, capturing the topics that fascinate us all. Through personalities, trends, music, fashion, art, nightlife, entertainment and philanthropy, pop culture is the shared experience that brings people together and inspires passion and loyalty. Topical and up to the minute, E! covers and generates pop culture buzz 24/7. And now with content coming to Asia 'Express From Hollywood', viewers can catch the hottest TV shows like Keeping Up With The Kardashians, E! News and Mariah's World within hours of their U.S. debut.

Syfy is the home of imagination-based entertainment. From acclaimed original series (*Z Nation*), events and blockbuster movies (*Sharknado movie franchise*) to classic science fiction, paranormal (Asian original production *The Paranormal Zone*), action adventure and fantasy programming, Syfy is a passport to limitless possibilities.

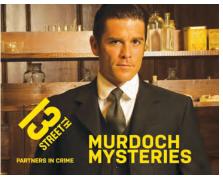
13th Street is a thrilling crime and suspense channel that delivers smart, gripping drama with excitement around every corner. It is the destination for people who love a good whodunit, with a murder mystery to solve every hour of the day. 13th Street is your Partner in Crime, with premieres of Vera and Murdoch Mysteries, Australian made drama Doctor Blake Mysteries and Miss Fisher Murder Mysteries and returning favourites like A Touch of Frost. 13th Street is the only entertainment channel dedicated to mystery and suspense in Australia.











PCCW MEDIA LIMITED



Head Office

20F, Telecom House, 3 Gloucester Road, Wan Chai, Hong Kong Telephone: 852 2888 2888 Fax: 852 2877 8877 Website: NowTV.Now.com

Company Profile

The media group of PCCW is a leading, fully integrated multimedia and entertainment group in Hong Kong.

The media group operates the leading pay-TV service in Hong Kong under the Now TV brand delivering both self-produced and licensed content to its customers using advanced IPTV technology. Now TV offers more than 180 linear channels of local, Asian and international programming. Its premium content can also be accessed ondemand and on the go via Now Player app. It is also a leading producer of Chinese language news, financial news and sports programming in addition to Asian infotainment content which complements its wide portfolio of licensed movie and international television content.

The media group is also engaged in the provision of over-the-top (OTT) video service under the Viu brand in Hong Kong and other places in the region. In addition, MOOV is a hugely popular lossless music digital streaming service in Hong Kong.

Moreover, the media group operates one of Asia's leading directories businesses under the Yellow Pages brand.







Key Personnel

Group Managing Director, PCCW Ltd: Mr. BG Srinivas

Managing Director, PCCW Media Group: Ms. Janice Lee

Executive Vice President, Pay TV: Ms. Loke Kheng Tham

Advertising Sales Contact(s):

Hotline: +852 2888 1666 Email: Nowadsales@pccw.com

Content Sales Contact(s):

SVP, Greater China & International Distribution: Mr. Terence Yau

Email: Terence.KC.Yau@pccw.com



Now International

Now International, an integrated HD Family Entertainment channel in Cantonese, offers diverse choices of programs from Reality shows, lifestyle, infotainment to E-news, dramas and more. Featuring the freshest production from ViuTV - Hong Kong's first new Free-TV service in decades, Now International is geared up to become a Premium **Entertainment Destination for Chinese Audience!**



Margaret & David - Green Bean



Now Jelli

Mainland China, Hong Kong, Taiwan and Korea, Now Jelli brings you a 24/7 impeccable HD TV experience!



The King of Mask Singer



Now Baogu

Now Baogu Movies is a 24-hour HD movie channel jointly created by Now TV, Huayi Brothers, Peter Chan Ho-sun's Shine Focus & Edko Films, showcasing Hong Kong first-run local blockbusters and premiere Asian movies round the clock.

Apart from movies, viewers can watch top-rated short films, behind-the-scene footages of the latest movies, and exclusive most in-depth interviews with movie producers and A-list cast.



Keeper of Darkness



Now Chinese Drama, a brand-new 24/7 drama

channel full of top-rated drama series from Mainland

China, brings First-run titles that are selected and edited to cater for Chinese viewers in Hong Kong and overseas.

Featuring celebrities from Mainland China, Hong Kong,

Taiwan and Asia, Now Chinese Drama channel promises

an enjoyable experience for all drama-lovers!

Now Chinese Drama

Now Jelli offers a great variety of Mandarin entertainment programs, including reality shows, dating shows, talkshows, singing competition shows and concerts. Featuring top celebrities from



LIFE INSPIRED



Head Office

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Website: www.litvchannel.com
Facebook: facebook.com/litvchannel
Email: enquiries@litvasia.com
adsales@litvasia.com

Key Personnel

General Manager, Anne Chan General Manager, Content & Production, Janice Cheng

Company Profile

Life Inspired is Asia's first HD lifestyle TV channel. Life Inspired broadcasts pan-regionally across Asia with an expanding footprint.

The channel empowers viewers with Asian relevant content, serving as a window to the world of inspirational living for cosmopolitan trend seekers. Life Inspired's first-run and exclusive content centre around five aspects of an ideal lifestyle: Food, Home, Wellness, Travel and Style.

Target Audience

Life Inspired's core audience are urban and affluent cosmopolitan trend seekers, age 30 and above, who enjoy a sophisticated lifestyle.

Advertising & Sponsorship

Life Inspired offers marketing solutions that cater to your brand's needs. We deliver great integrated solutions to advertisers, which includes commercial airtime, online collaborations, advertorials, vignettes, intimate curated events and customised branded content solutions.



SCRIPPS NETWORKS INTERACTIVE











Head Office

Scripps Networks Interactive (Asia) Pte Ltd 3 Fusionopolis Way, Singapore 138633 Tel: +65 6835 8838 Website: asianfoodchannel.com,

foodnetworkasia.com, hgtv.asia, travelchanneltv.asia

Key Personnel

Head of International Lifestyle Channels: Derek Chang Senior Vice President, Programming and Production: Carl Zuzarte

Head of Ad Sales and Distribution: Leena Singarajah

Company Profile

Scripps Networks Interactive is the leading developer of engaging lifestyle content in the home, food and travel categories.

Description

Asian Food Channel is the region's leading foodfocused channel that celebrates the unique Asian culinary experience with the added touch of global flavor.

Programming genre:

Food, lifestyle, and general entertainment

Target audiences:

Adults 25 - 54 with a secondary focus on women 25 - 54

Distribution in Asia:

Brunei, Cambodia, Hong Kong, Indonesia, Malaysia, Mongolia, Philippines, Singapore, Thailand, Taiwan, and Vietnam

Food Network brings food entertainment to a whole new level, showcasing the best of world cuisines with high entertainment value.

Programming genre:

Food, lifestyle, and general entertainment

Target audiences:

Adults 25 - 54 with a secondary focus on women 25 - 54

Distribution in Asia:

Australia, Brunei, Hong Kong, Indonesia, Malaysia, Mongolia, Palau, Philippines, Singapore, Sri Lanka, and Taiwan

HGTV is the only regional home-focused channel in Asia that entertains and inspires viewers with fresh ideas and authentic stories on how to find and love your dream home.

Programming genre:

Property, flipping, design, renovation projects

Target audiences:

Adults 25 – 54, skewed towards a more female audience

Distribution in Asia:

Australia, Indonesia, Malaysia, Maldives, Mongolia, New Zealand, Philippines, Singapore, Sri Lanka, and Taiwan **Travel Channel** aspires to connect people through the joy of human journey around the world.

Programming genre:

Adventure, experience, lifestyle, luxury, food, factual

Target audiences:

Adults 25 – 54, skewed towards a more male audience

Distribution in Asia:

Australia, India, Indonesia, Malaysia, Maldives, Mongolia, Myanmar, Philippines, Singapore, Sri Lanka, Taiwan, and Thailand

Programming Highlights

Asian Food Channel: Cooking For Love

Sarah Benjamin and Nik Imran are back for the second season of *Cooking For Love*, proving that the best way to a person's heart is through their stomach. Catch the duo as they try to outdo each other in creating enticing menus for special family occasions. At the end of each episode, the families will pick which chef's creations won their stomachs and hearts.

Food Network: Giada In Italy

Follow Giada De Laurentiis back to her birthplace for an extended holiday, as she revisits family, friends and the flavors that inspire her life's work. Whether it's digging into her grandmother's ancient recipe book with Aunt Raffy or a California-inspired feast for her uncle's soccer team, this trip is all about the beauty and flavors of Italy, enjoyed with friends and family.

HGTV: Flip or Flop

In each episode of *Flip or Flop*, Tarek and Christina flip a new property. From the nail-biting purchase at auction, to the challenging renovations and the giddy acceptance of an offer, we'll follow along as these two relatively novice flippers try their hand at the toughest game in town. From purchase to resale, this young couple is putting everything they have into this venture.

Travel Channel: Expedition Unknown

Join Josh Gates as he investigates the history behind famous folklores and mysteries. Hear the untold stories of true legends and go back in time and discover the truth behind the legend of King Arthur and Genghis Khan. Josh is determined to discover the truth behind these stories and he is set on gathering every evidence he can find to piece the hidden stories together.















THE LEADER IN LIFESTYLE

SONY PICTURES TELEVISION NETWORKS, ASIA



a Sony Network



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Sony Pictures Television (SPT) Networks, Asia is a leading operator of ad-supported channels including English general entertainment powerhouses AXN and SONY Channel; and Asian content giants Animax, GEM and ONE. SPT Networks' portfolio collectively features the biggest and best titles from Northeast Asia and the U.S that are first run, exclusive and aired close to the original telecast.

Taking the content beyond the screen, SPT Networks, Asia immerses viewers in its premium entertainment via large-scale festivals, celebrity fan meets and social platform conversations.

Key Personnel

Senior Vice President & General Manager: Ang Hui Keng

Senior Vice President & Head of Content, Production and Marketing: Virginia Lim

Vice President, Affiliate Sales: Nirav Haji

Vice President, Media and Sponsorship Sales: Jacqueline Tok

AXN is Asia's leading English general entertainment channel featuring exclusive top-rated drama series, blockbuster features and reality programs. A pioneer in producing ground-breaking original productions, AXN continues to deliver 'made in Asia, for Asia' series designed to engage and inspire audiences across the region. Hit-rated original series featured on AXN include The Apprentice Asia, the award-winning Asia's Got Talent, Cash Cab Philippines and The Amazing Race Asia, hosted by Allan Wu.

AXN appeals to a discerning audience seeking premium content that is smart, intriguing and unexpected, all delivered close to U.S telecasts. From The Blacklist and Quantico to MacGyver and The Amazing Race, AXN is defined not by a genre, but by an attitude that truly redefines action.

Launched in 1997. AXN is an international channel that is now seen across 60 countries globally including Latin America and Europe. In Asia, the channel is enjoyed by 157 million viewers in more than 126 million homes across 19 territories. AXN's programming is also available in high definition (HD) and via VOD on several pay-TV operator platforms.

Website: www.axn-asia.com

Facebook: https://www.facebook.com/axnasia

Twitter: https://twitter.com/axnasia

Programming Highlights

MacGyver, Quantico, The Blacklist, Hawaii Five-0, NCIS: Los Angeles, Criminal Minds: Beyond Borders, Supernatural

Adventure and reality series

American Ninja Warrior, The Amazing Race, BattleBots

Original Productions The Amazing Race Asia Season 5

Sony Channel is the premier destination for premium Hollywood entertainment. Designed for the socially connected viewer, SONY Channel features the most captivating and talked-about drama, comedy, lifestyle and reality series on TV, all airing close to the U.S. telecasts.

Confident and stylish, with a dash of clever wit, SONY Channel appeals to a female-skewed, maleinclusive audience who loves to escape, engage and lose themselves in popular U.S series and feel-good blockbuster movies.

On weeknights, SONY Channel presents 'ROFL-ing' nights, a primetime comedy belt featuring roll-on-thefloor-laughing comedies where viewers can unwind after a long day and be thoroughly entertained.

SONY Channel is available in Cambodia, East Timor, Hong Kong, Indonesia, Maldives, Mongolia, Palau, Papua New Guinea, Philippines, Singapore, Sri Lanka, and Thailand.

Website: www.sonychannelasia.com

Facebook: www.facebook.com/sonychannelasia Twitter: https://twitter.com/sonvchannelasia

Programming Highlights

How to Get Away with Murder, Jane the Virgin, The Art of More, Code Black, Teen Wolf, The Night Shift, Madam Secretary

Comedies

Younger, Superstore, Dr. Ken, Playing House

Lifestyle

Masters of Illusion, Top 20 Funniest, Top Chef





SONY PICTURES TELEVISION NETWORKS, ASIA







'It starts with a stroke of Imagination. Re-create your

Animax is Asia's first and leading channel brand specialising in the best of Japanese anime. The channel offers a wide variety of captivating anime series from the most popular genres including action, romance, horror, supernatural, comedy and slice-oflife. Animax is home to some of the biggest anime titles in the world and regularly offers brand new anime series that are simulcast with Japan.

A highlight of the channel is Animax's first ever mascot, 00-Kun, a mischievous blue mystical raccoon-like character designed to take the channel beyond the linear screen. Together with his three friends (Miruku, Imo and Chu Chu), OO-Kun seeks to engage fans through on-ground events, social platforms and even its own range of merchandise spanning plush toys, stationery and other lifestyle products.

Beyond the screen, Animax brings its stories and characters closer to fans via large-scale events such as the highly anticipated Animax Carnival and other anime-themed festivals around the region. On Facebook, Animax has an engaged community of 1.3 million fans.

Website: www.animax-asia.com

Facebook: https://www.facebook.com/animaxasiatv Twitter: https://twitter.com/animaxasiatv

Programming Highlights

Same Day as Japan

D.Gray-man Hallow, Twin Star Exorcists, Mob Psycho 100

Fresh from Japan

One Punch Man, Assassination Classroom, Fairy Tail, The File Of Young Kindaichi R, My Hero Academia



An entertainment powerhouse, ONE is the number one South Korean channel in Southeast Asia. ONE showcases the latest drama and variety programs on an exclusive and first-run basis including the "PPALI-PPALI" prime time dramas, which air as early as at the same time as Korea. Viewers can catch the biggest stars and hottest names in Korean entertainment. from young and trendy idol dramas to popular soap operas, along with the current variety buzz and the top K-pop hits.

In addition, ONE brings South Korean artistes on promotional tours to meet with fans. Successful events have included stars such as Ricky Kim and his kids (Oh! My Baby), Joo Won (The Gang Doctor), Zo In Sung (That Winter, The Wind Blows), Lee Hyun Woo (To the Beautiful You), Lee Dong Wook (Scent of a Woman), Kim Sun-A (Scent of a Woman), Jang Hyuk (Midas), and K-pop boy group BTOB; as well as the highly successful Running Man fan meet in Singapore and Malavsia.

ONE HD is the high definition feed of ONE which is available in Australia, Brunei, Cambodia, Indonesia, Malaysia and Singapore.

Website: www.onetvasia.com

Facebook: https://www.facebook.com/onetvasia Twitter: https://twitter.com/onetvasia

Programming Highlights

Same time as Korea drama

Scarlet Heart

Ppali Ppali drama (24 hours within Korea telecast):

Doctors, WANTED, Jealousy Incarnate

Variety (1 week within Korea telecast)

Running Man, Oh! My Baby, Law of the Jungle, K-Pop Countdown (Inkigayo), Nation's Big Three



GEM is the glittering jewel of Asian general entertainment. A joint venture between Sony Pictures Television (SPT) Networks and Nippon Television Network Corporation, GEM enjoys access to more than 500 hours of Japanese content per year exclusively from Nippon TV.

The channel features first-run and exclusive dramas, comedies and variety entertainment shows from Japan as well as other Asian territories including China, Hong Kong and Taiwan. This also includes selected prime time dramas on the same day and within the same week of their broadcast in Japan. In addition, GEM takes its shows beyond the screen and into the lives of its devoted viewers, by bringing Japanese stars on promotional tours to meet with fans. GEM is available in Cambodia, Hong Kong, Indonesia, the Philippines, Singapore, Thailand and Vietnam.

GEM Vietnam, which is also part of the Asian channels portfolio, is wholly-owned and operated by SPT Networks.

Website: www.gemtvasia.com

Facebook: https://www.facebook.com/gemtvasia

Programming Highlights

Original Productions

We are Asia – Dean Fujioka & Friends

Same Time As Japan Drama

Guard Center 24

Live Broadcast

THE MUSIC DAY 2016

Fresh Drama

Your Home is My Business!, Lost ID, The Girl Who Leapt Through Time, Because of Love (因為・愛)

TOKUSON: Life Hacks!, MOCO'S Kitchen, EXIT!, Shimura Z00





TURNER ASIA PACIFIC





























Turner Asia Pacific creates and distributes awardwinning brands throughout the region, running 63 channels in 14 languages in 37 countries. These include CNN International, CNNj, CNN, HLN, Cartoon Network, Adult Swim, Boomerang, POGO, Toonami, World Heritage Channel, Warner TV, Oh!K, TCM Turner Classic Movies, truTV, MondoTV, TABI Channel, and HBO and WB in South Asia.

Turner manages the business of Pay- and Free-TVchannels, as well as Internet-based services, and oversees commercial partnerships with various thirdparty media ventures; it teams with Warner Bros. and HBO to leverage Time Warner's global reach.

Turner Broadcasting System Asia Pacific, Inc. ("Turner Asia Pacific") is a Time Warner company.

Regional Headquarters:

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Website: www.turner.com

Turner Asia Pacific has a presence in: Bangkok, Bangalore, Beijing, Delhi, Hong Kong, Karachi, Kuala Lumpur, Manila, Mumbai, Seoul, Singapore, Shanghai, Sydney, Taipei and Tokyo.

Key Personnel

President: Ricky Ow

SVP & MD, North & Southeast Asia Pacific: Phil Nelson

SVP & MD. South Asia: Siddharth Jain

SVP. Finance: Shitiz Jain

SVP, Business Development: Clément Schwebig

SVP & Managing Editor, CNN International: Ellana Lee

VP - Content, Kids: Mark Eyers

VP - Content, General Entertainment: Marianne Lee

VP - Corporate Communication & Marketing: Gregory Ho

VP - Southeast Asia (Malaysia, Singapore, Indonesia): Voo Chih Yeong

VP - Southeast Asia (Hong Kong, Philippines, Thailand & Indochina): Vishal Dembla

GM (Australia, New Zealand and Pacific Territories): Robi Stanton

GM (Korea): Ron Lee

GM (Japan): Tom Perry

VP & Head of Ad Sales, CNN: Sunita Rajan

VP - Ad Sales, Kids & Entertainment, South Asia: Juhi Ravindranath

Director of Ad Sales, Southeast Asia -Kids & Entertainment: Awantika Sood

Director of Ad Sales, Australia & New Zealand -Kids & Entertainment: Melissa Fitzgerald

About Cartoon Network Asia Pacific

Cartoon Network, the number one kids' channel in Asia Pacific, offers the best in original animated content including the multi-award-winning global hits Regular Show, The Amazing World of Gumball and Adventure Time and new comedy We Bare Bears. In 2016, the network welcomes back new series of popular franchises Ben 10 and The Powerpuff Girls. Cartoon Network is available in 31 countries throughout Asia Pacific and is currently seen in more than 88 million pay-TV homes.



About Boomerang

Boomerang provides light-hearted and fun moments, showcasing a mixture of internationally recognised comedy and fantasy series to more than 144 million households worldwide and 30 million in Asia Pacific. Core programs includes Tom and Jerry, Mr. Bean, Scooby-Doo, The Garfield Show, My Little Pony and The Looney Tunes Show. A companion channel to Cartoon Network, Boomerang is a dynamic and quirky place where girls and boys can be inspired, laugh and play with the whole family.



About CNN International

CNN's portfolio of news and information services is available in seven different languages across all major TV, digital and mobile platforms reaching more than 425 million households around the globe, including over 77 million across the Asia Pacific region. CNN International is the number one international TV news brand according to all major media surveys across Europe, the Middle East and Africa, the Asia Pacific region and Latin America and has a US presence which includes CNNgo. CNN Digital is a leading network for online news, mobile news and social media.



About Warner TV

Warner TV offers viewers in Asia the chance to get into it, with an unprecedented mix of hit TV series including Lethal Weapon, Blindspot, The Flash, ARROW and The Big Bang Theory. Its line-up boasts the world's biggest franchises, first-run exclusives and fan-favorites across a wide range of genres from action, comedy and drama. Warner TV is also home to blockbuster movies from the legendary studios of Warner Bros. Entertainment.



About Oh!K

Oh!K offers viewers the ultimate Korean entertainment, including premium drama series as well as variety and music programming. A brand powered by major studios and content creators including MBC, one of Korea's leading broadcasters and content providers, Oh!K is for everyone who loves drama - packaging iconic and award-winning hit series from an unrivalled catalogue of content. The channel provides audiences in Southeast Asia access to first-runs and exclusives, many immediately after their transmission debut in Korea.



About truTV

truTV takes viewers on a fun ride that surprises and entertains. The network delivers a dynamic mix of action, comedy and competition, featuring engaging characters and compelling new worlds. Currently seen in millions of households around Asia, truTV features such popular original series as Impractical Jokers, The Carbonaro Effect, Hardcore Pawn and South Beach Tow. New for 2016 are several scripted comedies from Turner's US networks, including Robot Chicken, Angie Tribeca, Wrecked, The Detour and Those Who Can't, as well as ELEAGUE, a new televised eSports competition.



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207, Okhla Industrial Estate, Phase 3 New Delhi 110020 Tel: +91 11 2644 6666 Website: www.ndtv.com; goodtimes.ndtv.com Email: feedback@ndtv.com

NEO SPORTS BROADCAST PVT LTD (NEO PRIME, NEO SPORTS)

Nimbus Centre, Oberoi Complex Andheri (West), Mumbai - 400 053. Tel: +91 22 2635 2000 Fax: +91 22 2635 2123

NHK WORLD TV

Japan Broadcasting Corporation 2-2-1 Jinnan, Shibuya-ku, Tokyo 150-8001, Japan Tel: +81 03 3465 1111 Website: www.nhk.or.jp/nhkworld Email: nhkworld@nhk.jp

NOW TV INTERNATIONAL See Pg.57

18th Floor, Telecom House, 3 Gloucester Road, Wanchai, Hong Kong Fax: +852 2877 8877 Website: nowtv.now.com

OUTDOOR CHANNEL HD

Multi Channels Asia The Central, Soho Tower 1 0807 6 Eu Tong Sen Street, Singapore 059817 Tel: +65 9146 8984 Website: multichannelsasia.com Email: candy@multichannelsasia.com

PHOENIX CHINESE CHANNEL HD

Phoenix Television Phoenix Satellite Television Website: www.ifeng.com Email: distribution@phoenixtv.com

PLAYBOY PLUS ENTERTAINMENT

Enterprise Place, Suite 701, No. 5 Science Park West Ave Shatin, Hong Kong

Tel: +852 2607 4400 Fax: +852 2607 4404

Website: www.ptvioriginals.com

RIALTO CHANNEL

10 Panorama Road, Mt. Wellington Auckland 1060 New Zealand Tel: +64 9 589 0583 Website: www.rialtochannel.co.nz Email: dmackenzie@rialtochannel.co.nz

RTL CBS ASIA

ENTERTAINMENT NETWORK 21A South Bridge Road (Level 2) Singapore 058661 Tel: 65 6421 8300 Website: www.rtlcbsasia.com Email: advertising@rtlcbsasia.com

See Pg.52 & 53

SCTV

See Pg.56

PT Surya Citra Televisi, Senayan City, Jl. Asia Afrika Lot 19, Jakarta 10270, Indonesia

Tel: +62 21 2793 5555 Fax: +62 21 2793 5444 Website: www.sctv.co.id

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7 QUEENSLAND

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7TWO

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See Pg.58 & 59 SCRIPPS NETWORKS

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www.hgtv.asia www.travelchanneltv.asia

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SONY PICTURES See Pg.60 & 61

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STAR INDIA CHANNELS

Star House, Off Dr.E.Moses Road Mahalaxmi, Mumbai - 400011, India Tel: +91 22 6630 5555 Fax: +91 22 6630 5050

Website: www.star.co.in / www.hotstar.com

STARHUB TV

67 Ubi Avenue 1, #05-01 StarHub Green Singapore 408942 Tel: +65 6825 5165 Website: www.starhub.com Email: cassie@starhub.com

SUN TV

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TASHAN

9X Media Inx Music Pvt Ltd sco 306, Sector 38d, Chandigarh 160 014 (ut), India Tel: +91 172 4001999 Fax: +91 172 5052040 Website: www.9xtashan.in

TECHSTORM TV

10 Anson Road #10-11 International Plaza, Singapore 079903 Website: www.techstorm.tv Fmail: hello@techstorm tv

THE WALT DISNEY COMPANY See Pg.49 (SOUTHEAST ASIA) PTE LTD

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TVONE

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VIACOM INTERNATIONAL See Pg.54 & 55 **MEDIA NETWORKS**

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VIACOM18 MEDIA PVT LTD (COLORS)

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VIJAY

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(ZEE CINEMA, ZEE TV) India Office

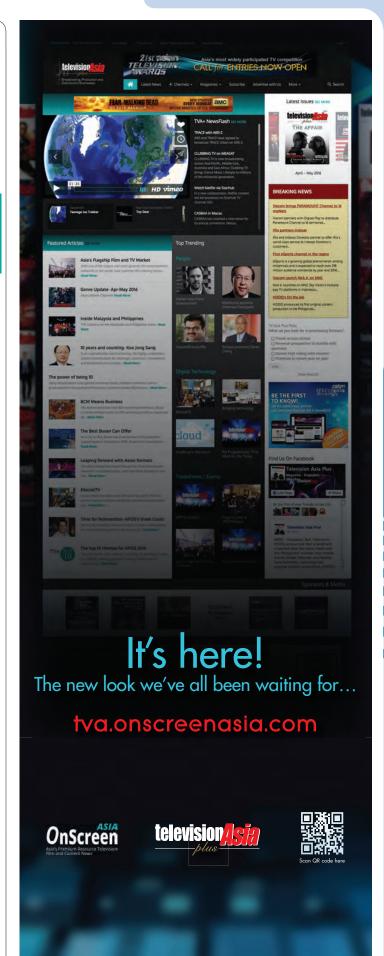
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Singapore Office

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ZOOMOO

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Inter Medya Ltd.

www.itv-intermedya.com

21st as an TELEVISION ANARDS

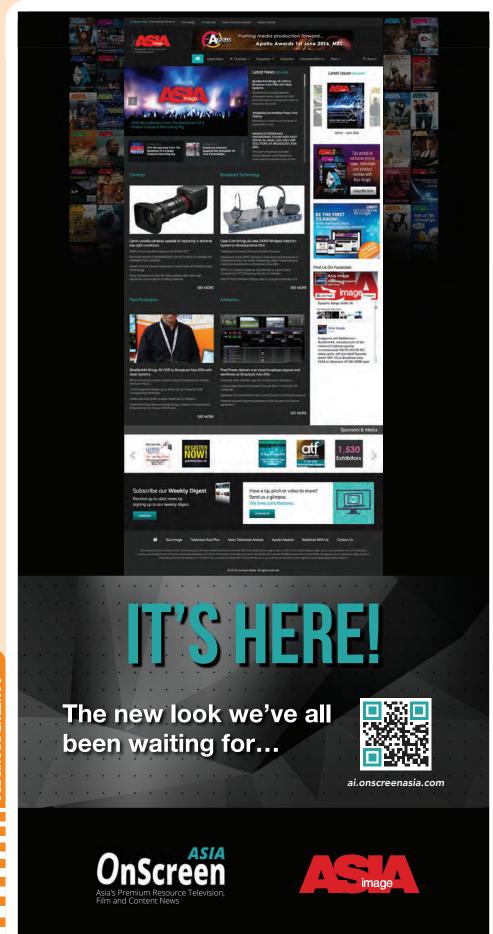
Celebrating Asian Television's Finest



More hosts and amazing celebrities to be announced soon...







AJA VIDEO SYSTEMS



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Products and Services

AJA Video Systems manufactures highquality and cost-effective digital video capture, interface, conversion and desktop solutions for video professionals. AJA simplifies professional digital video workflows with products designed and manufactured in Grass Valley, California.

The company builds industry-leading video capture cards, digital record/playback

devices, video routers, standalone I/O appliances, frame synchronizers and scalers, digital converters and professional cameras.



AJA is committed

to leading the way in technological innovation and helping our customers future-proof their workflows, whether that's through Broadcast IP technology, 4K/UltraHD, streaming, and more. AJA develops projects that have been engineered to help customers transition to new ways of working, and integrate new formats with tools that fit into their existing infrastructure, ensuring that updates are simple and non-disruptive.



AJA's award-winning product lineup includes the KONA family of video capture and playback cards, lo standalone appliances delivering premium video and audio I/O, Ki Pro record/playback devices, FS family of frame synchronizers/converters, Corvid solutions for developer partners, KUMO routers, HELO streaming solutions, CION and RovoCam cameras, and a host of Mini-Converters that are the leading choice of video professionals for AJA's signature reliability, functionality and support—and more.





Simple Installation, Using One Cat 5e/6 Cable

RovoCam is AJA's first compact block camera for industrial, corporate, security, ProAV and broadcast applications. Gorgeous UltraHD and HD imagery is obtained with superior Sony® optics with built-in 12x optical and up to 20x zoom with Sony Super Resolution Zoom, auto and manual focus. A single Cat 5e/6 cable carries uncompressed video, 2-Channel audio, VISCA camera control, and power for the simplest installation ever with efficient control through free RoyoControl software.

Reliable, practical and compactly encased in rugged and durable aluminum, RovoCam's small and light form factor allows simple mounting in a wide range of scenarios. RovoCam's HDBaseT interface supports Cat 5e/6 cable lengths up to 100 meters.



RovoControl

RoyoControl is free software from AJA for Mac and Windows, designed to be a simple application for controlling one or multiple RoyoCams, offering easy control of all the main camera features like zoom, iris and focus,

RovoControl uniquely offers electronic PTZ for moving an HD 1080p box around the UltraHD frame, allowing Pan and Tilt for HD output.



Receive and Deliver

Don't be tethered to your camera, display RovoCam's gorgeous UltraHD/HD Imagery remotely with RovoRX-HDMI.

RovoRx-HDMI is an UltraHD/HD HDBaseT receiver with integrated HDMI video and audio outputs specifically designed to receive RovoCam's output. Its HDBaseT connector allows for camera interaction, power, and control, all over a single Cat 5e/6 cable.



Distance, Power, Control All in one cable.

RovoCam features an Integrated HDBaseT transmitter. Not only does HDBaseT offer long. cable runs over standard CatSe/6 cables, it also passes RovoCam's gorgeous UltraHD/HD imagery, audio, control of the camera, and power to the unit across significant distances.

Simple to Install, Simple to Operate.



CARACOL INTERNACIONAL



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Key Personnel

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Paloma Garcia – Sales Executive for Europe, Africa and Middle East

Company Profile

Caracol Television S.A. is a national private channel that has produced some of the most innovative and successful shows on Colombian television. Today, it is a major content producer expanding its influence to the entire world through its international distribution division and its international cable signal.

Programming Highlights

The Girl (Series, 82 x 1h)

The Girl is a production based in real life events. It tells the story of a young girl recruited by force by the guerrilla, where she lived in first-hand the horror of war. After many years she flees from the armed group and guided to set on a new path, returning to ordinary life which will not be easy due to the struggles of reintegration into society, the challenge of understating this new side of herself and confronting her own family.

The White Slave (Series, 62 x 1h)

This production narrates the story of Victoria, a woman who everyone knows as a marchese who arrived in America to marry a prosperous merchant from the region, however, the truth is that years back she was rescued from death and raised in secret by slaves who became her family, but she was taken from the hands of her loved ones to be sent to Spain, because according to society, a white woman could not live with slaves. With the passing of time, she will decide to defy whoever gets in her path in order



to rescue her loved ones, confront her biological parent's murderer and reunite with the man she would give her life for.

On Another Level (Original Entertainment Format)

On Another Level is an original musical format from Caracol Television which gathers the best professional singers in the country who are looking for fame. The singer has to go inside an elevator located on the first level and sing a song for 90 seconds. On the third level, three judges will listen, and if they like the performance, at least two of them must press the button so the elevator takes the singer up to the stage located on the third level, where the contestant's family, the three judges and the audience await. The selected singers will put their level to test in the second stage, when they perform along with other singers the same song but in different musical genres (Pop, Rock, Latin). In these fusions, the participants will have to work as a team to give a great show, creating a version that the audience has never heard before. When they finish the song, a member of the group will be eliminated and the survivors will continue to ascend levels until they are part of the four finalists, which will be picked by the public and get as a prize, a tour of national concerts. From this group of four, the public will choose the winner, who will win an album recording by a renowned record company.

Digging For Love (Telenovela 60x1h)

Digging for Love is a fun story for all the family. It narrates the life of two neighbor families: The Murcia and the Otero family, who have had the best relationship until one day they fight, and as destiny would have it, that same day something unexpected occurs: The Murcia family discovers a treasure in the garden of their house, a giant golden statue buried in the ground between both of their houses. From that moment on, a series of failed attempts to try to unearth it will make way for a countless number of entertaining and dramatic situations. What both families are unaware of, is that the original owner of the desired treasure is about to be released from jail and will come back to recover his fortune at any price.

River of Passions (Telenovela 61x1h)

It tells the story of Felipe Guerra, a young foreman of a cattle ranch, who discovers in the eyes of the beautiful Lina Maria Henao, the one true love. Aware of the economic differences between his beloved and himself, he decides to accept the proposal to capture the drug lord Miguel de Jesus Ortega for a million-dollar reward. During the length of this mission, the young man will assume a new identity and forget about the city where he was born. But what about Lina while he's gone? Cristian, who is supposed to be Felipe's best friend, will have no problem accompanying her until he returns.



GRAVITATE PTE LTD

GRAVITATE

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Key Personnel

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Producer: Gloria Daysor Email: gloria@gravitatepost.com

Assistant Producer: Lis Dolmat Email: lis@gravitatepost.com

Company Profile

At Gravitate, we are a friendly team of creatives who are specialists in the field of Post Production. Our expertise includes Producing, Offline Cutting, DI Colour Grading, Online/Special FX, Compositing, Digital Cleanups, 2D Motion Graphics, 3D Animation and Virtual Reality/360° videos.

We work in close partnership with clients from multinational corporations, advertising agencies, production houses and content producers to create compelling stories.

Our Post Production Facility comprises of Editing and Davinci Resolve Colour Suites, Autodesk Smoke Suite as well as 3D and 2D Motion Graphic support for short form and long form projects.

Our suites are also HD, 2K and up to 4K ready for projects requiring extra processing capabilities such as those shot on Alexa ARRI RAW and RED Epic Dragon cameras.

With our versatility and technical know-how, every project has a customized workflow to maximize the efficiency and effectiveness of your project to ensure delivery on time, on budget.



ITV STUDIOS GLOBAL ENTERTAINMENT



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Key Personnel

Executive Vice President, Asia-Pacific: Augustus Dulgaro Senior Vice President (Sales), Asia-Pacific: Hyeonza Hong

Company Profile

ITV Studios Global Entertainment (ITVS GE) is one of the world's leading international TV distribution, home entertainment, publishing, merchandising and licensing businesses. ITVS GE distributes celebrated content across all genres from both its in-house production business, ITV Studios, and in collaboration with leading producers from around the world. Part of ITV Plc, which includes the UK's largest commercial



Tutankhamun

broadcaster, ITV Studios Global Entertainment has offices in London, Hong Kong, Los Angeles and Sydney.

Programming Highlights:

Tutankhamun - Drama - 3 x 60 mins

Set against the ochre sands, looming cliffs and baking heat of the Valley of the Kings, this ambitious, sweeping saga is based on the compelling personal story of Howard Carter, the eminent British archaeologist who found the tomb of boy-king Tutankhamun. We meet the young Carter in 1905, fervently leading an expedition. But when tempers fray and he puts the excavation

in jeopardy, Carter's license to dig is revoked by Cairo's Antiquities Service. Ostracised and living rough, he cuts a solitary figure existing on the edges of society, until a chance meeting with dashing British aristocrat Lord Carnarvon, an enthusiastic amateur archaeologist, and his daughter Lady Evelyn brings Carter a dramatic change of fortune, and an unexpected chance at love...

How To Lose Weight Well - Finished / Format

The dieting industry is worth millions as we all aspire to have the perfect body, but do diets really work? The ultimate diet show, **How to Lose Weight Well** has all the answers, following reallife dieters as they try to drop the pounds. They'll be taking different approaches to weight loss over varying timescales but what they all have in common is the determination to transform their bodies and their lives. It's a tough and emotional challenge, but the show's experts are on hand to break down dieting myths, compare methods and cook up delicious meals that will leave viewers hungry for more.

Autopsy: The Last Hours Of ... - Documentaries

This hugely successful documentary now spans an incredible five series. The tragic and sudden deaths of Michael Jackson, Whitney Houston, Karen Carpenter, River Phoenix, Elvis Presley, Amy Winehouse, Heath Ledger, Philip Seymour Hoffman and many others sent the world into a frenzy fuelled by hearsay and rumour. Now we finally put an end to the speculation. Crucial medical evidence explains what killed the stars and how they died. Interviews with friends and family shed light on the decisions that set them on the path towards their deaths. Combining medical fact with personal revelation, Autopsy: The Last Hours Of... investigates not only their untimely deaths but also the extraordinary lives of these global icons.



How To Lose Weight Well

KESHET INTERNATIONAL



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Company Profile

Keshet International is Keshet Media Group's global distribution and production arm. Headed by CEO Alon Shtruzman, it includes Keshet's local production outposts (Keshet UK, Keshet Asia and Keshet Studios in the US) as well as its global distribution arm.

KI's catalogue consists of over 70 tried and tested properties that appeal to audiences worldwide, spanning all genres.

Highlights include hit drama *Prisoners of War,* the original Israeli version of prime time Emmy® winner *Homeland;* gripping espionage thriller *False Flag;*



Rising Star

touching family drama *The A Word*; the high octane game show *BOOM!*; hit interactive talent show *Rising Star* and children's talent show *Master Class*; reality dating format *Girlfri3nds*; and 'buddy comedy' *Traffic Light*, winner of an International Emmy Award.

Programming Highlights:

Rising Star

Rising Star is a trailblazing interactive talent format that creates MUST SEE viewing by bringing together large audiences for a collective, active television experience. Hailing a new era in home entertainment, its inception marked a world first as the only talent show in which an unlimited number of viewers are able to determine the narrative in real-time.

Rising Star became the fastest-selling talent show on record when it launched in October 2013, now more than 250 episodes of the show have aired with upwards of 160 million votes tallied worldwide. It has recently been licensed in Cambodia (Town TV) and is due to air a second season in Indonesia (RCTI) this winter. Season one of RISING STAR Indonesia aired successfully and won a Panasonic Gobel Award for Best Program Talent Show & Reality Show in 2015. The format has also aired in China on state TV channel CCTV-3, where it achieved higher ratings than The Voice and 30% growth in audience share from the first episode to the last. The finale was the

leading programme of the night across the whole country.

Winner of the 18th annual Webby Awards Winner of the 2015 TV Connect Award for Best TV App International Digital Emmy® Nominated 12 international versions aired

BOOM!

BOOM! is an in-studio game show which fuses the drama, thrill and intensity of a blockbuster action movie with the high-octane fun of a video game, creating one literally explosive trivia challenge. A unique visual concept coupled with a rollercoaster of laughter and adrenaline – BOOM!s fresh approach packs the intellectual AND physical challenges of existing game shows into must-see event viewing for all ages.

BOOM! has already ignited the industry, airing more than 800 episodes worldwide in the US (FOX), France (TF1), Hungary (TV2), Kazakhstan (Channel SEVEN), Chile (TVN), Argentina (Telefe) and Uruguay (Canal 10, finished Spanish version). It recently began airing in Cambodia (Bayon TV). Brazilian (SBT), Mexican (Azteca TV), Peruvian (America TV), Colombian (Caracol) and Italian (Discovery) versions are also in the pipeline. The original Israeli version was the country's highest-rated and most viewed game show launch EVER, reaching an average share of 38%; share for the younger demographic of 18-24 was 27.5% higher than average.

Master Class

Set in a music school and its auditorium, in *Master Class* children aged 8-14 perform each week, singing popular songs to only positive reviews, without facing elimination. Avoiding the intrigue and harsh judgment of a ruthless competition, it focuses on the nurturing relationships formed between the teachers and their young students, as they become familiar with the country's rich musical history and cultural heritage.

Master Class is one of the highest-rated talent shows ever to appear in Israel with a season average of 48.1% share and 32.5% rating. It achieved ratings in excess of a 250% increase on the average timeslot on Hungary's TV2 where its second season attracted more viewers than any other show in the first four weeks of it airing. In Greece Master Class became the leading show of the night in prime time when it launched on MegaTV, achieving a 33.5% share in the channel's target group (15 - 44). Two series of the show have aired successfully in China and a version for Vietnam is in the pipeline for with TTN Media Corporation for HTV3.



BOOM!



Master Class

CONTENT PROVIDERS/ DISTRIBUTORS

7BEYOND

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THE WALT DISNEY COMPANY (AUSTRALIA)

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THEKITCHEN

Flat 16A2, 16 Floor, Block A Viking Garden, 40 Hing Fat Street Tin Hau, Hong Kong Tel: +852 2512 0088 Website: www.thekitchen.com.hk Email: info@thekitchen.com.hk

THIRD ROCK CREATION SDN BHD

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THREESIXZERO

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TOHO STUDIOS

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TOKYOVISION INC

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TOP DRAW ANIMATION INC

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VERITE PRODUCTIONS PTE LTD

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VILLAGE ROADSHOW STUDIOS

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WALL TO WALL PICTURES

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Website: www.walltowallpictures.com Email: walltowall@bigfoot.com

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WIDESCREEN MEDIA PTE LTD

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WOLFHOUND PICTURES PTY LTD

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WORKING DOG PRODUCTIONS

PO Box 488 South Yarra 3143 Victoria, Australia Tel: +61 3 9826 4344 Website: www.workingdog.com Email: dog@workingdog.com

WORKPOINT ENTERTAINMENT PUBLIC LIMITED COMPANY

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WTFN ENTERTAINMENT

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XTREME MEDIA PTE LTD

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3rd Floor, Creation Centre of Hengda Industry Park Bigui Main Street of Nanpu Luoxi of Panyu District, Jiangsu Guangzhou, 511430 China Tel: +86 20 8944 0309 Website: www.kungfood.tv

YOBOHO NEW MEDIA PVT LTD

Yoboho Serdia House, 1st Floor, Off SS Rd Near Gandhi Hospital, Maharashta, Mumbai -400012 India Tel: +91 22 2413 1335

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YOUNG JUMP ANIMATION SDN BHD

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ZSPACE

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OVER-THE-TOP BOX (OTT)

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BBTV NEXT

Yubinbango104-0061 Tokyo Ginza, Chuo-ku 8-chome No. 20 No. 33 Website: www.bbtvnext.com Email: bbtv info@bbtvnext.com

BESTY NETWORK TELEVISION

Technology Development Co. Ltd No.757, Yishan Road, Xuhui District, Shanghai, China 200233 Tel: +86 21 3339 6666 Fax: +86 21 3339 6600 Website: www.bestv.com.cn Email: 4008600637@bestv.com.cn

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BOXTV

Mumbai, Maharashtra, India 400013 Tel: +91 2230 9888 88 Website: www.boxtv.com Email: support@boxtv.com

CHOCO TV

17F, No. 142 Sec 3, Minquan E Rd Songshan District, Taipei City 105 Taiwan Tel: +886 2279 6610 Website: www.chocolabs.com Email: Shannon@chocolabs.com

CINESOFT

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DITTOTV

Continental Bldg, 135, Dr. Annie Besant Road. Worli, Mumbai – 400018, India Website: www.dittotv.com Email: support@dittotv.com

DOONUNG

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DTV

NTT DoCoMo Website: www.pc.video.dmkt-sp.jp

ELTA TV

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MYPLEX

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PRESTO

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STAN

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U-NEXT

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Simon Chow

Company Profile

ABS is one of the fastest growing global satellite operators in the world. ABS offers a complete range of tailored solutions including broadcasting, data and telecommunication services to broadcasters, service providers, enterprises and government organizations.

ABS operates seven satellites in orbit: ABS-2, ABS-2A, ABS-3, ABS-3A, ABS-4, ABS-6 and ABS-7. The satellite fleet covers 93% of the world's population across the Americas, Africa, Asia Pacific, Europe, the Middle East, CIS and Russia. ABS plans to add more satellites over the next 3-4 years to its growing fleet.

Headquartered in Bermuda, ABS has offices in the United States, UAE, South Africa, Philippines, Indonesia and Hong Kong. ABS is majority owned by the Permira funds which are advised by European Private Equity Firm Permira.

Media and Broadcast

The ABS fleet supports a diverse range of broadcast solutions and applications from contribution and distribution. ABS offers long term 24/7 services and transmits media in all formats in MPEG-2 or MPEG-4 from Standard Definition to High Definition. Our services are available on C and Ku-bands across the satellite fleet.

- Direct-to Home (DTH) television service
- Programming and content delivery to cable head ends and pay TV operators
- · Video contribution and content distribution

Satellite Details:

ABS-2

Launch Date: February 2014 Design Lifetime: Estimated 2028

Orbital Position: 75°E

32 C, 51 Ku & 6 Ka-band Transponders: Geographic Coverage: South Asia, SE Asia/Korea,

Southern, Russia, MENA

& S&C Africa

ABS-2A

Launch Date: June 2016 Design Lifetime: 2031 75°E Orbital Position: Transponders: 48 Ku-band

Geographic Coverage: South Asia, SE Asia, Russia,

MENA & Africa

ABS-3A

Launch Date: March 2015 Design Lifetime: 2030 Orbital Position: 3°W Transponders:

24 C & 24 Ku-band Geographic Coverage: The Americas, Africa, Middle

East & Europe

ABS-6

Design Lifetime: 2023 Orbital Position: 159°E

28 C &16 Ku-band Transponders:

Geographic Coverage: North East Asia & Pacific Ocean



ABS Ku-band Global Coverage



ABS C-band Global Coverage



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Company Profile

STN provides world-class broadcasting and transmission services to TV companies, video entertainment platforms and service providers across the globe. The company owns and operates a state-of-the-art satellite teleport in Slovenia, which was named Independent Teleport Operator of the Year 2016 by the World Teleport Association (WTA).

STN offers a broad portfolio of media services including uplink, playout, encryption, multicast and channel localisation services, enabling a wide range of customers, from start-up channels to blue-chip global media leaders, to rapidly and efficiently deploy quality services. STN helps its customers attract and engage new audiences and expand into new markets by leveraging high-quality capacity on a wide and continuously expanding range of satellites. STN has PoPs in a growing number of key broadcast centres around the globe, links to major European data centres and connectivity with worldwide fibre networks.

STN's highly professional and knowledgeable team has helped broadcasters expand their reach and build their businesses through reaching more viewers and new territories.

With a reputation that is punctuated by reliability, trustworthiness and high quality, STN has become a trusted partner of choice to hundreds of channels to date.

With its advantageous geographical position and strategic partners, STN provides its clients with worldwide distribution. Whether the need is to go global or reach the individual regions of Europe, the Middle East, Asia, Africa and the Americas, STN will provide services fine-tuned to your specific budget and requirements with an unrivalled turnaround time.

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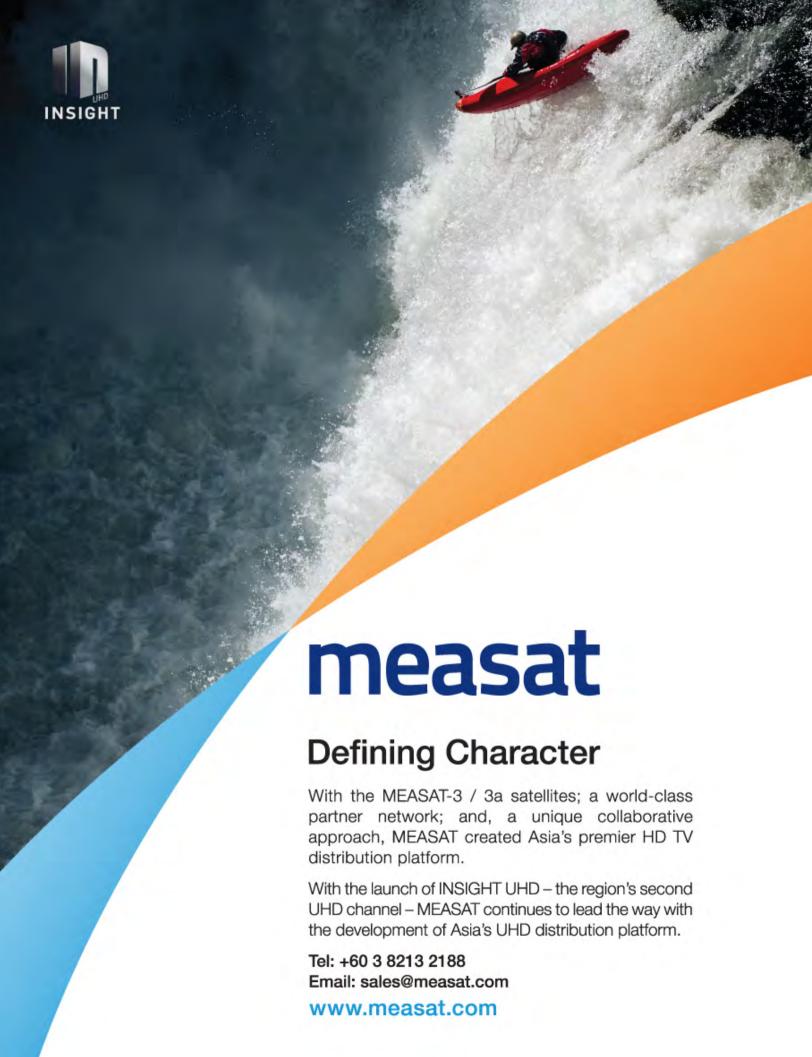
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Conax is a leading global specialist in total service protection for digital TV and entertainment services via broadcast, broadband and connected devices. A part of the Kudelski Group (SIX:KUD:S), Conax is headquartered in Oslo, Norway. ISO 9001 & 27001 certified Conax technology enables secure content revenues for 400 operators in 85 countries globally.

Activities

Conax's future-ready technology offers modular, fast-time-to-market solutions that enable easy entry into a world of secure multiscreen, multi-DRM content delivery and secures rights for premium content delivery to a range of devices over new hybrid network combinations.

The Conax Contego unified security hub provides telcos, cable, satellite, IP, mobile, terrestrial and broadband operations with an innovative portfolio of flexible and cost-efficient solutions to deliver premium content securely.

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